10-Q 1 form10q_2q08.htm FORM 10-Q JUNE 30, 2008

Smaller reporting company []

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

(Mark One)											
[x]	QUARTERLY REPORT PURSUA OF THE SECURITIES EX		5(d)								
	For the quarterly period	l ended June 30, 2008									
	O	R									
[]	TRANSITION REPORT PURSUA OF THE SECURITIES EX		5(d)								
	For the transition period from	to	_								
	Commission file nu	mber <u>0 - 20957</u>									
	SUN BANG	CORP, INC.									
	(Exact name of registrant as	specified in its charter)									
	New Jersey		52-1382541								
	(State or other jurisdiction of	(I.	R.S. Employer								
	incorporation or organization	•	entification No.)								
	226 Landis Avenue, V	/ineland, New Jersey 08360)								
	(Address of prin	cipal executive offices)									
	·	p Code)									
	(856) 691-7700										
		e number, including area code)									
	(Famous and famous additions and famous and										
	(Former name, former address and for	mer iiscai year, ii changed sind	e last report)								
Securities Ex	check mark whether the registrant (1) has filed all xchange Act of 1934 during the preceding 12 months orts), and (2) has been subject to such filing requirem]	(or for such shorter period that									
smaller repo	check mark whether the registrant is a large accelerating company. See the definitions of "large accelerate" of the Exchange Act. (Check one): Large accelerates	ited filer," "accelerated filer" an	d "smaller reporting company"								

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12-b2 of the Exchange Act). Yes $[\]$ No [x]

Common Stock, \$1.00 Par Value - 22,374,173 Shares Outstanding at August 7, 2008

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PART I - FINANCIAL INFORMATION Item 1. Financial Statements

SUN BANCORP, INC.

UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION (Dollars in thousands, except par value amounts)

			_	
		June 30,	Dec	cember 31,
ASSETS		2008	-	2007
Cash and due from banks	\$	87,038	¢	81,479
Interest-earning bank balances	Ψ	1,557	Ψ	2,380
Federal funds sold		247		2,654
Cash and cash equivalents		88,842		86,513
Investment securities available for sale (amortized cost of \$395,515 and \$427,378 at		00,042		00,515
June 30, 2008 and December 31, 2007, respectively)		384,944		425,805
Investment securities held to maturity (estimated fair value of \$16,036 and \$18,755 at		004,044		420,000
June 30, 2008 and December 31, 2007, respectively)		16,209		18,965
Loans receivable (net of allowance for loan losses of \$31,490 and \$27,002 at June 30,		,		10,000
2008 and December 31, 2007, respectively)		2,605,864		2,482,917
Restricted equity investments		17,934		16,869
Bank properties and equipment, net		48,385		48,118
Real estate owned		1,714		1,449
Accrued interest receivable		12,379		15,018
Goodwill		127,894		127,894
Intangible assets, net		21,124		23,479
Deferred taxes, net		8,282		3,169
Bank owned life insurance (BOLI)		74,065		72,487
Other assets		17,332		15,709
Total assets	\$	3,424,968	\$	3,338,392
LIABILITIES AND SHAREHOLDERS' EQUITY Liabilities:	φ.	0.700.400	ф	2 000 001
Liabilities: Deposits	\$	2,782,180	\$	2,699,091
Liabilities: Deposits Federal funds purchased	\$	29,500	\$	30,000
Liabilities: Deposits Federal funds purchased Securities sold under agreements to repurchase - customers	\$	29,500 36,149	\$	30,000 40,472
Liabilities: Deposits Federal funds purchased Securities sold under agreements to repurchase - customers Advances from the Federal Home Loan Bank (FHLB)	\$	29,500 36,149 38,877	\$	30,000 40,472 63,483
Liabilities: Deposits Federal funds purchased Securities sold under agreements to repurchase - customers Advances from the Federal Home Loan Bank (FHLB) Securities sold under agreements to repurchase - FHLB	\$	29,500 36,149 38,877 55,000	\$	30,000 40,472 63,483 15,000
Liabilities: Deposits Federal funds purchased Securities sold under agreements to repurchase - customers Advances from the Federal Home Loan Bank (FHLB) Securities sold under agreements to repurchase - FHLB Obligation under capital lease	\$	29,500 36,149 38,877 55,000 5,224	\$	30,000 40,472 63,483 15,000 5,258
Liabilities: Deposits Federal funds purchased Securities sold under agreements to repurchase - customers Advances from the Federal Home Loan Bank (FHLB) Securities sold under agreements to repurchase - FHLB Obligation under capital lease Junior subordinated debentures	\$	29,500 36,149 38,877 55,000 5,224 92,786	\$	30,000 40,472 63,483 15,000 5,258 97,941
Liabilities: Deposits Federal funds purchased Securities sold under agreements to repurchase - customers Advances from the Federal Home Loan Bank (FHLB) Securities sold under agreements to repurchase - FHLB Obligation under capital lease	\$	29,500 36,149 38,877 55,000 5,224	\$	30,000 40,472 63,483 15,000 5,258
Liabilities: Deposits Federal funds purchased Securities sold under agreements to repurchase - customers Advances from the Federal Home Loan Bank (FHLB) Securities sold under agreements to repurchase - FHLB Obligation under capital lease Junior subordinated debentures Other liabilities	\$	29,500 36,149 38,877 55,000 5,224 92,786 24,984	\$	30,000 40,472 63,483 15,000 5,258 97,941 24,970
Liabilities: Deposits Federal funds purchased Securities sold under agreements to repurchase - customers Advances from the Federal Home Loan Bank (FHLB) Securities sold under agreements to repurchase - FHLB Obligation under capital lease Junior subordinated debentures Other liabilities Total liabilities	\$	29,500 36,149 38,877 55,000 5,224 92,786 24,984	\$	30,000 40,472 63,483 15,000 5,258 97,941 24,970
Liabilities: Deposits Federal funds purchased Securities sold under agreements to repurchase - customers Advances from the Federal Home Loan Bank (FHLB) Securities sold under agreements to repurchase - FHLB Obligation under capital lease Junior subordinated debentures Other liabilities Total liabilities Commitments and contingencies (see Note 13)	\$	29,500 36,149 38,877 55,000 5,224 92,786 24,984	\$	30,000 40,472 63,483 15,000 5,258 97,941 24,970
Liabilities: Deposits Federal funds purchased Securities sold under agreements to repurchase - customers Advances from the Federal Home Loan Bank (FHLB) Securities sold under agreements to repurchase - FHLB Obligation under capital lease Junior subordinated debentures Other liabilities Total liabilities Commitments and contingencies (see Note 13) Shareholders' equity: Preferred stock, \$1 par value, 1,000,000 shares authorized, none issued Common stock, \$1 par value, 50,000,000 shares authorized; 23,871,334 shares issued	1	29,500 36,149 38,877 55,000 5,224 92,786 24,984	\$	30,000 40,472 63,483 15,000 5,258 97,941 24,970
Liabilities: Deposits Federal funds purchased Securities sold under agreements to repurchase - customers Advances from the Federal Home Loan Bank (FHLB) Securities sold under agreements to repurchase - FHLB Obligation under capital lease Junior subordinated debentures Other liabilities Total liabilities Commitments and contingencies (see Note 13) Shareholders' equity: Preferred stock, \$1 par value, 1,000,000 shares authorized, none issued Common stock, \$1 par value, 50,000,000 shares authorized; 23,871,334 shares issued and 22,495,011 shares outstanding at June 30, 2008; 22,722,655 shares issued and	1	29,500 36,149 38,877 55,000 5,224 92,786 24,984 3,064,700	\$	30,000 40,472 63,483 15,000 5,258 97,941 24,970 2,976,215
Liabilities: Deposits Federal funds purchased Securities sold under agreements to repurchase - customers Advances from the Federal Home Loan Bank (FHLB) Securities sold under agreements to repurchase - FHLB Obligation under capital lease Junior subordinated debentures Other liabilities Total liabilities Commitments and contingencies (see Note 13) Shareholders' equity: Preferred stock, \$1 par value, 1,000,000 shares authorized, none issued Common stock, \$1 par value, 50,000,000 shares authorized; 23,871,334 shares issued and 22,495,011 shares outstanding at June 30, 2008; 22,722,655 shares issued and 21,712,132 shares outstanding at December 31, 2007	1	29,500 36,149 38,877 55,000 5,224 92,786 24,984 3,064,700	\$	30,000 40,472 63,483 15,000 5,258 97,941 24,970 2,976,215
Liabilities: Deposits Federal funds purchased Securities sold under agreements to repurchase - customers Advances from the Federal Home Loan Bank (FHLB) Securities sold under agreements to repurchase - FHLB Obligation under capital lease Junior subordinated debentures Other liabilities Total liabilities Commitments and contingencies (see Note 13) Shareholders' equity: Preferred stock, \$1 par value, 1,000,000 shares authorized, none issued Common stock, \$1 par value, 50,000,000 shares authorized; 23,871,334 shares issued and 22,495,011 shares outstanding at June 30, 2008; 22,722,655 shares issued and 21,712,132 shares outstanding at December 31, 2007 Additional paid-in capital	1	29,500 36,149 38,877 55,000 5,224 92,786 24,984 3,064,700	\$	30,000 40,472 63,483 15,000 5,258 97,941 24,970 2,976,215
Liabilities: Deposits Federal funds purchased Securities sold under agreements to repurchase - customers Advances from the Federal Home Loan Bank (FHLB) Securities sold under agreements to repurchase - FHLB Obligation under capital lease Junior subordinated debentures Other liabilities Total liabilities Commitments and contingencies (see Note 13) Shareholders' equity: Preferred stock, \$1 par value, 1,000,000 shares authorized, none issued Common stock, \$1 par value, 50,000,000 shares authorized; 23,871,334 shares issued and 22,495,011 shares outstanding at June 30, 2008; 22,722,655 shares issued and 21,712,132 shares outstanding at December 31, 2007 Additional paid-in capital Retained earnings	1	29,500 36,149 38,877 55,000 5,224 92,786 24,984 3,064,700 - 23,871 349,558 14,198		30,000 40,472 63,483 15,000 5,258 97,941 24,970 2,976,215
Liabilities: Deposits Federal funds purchased Securities sold under agreements to repurchase - customers Advances from the Federal Home Loan Bank (FHLB) Securities sold under agreements to repurchase - FHLB Obligation under capital lease Junior subordinated debentures Other liabilities Total liabilities Commitments and contingencies (see Note 13) Shareholders' equity: Preferred stock, \$1 par value, 1,000,000 shares authorized, none issued Common stock, \$1 par value, 50,000,000 shares authorized; 23,871,334 shares issued and 22,495,011 shares outstanding at June 30, 2008; 22,722,655 shares issued and 21,712,132 shares outstanding at December 31, 2007 Additional paid-in capital Retained earnings Accumulated other comprehensive loss	1	29,500 36,149 38,877 55,000 5,224 92,786 24,984 3,064,700		30,000 40,472 63,483 15,000 5,258 97,941 24,970 2,976,215
Liabilities: Deposits Federal funds purchased Securities sold under agreements to repurchase - customers Advances from the Federal Home Loan Bank (FHLB) Securities sold under agreements to repurchase - FHLB Obligation under capital lease Junior subordinated debentures Other liabilities Total liabilities Commitments and contingencies (see Note 13) Shareholders' equity: Preferred stock, \$1 par value, 1,000,000 shares authorized, none issued Common stock, \$1 par value, 50,000,000 shares authorized; 23,871,334 shares issued and 22,495,011 shares outstanding at June 30, 2008; 22,722,655 shares issued and 21,712,132 shares outstanding at December 31, 2007 Additional paid-in capital Retained earnings Accumulated other comprehensive loss Treasury stock at cost, 1,376,323 shares and 1,010,523 shares at June 30, 2008 and	1	29,500 36,149 38,877 55,000 5,224 92,786 24,984 3,064,700 - 23,871 349,558 14,198 (6,854)		30,000 40,472 63,483 15,000 5,258 97,941 24,970 2,976,215 - 22,723 336,668 20,338 (1,027)
Liabilities: Deposits Federal funds purchased Securities sold under agreements to repurchase - customers Advances from the Federal Home Loan Bank (FHLB) Securities sold under agreements to repurchase - FHLB Obligation under capital lease Junior subordinated debentures Other liabilities Total liabilities Commitments and contingencies (see Note 13) Shareholders' equity: Preferred stock, \$1 par value, 1,000,000 shares authorized, none issued Common stock, \$1 par value, 50,000,000 shares authorized; 23,871,334 shares issued and 22,495,011 shares outstanding at June 30, 2008; 22,722,655 shares issued and 21,712,132 shares outstanding at December 31, 2007 Additional paid-in capital Retained earnings Accumulated other comprehensive loss Treasury stock at cost, 1,376,323 shares and 1,010,523 shares at June 30, 2008 and December 31, 2007, respectively	1	29,500 36,149 38,877 55,000 5,224 92,786 24,984 3,064,700 - - 23,871 349,558 14,198 (6,854) (20,505)		30,000 40,472 63,483 15,000 5,258 97,941 24,970 2,976,215 - 22,723 336,668 20,338 (1,027) (16,525)
Liabilities: Deposits Federal funds purchased Securities sold under agreements to repurchase - customers Advances from the Federal Home Loan Bank (FHLB) Securities sold under agreements to repurchase - FHLB Obligation under capital lease Junior subordinated debentures Other liabilities Total liabilities Commitments and contingencies (see Note 13) Shareholders' equity: Preferred stock, \$1 par value, 1,000,000 shares authorized, none issued Common stock, \$1 par value, 50,000,000 shares authorized; 23,871,334 shares issued and 22,495,011 shares outstanding at June 30, 2008; 22,722,655 shares issued and 21,712,132 shares outstanding at December 31, 2007 Additional paid-in capital Retained earnings Accumulated other comprehensive loss Treasury stock at cost, 1,376,323 shares and 1,010,523 shares at June 30, 2008 and	1	29,500 36,149 38,877 55,000 5,224 92,786 24,984 3,064,700 - 23,871 349,558 14,198 (6,854)		30,000 40,472 63,483 15,000 5,258 97,941 24,970 2,976,215

See Notes to Unaudited Condensed Consolidated Financial Statements.

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SUN BANCORP, INC. UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(Dollars in thousands, except per share amounts)	_ F	or the Thre	ee Months une 30,	For the Si Ended J		
		2008	2007	2008		2007
INTEREST INCOME						
Interest and fees on loans	\$	37,890	\$ 43,403	\$ 78,285	\$	86,514
Interest on taxable investment securities		3,807	4,500	7,990		9,034
Interest on non-taxable investment securities		843	733	1,604		1,391
Dividends on restricted equity investments		277	281	546		547
Interest on federal funds sold		66	741	97		1,263
Total interest income		42,883	49,658	88,522		98,749
INTEREST EXPENSE						
Interest on deposits		15,957	22,077	34,270		42,911
Interest on funds borrowed		1,008	1,558	2,127		3,329
Interest on junior subordinated debentures		1,354	2,473	2,898		4,626
Total interest expense		18,319	26,108	39,295		50,866
Net interest income		24,564	23,550	49,227		47,883
PROVISION FOR LOAN LOSSES		6,527	950	8,660		1,700
Net Interest income after provision for loan losses		18,037	22,600	40,567		46,183
NON-INTEREST INCOME						
Service charges on deposit accounts		3,561	3,552	6,954		6,681
Other service charges		75	75	153		147
Net gain on sale of branches		-	-	-		1,443
Net gain on sale of bank property & equipment		-	12	-		12
Gain on sale of loans		411	447	835		955
Gain on derivative instruments		1,037	525	1,676		759
Investment products income		848	287	1,625		480
BOLI income		772	484	1,578		953
Other		1,098	923	2,356		1,892
Total non-interest income		7,802	6,305	15,177		13,322
NON-INTEREST EXPENSE						
Salaries and employee benefits		12,283	11,023	24,703		23,612
Occupancy expense		2,810	2,717	5,852		5,729
Equipment expense		1,666	1,829	3,290		3,780
Amortization of intangible assets		1,178	1,178	2,355		2,360
Data processing expense Professional fees		1,065 483	1,100 566	2,185		2,108
Insurance expense		728	522	1,048 1,397		1,377 780
Advertising expense		484	509	1,183		982
Real estate owned expense, net		(534)	10	(525)		16
Other		2,750	2,564	5,390	,	4,845
Total non-interest expense		22,913	22,018	46,878		45,589
INCOME BEFORE INCOME TAXES		2,926	6,887	8,866		13,916
INCOME TAXES		2, 9 20 597	1,975	2,354		4,319
NET INCOME	\$	2,329	4,912		\$	9,597
THE THOOME	Ψ	2,020	7,512	Ψ 0,512	<u>Ψ</u>	3,337
Basic earnings per share (1)	\$	0.10	\$ 0.22	\$ 0.29	\$	0.42
Diluted earnings per share (1)	\$	0.10	\$ 0.21	\$ 0.28	\$	0.40
Weighted average shares - basic (1)	22	,696,171	22,825,285	22,741,211		22,725,834
		,210,790	23,804,307	23,315,339		23,749,751

⁽¹⁾ Share data is adjusted for a 5% stock dividend declared in April 2008.

See Notes to Unaudited Condensed Consolidated Financial Statements.

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SUN BANCORP, INC. UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

(Dollars in thousands)

			Α	dditional			A	ccumulated Other		
		ommon Stock		Paid-in Capital		Retained (Earnings	Coı	mprehensive Loss	Treasury Stock	Total
BALANCE, JANUARY 1, 2007	\$			304,857			\$	(3,932)		\$ 342,227
Comprehensive income:		,		ŕ		•		,		,
Net income		-		-		9,597		-	-	9,597
Unrealized losses on available for sale										
securities net of reclassification										
adjustment, net of tax (see Note 1)		-		-		-		(545)	-	(545)
Comprehensive income										9,052
Exercise of stock options		370		2,146		-		-	-	2,516
Excess tax benefit related to stock options		-		1,159		-		-	-	1,159
Issuance of common stock		32		555		-		-	-	587
Stock-based compensation		1		234		-		-	_	235
Stock dividend		1,032		18,758		(19,790)		-	_	-
Cash paid for fractional interests resulting						, ,)
from stock dividend		-		-		(18)		-	-	(18
BALANCE, JUNE 30, 2007	\$	21,943	\$	327,709	\$	10,583	\$	(4,477)	\$ -	\$ 355,758
			_		_		_	(4.00=)	-	
BALANCE, JANUARY 1, 2008	\$	22,723	\$	336,668	\$	20,338	\$	(1,027)	\$ (16,525)	\$ 362,1//
Comprehensive income:						0.540				0.540
Net income Unrealized losses on available for sale		-		-		6,512		-	-	6,512
securities net of reclassification								(E 927)		(5,827)
adjustment, net of tax (see Note 1)		-		-		-		(5,827)	-	685
Comprehensive income		-		40						
Exercise of stock options		5		40 15		-		-	-	45 15
Excess tax benefit related to stock options		- 51		529		-		-	-	580
Issuance of common stock		9 9		529 749		-		-	-	758
Stock-based compensation Stock dividend		1,083		749 11,557		- (12,640)		-	-	756
Cash paid for fractional interests resulting		1,003		11,557		(12,040)		-	-	-
from stock dividend						(12)				(12)
Treasury shares purchased		_		<u>-</u>		(12)		<u>-</u>	(3,980)	(3,980)
BALANCE, JUNE 30, 2008	<u> </u>	23 971	<u>•</u>	349,558	Φ	14 102	φ	(6,854)		\$ 360,268
DALANGE, JUNE 30, 2006	Ψ	23,671	Ψ	343,330	Ψ	14,130	Ψ	(0,654)	Ψ (20,505)	Ψ 300,208

See Notes to Unaudited Condensed Consolidated Financial Statements.

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SUN BANCORP, INC. UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Dollars in thousands)

		ths Ended 0,	
		2008	2007
OPERATING ACTIVITIES			
Net income	\$	6,512	9,597
Adjustments to reconcile net income to net cash provided by operating activities:			
Provision for loan losses		8,660	1,700
Depreciation, amortization and accretion		4,570	4,429
Write-down of book value of fixed assets		18	(4.455
Gain on sale of branches and equipment		- (577)	(1,455
Gain on sale of real estate owned		(577)	(055
Gain on sale of loans		(835)	(955
Increase in cash value of BOLI		(1,578)	(952
Deferred income taxes		(1,942)	366
Stock-based compensation		673 291	235 287
Shares contributed to employee benefit plans			
Proceeds from sale of loans		42,765	43,007
Originations of loans held for sale		(41,339)	(44,737
Excess tax benefit related to stock options Change in spects and liebilities which provided (used) each:		(15)	(1,340
Change in assets and liabilities which provided (used) cash: Accrued interest receivable		2,639	(774
Other assets		352	(679
Other liabilities		(333)	1,473
			· · · · · · · · · · · · · · · · · · ·
Net cash provided by operating activities INVESTING ACTIVITIES		19,861	10,202
Purchases of investment securities available for sale		(172,252)	(177,230
Purchase of restricted equity securities		(1,065)	1,480
Redemption of investment in capital securities		155	1,100
Proceeds from maturities, prepayments or calls of investment securities available for sale		204,864	175,960
Proceeds from maturities, prepayments or calls of investment securities held to maturity		2,745	3,104
Net increase in loans		(133,974)	(99,942
Purchase of bank properties and equipment		(3,257)	(4,200
Proceeds from the sale of real estate owned		652	(-,
Purchase of bank owned life insurance			(6,800
Net cash from sales of branches		-	(19,044
Net cash used in investing activities		(102,132)	(126,672
FINANCING ACTIVITIES			
Net increase in deposits		83,089	98,031
Purchase price adjustment to goodwill resulting from stock options exercised		-	(181
Net advances (repayments) under lines of credit and repurchase agreements		10,537	(44,690
Excess tax benefit from stock-based compensation		15	1,340
Proceeds from exercise of stock options		45	2,516
Proceeds from issuance of subordinated debt		-	10,310
Redemption of junior subordinated debentures		(5,155)	(20,619
Proceeds from issuance of common stock		61	48
Treasury stock purchased		(3,980)	
Cash paid for fractional interests resulting from stock dividend		(12)	(18
Net cash provided by financing activities		84,600	46,737
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		2,329	(69,733
CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD		86,513	170,100
CASH AND CASH EQUIVALENTS, END OF PERIOD	<u> \$ </u>	88,842 \$	100,367
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION	•	40.000 ¢	F0 020
Interest paid	\$	40,600 \$	•
Income taxes paid	\$	2,886 \$	4,139
	\$	6E0 A	0.000
		658 \$	9,000
SUPPLEMENTAL DISCLOSURE OF NON-CASH ITEMS Commitments to purchase investment securities Transfer of loans or bank proporty to real extensions.			FOR
	\$ \$	2,467 \$ - \$	565 541

See Notes to Unaudited Condensed Consolidated Financial Statements.

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SUN BANCORP, INC.

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(All dollar amounts presented in the tables, except per share amounts, are in thousands)

(1) Summary of Significant Accounting Policies

Basis of Financial Statement Presentation. The accompanying Unaudited Condensed Consolidated Financial Statements were prepared in accordance with instructions to Form 10-Q, and therefore, do not include information or footnotes necessary for a complete presentation of financial condition, results of operations, changes in equity and cash flows in conformity with Generally Accepted Accounting Principles in the United States of America ("GAAP"). However, all normal recurring adjustments that, in the opinion of management, are necessary for a fair presentation of the consolidated financial statements have been included. These financial statements should be read in conjunction with the Audited Consolidated Financial Statements and the accompanying notes thereto included in Sun Bancorp, Inc's. (the "Company's") Annual Report on Form 10-K for the year ended December 31, 2007. The results for the three and six months ended June 30, 2008 are not necessarily indicative of the results that may be expected for the year ending December 31, 2008 or any other period. The preparation of the Unaudited Condensed Consolidated Financial Statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of income and expense during the reporting period. The significant estimates include the allowance for loan losses, goodwill, intangible assets, income taxes, stock-based compensation and derivative financial instruments. Actual results may differ from these estimates under different assumptions or conditions.

Basis of Consolidation. The Unaudited Condensed Consolidated Financial Statements include, after all intercompany balances and transactions have been eliminated, the accounts of the Company and its principal wholly owned subsidiary, Sun National Bank (the "Bank"), and the Bank's wholly owned subsidiaries, Med-Vine, Inc., Sun Financial Services, L.L.C., 2020 Properties, L.L.C., Sun Home Loans, Inc. and Del-Vine, Inc. In accordance with the Financial Accounting Standards Board (the "FASB") Interpretation ("FIN") No. 46, Consolidation of Variable Interest Entities - an interpretation of ARB No. 51, and FIN 46 (R), Consolidation of Variable Interest Entities (revised December 2003) - an interpretation of ARB No. 51, Sun Capital Trust V, Sun Capital Trust VI, Sun Capital Trust VII, Sun Capital Trust VIII, and CBNJ Trust I (collectively, the "Issuing Trusts"), are presented on a deconsolidated basis. See Note 10 for additional information on the Company's participation in the Issuing Trusts.

Stock Dividend. On April 29, 2008, the Company's Board of Directors declared a 5% stock dividend which was paid on May 23, 2008 to shareholders of record on May 13, 2008. Accordingly, share data has been adjusted for all periods presented.

Loans Held for Sale. Included in loans receivable is approximately \$3.3 million and \$3.9 million of loans held for sale at June 30, 2008 and December 31, 2007, respectively. These loans are carried at the lower of cost or estimated fair value, on an aggregate basis.

Goodwill. Goodwill is the excess of the fair value of liabilities assumed over the fair value of tangible and identifiable intangible assets acquired in a business combination. Goodwill is not amortized but is tested for impairment annually or more frequently if events or changes in circumstances indicate that the asset might be impaired. The Company assesses its implied fair value of its goodwill through the consideration of its quoted market valuation, market earnings multiples of peer companies adjusted to include a control premium (i.e., its acquisition value relative to its peers) and a discounted economic value which is based on internal forecasts and recent financial statements. Impairment is the condition that exists when the carrying amount of goodwill exceeds its implied fair value. The Company uses FinPro, Inc., a third-party appraiser, to assist in identifying impairment. The Company believes that its goodwill was not impaired at June 30, 2008 and December 31, 2007. While significant judgment is necessary in evaluating goodwill impairment, events and circumstances may change, including a further spread between the Company's market capitalization and its book value, which may result in impairment of goodwill in the future.

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Other Comprehensive Income (Loss). The Company classifies items of other comprehensive income (loss) by their nature and displays the accumulated balance of other comprehensive income (loss) separately from retained earnings and additional paid-in capital in the equity section of the Unaudited Condensed Consolidated Statements of Financial Condition. Amounts categorized as other comprehensive income (loss) represent net unrealized gains or losses on investment securities available for sale, net of tax. Reclassifications are made to avoid double counting in comprehensive income (loss) items which are displayed as part of net income for the period. These reclassifications are as follows:

Disclosure of Reclassification Amounts, Net of Tax

Unrealized holding loss on securities available

for sale during the period

For the Six Months Ended June 30,											
	2008		2007								
Pre-tax	Tax	After-tax	Pre-tax	Tax	After-tax						
\$ (8,926)\$	3,146	\$ (5,780)	\$ (834)\$	288	\$ (546)						

Less: Reclassification adjustment for net (gain) loss included in net income⁽¹⁾ (72)25 (47)2 (1)Net unrealized loss on securities available for \$(8,998)\$ 3,171 \$ (5,827)\$ (832)\$ 287 \$ (545)sale

Recent Accounting Principles. In May 2008, the FASB issued Statement of Financial Accounting Standards ("SFAS") No. 162, The Hierarchy of Generally Accepted Accounting Principles. SFAS No. 162 identifies the sources of accounting principles and the framework for selecting the principles to be used in the preparation of financial statements of nongovernmental entities that are presented in conformity with GAAP. SFAS No. 162 is effective sixty days following the Securities & Exchange Commission ("SEC") approval of the Public Company Accounting Oversight Board ("PCAOB") amendments to AU Section 411, The Meaning of Present Fairly in Conformity with Generally Accepted Accounting Principles. The Company does not expect SFAS No. 162 will have an impact on its financial condition or results of operations as it is not expected to change its current practice.

In March 2008, the FASB issued SFAS No. 161, Disclosures about Derivative Instruments and Hedging Activities -An Amendment of FASB Statement No. 133. SFAS No. 161 enhances the required disclosures regarding derivatives and hedging activities, including disclosures regarding how an entity uses derivative instruments, how derivative instruments and related hedged items are accounted for under SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities, and how derivative instruments and related hedged items affect an entity's financial condition, results of operations, and cash flows. SFAS No. 161 is effective for fiscal years beginning after November 15, 2008. The Company is currently evaluating the requirements of SFAS No. 161 and has not yet determined the impact, if any, on the Company's financial condition or results of operation.

In December 2007, the FASB issued SFAS No. 160, Noncontrolling Interests in Consolidated Financial Statements an amendment of ARB No. 51. SFAS No. 160 requires that a noncontrolling interest in a subsidiary be reported separately within equity and the amount of consolidated net income specifically attributable to the noncontrolling interest be identified in the consolidated financial statements. SFAS No. 160 also calls for consistency in the manner of reporting changes in the parent's ownership interest and requires fair value measurement of any noncontrolling equity investment retained in a deconsolidation. SFAS No. 160 is effective for fiscal years, and interim periods within those fiscal years, beginning on or after December 15, 2008. The Company is currently evaluating the requirements of SFAS No. 160 and has not yet determined the impact, if any, on the Company's financial condition or results of operation.

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⁽¹⁾ Amount includes net gain on securities called prior to maturity which is included in other non-interest income in the Unaudited Condensed Consolidated Statements of Income.

In December 2007, the FASB issued SFAS No. 141 (revised 2007) ("SFAS No. 141(R)"), *Business Combinations*, which replaces SFAS No. 141, *Business Combinations*. SFAS No. 141(R) retains the fundamental requirements in SFAS No. 141 that the acquisition method of accounting (formerly referred to as purchase method) be used for all business combinations and that an acquirer be identified for each business combination. SFAS No. 141(R) defines the acquirer as the entity that obtains control of one or more businesses in the business combination and establishes the acquisition date as of the date that the acquirer achieves control. SFAS No. 141(R) requires an acquirer to recognize the assets acquired, the liabilities assumed, and any noncontrolling interest in the acquirere at the acquisition date, measured at their fair values. SFAS No. 141(R) requires the acquirer to recognize acquisition related costs and restructuring costs separately from the business combination as period expense. SFAS No. 141(R) is effective for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. The adoption of SFAS No. 141(R) will impact the accounting and reporting for acquisitions after December 31, 2008.

In November 2007, the SEC issued Staff Accounting Bulletin ("SAB") No. 109, Written Loan Commitments Recorded at Fair Value through Earnings. SAB No. 109 supersedes SAB No. 105, Application of Accounting Principles to Loan Commitments, and expresses the current view of the staff that, consistent with guidance in SFAS No. 156, Accounting for Servicing of Financial Assets and SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities - Including an Amendment of FASB Statement No. 115, the expected net future cash flows related to the associated servicing of a loan, including the servicing rights sold to a third party, should be included in the measurement of all written loan commitments that are accounted for at fair value through earnings. The Company adopted SAB No. 109 on January 1, 2008, as applicable, and it will be applied to loan commitments issued or modified on mortgage loans to be held for sale. The adoption of SAB No. 109 did not have a material impact to the Company's financial condition or results of operation.

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities - Including an Amendment of FASB Statement No. 115*, which permits entities to choose to measure many financial instruments and certain other items at fair value that are not currently required to be measured at fair value. SFAS No. 159 also establishes presentation and disclosure requirements designed to facilitate comparisons between entities that choose different measurement attributes for similar types of assets and liabilities. The Company adopted SFAS No. 159 on January 1, 2008. SFAS No. 159 did not have an impact on the Company's financial condition or results of operations as the Company did not elect to fair value any of its financial assets and financial liabilities that are not currently required to be measured at fair value.

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements. SFAS No. 157 defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. SFAS No. 157 does not require any new fair value measurements. The definition of fair value retains the exchange price notion in earlier definitions of fair value. SFAS No. 157 clarifies that the exchange price is the price in an orderly transaction between market participants to sell the asset or transfer the liability in the market in which the reporting entity would transact for the asset or liability. The definition focuses on the price that would be received to sell the asset or paid to transfer the liability (an exit price), not the price that would be paid to acquire the asset or received to assume the liability (an entry price). SFAS No. 157 emphasizes that fair value is a market-based measurement, not an entityspecific measurement. FASB Staff Position ("FSP") No. 157-2, Effective Date of FASB Statement No. 157, issued in February 2008, delays the effective date of SFAS No. 157 for nonfinancial assets and nonfinancial liabilities, except for items that are recognized or disclosed at fair value in an entity's financial statements on a recurring basis (at least annually), to fiscal years beginning after November 15, 2008. The Company adopted SFAS No. 157 on January 1, 2008 for assets and liabilities that are not excluded from FSP No. 157-2 and it did not have a material impact on the Company's financial condition or results of operations. See Note 14 for additional information on SFAS No. 157. The Company is continuing to evaluate the impact of FSP No. 157-2 but does not expect that it will have a material impact on the Company's financial condition or results of operation.

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(2) Stock-Based Compensation

Stock-based compensation is accounted for in accordance with SFAS No. 123 (revised 2004) ("SFAS No. 123(R)"), Share-Based Payment. The Company establishes fair value for its equity awards to determine their cost. The Company recognizes the related expense for employees over the appropriate vesting period, or when applicable, service period, using the straight-line method. However, consistent with SFAS No. 123(R), the amount of stock-based compensation recognized at any date must at least equal the portion of the grant date value of the award that is vested at that date and as a result it may be necessary to recognize the expense using a ratable method. In accordance with Emerging Issues Task Force ("EITF") No. 96-18, Accounting for Equity Instruments That Are Issued to Other Than Employees, the compensation expense for non-employees is recognized on the grant date, or when applicable, the service period using the straight-line method.

The Company's Stock Plans authorize the issuance of shares of common stock pursuant to awards that may be granted in the form of stock options to purchase common stock ("options") and awards of shares of common stock ("stock awards"). The purpose of the Company's stock-based incentive plans is to attract and retain personnel for positions of substantial responsibility and to provide additional incentive to certain officers, directors, advisory directors, employees and other persons to promote the success of the Company. Under the Company's Stock Plans, options expire ten years after the date of grant, unless terminated earlier under the option terms. A committee of non-employee directors has the authority to determine the conditions upon which the options granted will vest. Options are granted at the then fair market value of the Company's stock.

A summary of option activity under the Stock Plans as of June 30, 2008 and changes during the six-month period is presented below:

Summary of Stock Option Activity

	Number of Options	Weighted Average Exercise Price Per Share	Number of Options Exercisable
January 1, 2008	2,332,013 \$	10.05	1,993,344
Granted	341,319 \$	12.24	
Exercised	(5,250) \$	8.49	
Forfeited	(5,407) \$	16.48	
Expired	(1,390) \$	18.36	
June 30, 2008	2,661,285 \$	10.31	2,056,220

The weighted average remaining contractual term was approximately 4.4 years for options outstanding and 3.0 years for options exercisable as of June 30, 2008.

The total intrinsic value (the excess of the market price over the exercise price) for options exercised during the six months ended June 30, 2008 was \$28,000. At June 30, 2008, the aggregate intrinsic value was \$3.0 million for both options outstanding and options exercisable.

The amount of cash received from the exercise of options for the six month period ended June 30, 2008 was \$45,000. The total tax benefit recognized for the six months ended June 30, 2008 was approximately \$15,000.

During the six months ended June 30, 2008 and 2007, the Company granted 341,319 options and 217,160 options, respectively. The fair value of the options granted is estimated on the date of grant using the Black-Scholes option valuation model which uses the assumptions noted in the following table. The risk-free rate of return is based on the U.S. Treasury yield curve in effect at the time of grant. The expected life of the option is estimated using the historical exercise behavior of employees at a particular level of management who were granted options with a ten-year term. Options have historically been granted with this term, and therefore information necessary to make this estimate was available. The expected volatility is based on the historical volatility for a period dating back to January 1, 2002 through the date of grant. Utilizing a period greater than this is not representative of the Company's view of its current stock volatility.

Significant weighted average assumptions used to calculate the fair value of the options for the six months ended June

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30, 2008 and 2007 are as follows:

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Weighted Average Assumptions Used in Black-Scholes Option Pricing Model

	Six Months Ended June 30,			
		2008	2007	
Weighted average fair value of options granted	\$	3.61 \$	3.90	
Weighted average risk-free rate of return		3.34 % 4		
Weighted average expected option life in months		80	58	
Weighted average expected volatility		30%	27%	
Expected dividends (1)	\$	- \$		

⁽¹⁾ To date, the Company has not paid cash dividends on its common stock.

A summary of the Company's nonvested restricted stock awards at June 30, 2008 is presented in the following table:

Summary of Nonvested Stock Award Activity

		ighted erage
	Number of Shares	 t Date Value
Nonvested stock awards outstanding, January 1, 2008	50,723	16.47
Issued	64,633	12.65
Vested	(10,303)	16.00
Nonvested stock awards outstanding, June 30, 2008	105,053	\$ 14.16

During the six months ended June 30, 2008 and 2007, the Company issued 64,633 shares and 9,966 shares, respectively, of restricted stock valued at \$817,000 and \$167,000, respectively, at the time of grant. The value of these shares is based upon the closing price of the common stock on the date of grant. There were 490 shares issued during 2008 which will vest monthly over the following one-year service period. There were 40,044 shares issued which will vest over a 5-year period with 25% vesting after the first two years and the remaining shares vesting 25% over each of the following three years. In addition, there were 24,099 shares issued which will cliff vest after 4 years. Compensation expense will be recognized on a straight-line basis over the service period for all of the shares issued during 2008. The compensation expense recognized for the three and six months ended June 30, 2008 was \$157,000 and \$319,000, respectively as compared to \$24,000 and \$27,000 respectively, for the three and six months ended June 30, 2007.

As of June 30, 2008, there was \$2.0 million and \$1.3 million of total unrecognized compensation cost related to options and nonvested stock awards, respectively, granted under the Stock Plans. The cost of the options and stock awards is expected to be recognized over a weighted average period of 3.3 years and 3.7 years, respectively.

(3) Branch Sales and Consolidations

On July 28, 2008, the Company entered into an agreement to sell its six-branch Delaware retail network to Wilmington Savings Fund Society, FSB ("WSFS"), Under the terms of the agreement, WSFS will purchase all the retail deposits and fixed assets of Sun National Bank's entire Delaware branch network, all of which is located in New Castle County, totaling approximately \$110 million of deposits. No loans are being sold in connection with this transaction. All of these branch offices, except one, are currently leased by the Bank. The transaction is expected to close during the fourth quarter of 2008, subject to regulatory approvals and other customary conditions. The deal is valued at approximately \$13.2 million, based on a 12% deposit premium.

During the first quarter of 2008, the Company consolidated two branch offices into a new branch office. As a result of the consolidation, the Company recognized an estimated lease buy-out charge of \$72,000 and added a branch office to the real estate owned portfolio in the amount of \$691,000.

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During the first quarter of 2007, the Company completed the sales of three branch offices to three separate buyers. The sales of the branch offices included approximately \$40 million of aggregate deposits and approximately \$19 million of aggregate loans receivable. The Company recognized a net pre-tax gain on the sales of the branch offices of approximately \$1.4 million.

(4) Investment Securities

The amortized cost of investment securities and the approximate fair value were as follows:

Summary of Investment Securities

	Amortized Cost		Gross Unrealized Gains		Gross Unrealized Losses	Estimated Fair Value
June 30, 2008						
Available for sale:						
U.S. Treasury obligations \$	4,998	\$	38	\$	- \$	5,036
U.S. Government agencies and	260 170		1 146		(2.020)	266 277
mortgage-backed securities State and municipal obligations	269,170 81,435		1,146 299		(3,939) (857)	266,377 80,877
Other	39,912		299		(7,258)	32,654
Total available for sale	395,515		1,483		(12,054)	384,944
Total available for cale	000,010		1,100		(12,001)	001,011
Held to maturity:						
Mortgage-backed securities	16,209		-		(173)	16,036
Total held to maturity	16,209		-		(173)	16,036
Total investment securities \$	411,724	\$	1,483	\$	(12,227) \$	400,980
December 31, 2007						
Available for sale:	14.075	φ	77	φ	Φ.	15.050
U.S. Treasury obligations \$ U.S. Government agencies and	14,975	Ф	77	Ф	- \$	15,052
mortgage-backed securities	298,686		836		(1,630)	297,892
State and municipal obligations	72,798		364		(440)	72,722
Other	40,919		-		(780)	40,139
Total available for sale	427,378		1,277		(2,850)	425,805
Held to maturity:						
Mortgage-backed securities	18,965		-		(210)	18,755
Total held to maturity	18,965		-		(210)	18,755
Total investment securities \$	446,343	\$	1,277	\$	(3,060) \$	444,560

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The following table provides the gross unrealized losses and fair value, aggregated by investment category and length of time the individual securities have been in a continuous unrealized loss position at June 30, 2008 and December 31, 2007:

Gross Unrealized Losses by Investment Category

	Less than 12 Months 12 Months or L					r Longer	onger Total					
		Gross						Gross				Gross
	E	stimated	ι	Jnrealized	Estin	nated	U	Inrealized	E	stimated	U	nrealized
	Fa	air Value		Losses	Fair Value			Losses	Fa	air Value	Losses	
June 30, 2008												
U.S. Government												
agencies and												
mortgage-backed												
securities	\$	118,003	\$	(3,663)	\$ 1	9,918	\$	(449)	\$	137,921	\$	(4,112)
State and municipal												
obligations		42,190		(745)		2,516		(112)		44,706		(857)
Other		30,552		(7,258)						30,552		(7,258)
Total	\$	190,745	\$	(11,666)	\$ 2	2,434	\$	(561)	\$	213,179	\$	(12,227)
December 31, 2007												
U.S. Government												
agencies and												
mortgage-backed												
securities	\$	28,553	\$	(117)	\$ 16	2,073	\$	(1,723)	\$	190,626	\$	(1,840)
State and municipal												
obligations		26,366		(289)	1	0,650		(151)		37,016		(440)
Other		17,001		(780)		_		-		17,001		(780)
Total	\$	71,920	\$	(1,186)	\$ 17	2,723	\$	(1,874)	\$	244,643	\$	(3,060)

At June 30, 2008, the gross unrealized loss in the category 12 months or longer of \$561,000 consisted of 17 securities having an aggregate unrealized loss of 2.4% of the amortized cost. Of those securities, 11 were mortgage-backed securities issued or guaranteed by a U.S. Government sponsored agency or carrying the full faith and credit of the United States through a government agency. The remaining 6 are municipal securities, 3 of which are escrowed to maturity in U.S. Treasury securities and the remaining 3 are rated investment grade by at least one bond credit rating service.

At June 30, 2008, securities in a gross unrealized loss position for less than 12 months consisted of 151 securities having an aggregate unrealized loss of 5.8% of the amortized cost basis. Of those securities, 42 were mortgagebacked securities representing \$103.0 million that are issued or guaranteed by a U.S. Government sponsored agency or carrying the full faith and credit of the United States through a government agency, 4 securities representing \$15.0 million issued by non-agency issuers, 100 municipal securities representing \$42.2 million, and 5 other securities representing \$30.6 million of investment grade trust preferred debt securities. The 4 non-agency securities are all "AAA" rated by at least two nationally recognized rating agencies. Of the municipal securities, 98 carry an investment grade rating by at least one of the recognized rating agencies and 2 of the securities were non-rated. Of the investment grade municipal securities, 36 representing \$17.8 million maintain a "AAA" rating from at least one rating agency. The other securities category includes five trust preferred securities. The holdings are comprised of two single issuer securities totaling \$17.2 million and three pooled issues of bank only trust preferred debt totaling \$13.3 million. The trust preferred pooled securities are comprised of one "BBB" rated issue with a book value of \$2.0 million, one "A" rated issue with a book value of \$7.0 million and one "Aaa" rated issue with a book value of \$8.7 million. The "BBB" security has shown signs of deterioration in collateral subordination levels, however, current analysis does not result in an indication that the security will not perform in accordance with its terms. There was also a single deferral in the underlying collateral pool of the "Aaa" and "A" rated issues; however, it had no impact on the credit of the securities. The two single issuer securities are not rated, however, current analysis indicates that both obligors are of high quality with one issuer having other investment grade debt outstanding, and such securities are currently not in default or deferral and the Company expects the issuers to continue to perform according to terms of the contracts.

Management believes that overall unrealized losses are due to increases in market interest rates since the time the underlying securities were purchased. The fixed income markets, in particular those segments that include a credit spread, such as mortgage-backed issues and trust preferred securities have been negatively impacted over the last six-month period as credit spreads widened dramatically. The Company believes recovery of fair value is expected as credit spreads return to more normal levels, as the securities approach their maturity date or as valuations for such securities improve as market yields change. Management considers the length of time and the extent to which fair value is less than cost, the creditworthiness and near-term prospects of the issuer, among other things, in determining the nature of the decline in market value of the securities. As the Company has the intent and ability to retain the investment in the issuer for a period of time sufficient to allow for a recovery of amortized cost, which may be maturity, no decline is deemed to be other than temporary.

(5) Loans

The components of loans as of June 30, 2008 and December 31, 2007 were as follows:

Loan Components

•	June 30, 2008	December 31, 2007
Commercial and industrial	\$ 2,146,163	\$ 2,024,728
Home equity	264,354	264,965
Second mortgages	83,720	81,063
Residential real estate	56,334	49,750
Other	86,783	89,413
Total gross loans	2,637,354	2,509,919
Allowance for loan losses	(31,490)	(27,002)
Net loans receivable	\$ 2,605,864	\$ 2,482,917
Non-accrual loans	\$ 31,323	\$ 26,853

The Company's commercial and industrial loan portfolio represents 81.4% of total loans outstanding. Commercial and industrial loans increased \$121.4 million, or 6.0%, from December 31, 2007 to \$2.15 billion at June 30, 2008. Many of the Company's commercial and industrial loans have a real estate component as part of the collateral securing the accommodation. As of June 30, 2008, the Company's commercial real estate portfolio was \$1.47 billion of which \$754.2 million, or 51.4%, were classified as owner occupied and \$714.1 million, or 48.6%, were classified as non-owner occupied.

Residential construction loans were \$70.4 million, or 3.3% of commercial and industrial loans outstanding, at June 30, 2008. This portfolio currently consists of 98 loans to 66 different builders as compared to 90 loans at December 31, 2007. The Company continues to adhere to strict underwriting standards in this area of lending.

(6) Allowance for Loan Losses

Changes in the allowance for loan losses were as follows:

Allowance for Loan Losses

		For the Six Months E June 30,	For the Year Ended December 31,	
		2008	2007	2007
Balance, beginning of year	\$	27,002 \$	25,658	25,658
Charge-offs		(4,722)	(1,518)	(7,718)
Recoveries		550	239	659
Net charge-offs	, , , ,	(4,172)	(1,279)	(7,059)
Provision for loan losses		8,660	1,700	8,403
Balance, end of year	\$	31,490 \$	26,079	27,002

The allowance for loan losses was \$31.5 million and \$27.0 million at June 30, 2008 and December 31, 2007, respectively. Net charge-offs for the six months ended June 30, 2008 of \$4.2 million primarily include a \$1.2 million charge-off on a participation interest in a residential development loan, \$804,000 in additional write-downs of commercial loans that the Company had previously identified as troubled at the end of 2007 and \$690,000 in two home equity loans which were junior positions behind substantial first mortgages on properties with diminished equity. In addition, the provision for loan losses during the six months ended June 30, 2008 reflects the Company's continuous monitoring of its loan portfolio for changes in credit quality, including approximately \$2 million for an additional provision on a performing commercial loan which was downgraded.

Softening residential real estate values has given rise to increased monitoring of the Company's home equity and second mortgage portfolios. These loans increased \$23.7 million, or 7.3%, over the same period in 2007 to \$348.1 million at June 30, 2008, representing 13.2% of total loans outstanding. While usage of these facilities has remained constant, at approximately 50% over the past year, the level of delinquency in the home equity portfolio has increased approximately 33 basis points to 0.93%.

The provision for loan losses charged to expense is based upon a series of qualitative factors and historical loss experience, and an evaluation of estimated losses in the current commercial loan portfolio, including the evaluation of impaired loans under SFAS No. 114, Accounting by Creditors for Impairment of a Loan - an amendment of FASE Statements No. 5 and 15 and SFAS No. 118, Accounting by Creditors for Impairment of a Loan - Income Recognition and Disclosures - an amendment of FASB Statement No. 114. Values assigned to the qualitative factors and those developed from historic loss experience provide a dynamic basis for the calculation of reserve factors for both pass-rated loans (general pooled allowance) and those criticized and classified loans that continue to perform. A loan is considered to be impaired when, based upon current information and events, it is probable that the Company will be unable to collect all amounts due according to the contractual terms of the loan. An insignificant delay or insignificant shortfall in amount of payments does not necessarily result in a loan being identified as impaired. For this purpose, delays less than 90 days are considered to be insignificant. Impairment losses are included in the provision for loan losses. The amount of the specific allowance is determined through a loan-by-loan analysis of certain large dollar commercial loans. Loans not individually reviewed are evaluated as a group using reserve factor percentages based on historic loss experience and the qualitative factors. In determining the appropriate level of the general pooled allowance, management makes estimates based on internal risk ratings, which take into account such factors as debt service coverage, loan-to-value ratios, management's abilities, and external factors.

Loans collectively evaluated for impairment include consumer loans and residential real estate loans, and are not included in the data that follow:

Components of Impaired Loans

	•	June 30, 2008	D	ecember 31, 2007
Impaired loans with specific allowance for loan losses calculated under SFAS No. 114	 \$	5,021	¢	17,759
Impaired loans with no specific allowance for loan losses calculated under	Ф	5,021	Ф	17,739
SFAS No. 114		21,005		6,217
Total impaired loans	\$	26,026	\$	23,976
Valuation allowance related to impaired loans	\$	1,402	\$	2,027

Analysis of Impaired Loans

	For the Six Months Ended June 30,				
	2008			2007	
Average impaired loans	\$	24,322	\$	12,773	
Interest income recognized on impaired loans	\$	45	\$	138	
Cash basis interest income recognized on impaired loans	<u> \$ </u>	45	\$	7	

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(7) Real Estate Owned

Real estate owned at June 30, 2008 and December 31, 2007 was as follows:

Commercial properties	June 30, 2008	December 31, 2007		
Commercial properties	\$ 139	\$	300	
Residential properties	600		865	
Bank properties	975		284	
Total	\$ 1,714	\$	1,449	

During the six months ended June 30, 2008, the Company added three properties to the real estate owned portfolio, including a branch property at its cost of \$691,000 as a result of the Company's ongoing branch optimization strategy and two commercial properties acquired through foreclosure at a total cost of \$1.8 million. In addition, during the first half of 2008, the Company sold four properties, including two residential properties and the one commercial property included in the portfolio at December 31, 2007 as well as one of the commercial properties acquired through foreclosure, and recognized a net gain of \$577,000 on the sale of these properties which is included in non-interest expense in the Consolidated Statement of Income.

(8) Derivative Financial Instruments.

The Company utilizes certain derivative financial instruments to enhance its ability to manage interest rate risk that exists as part of its ongoing business operations. As of June 30, 2008, all derivative financial instruments have been entered into to hedge the interest rate risk associated with the Company's commercial lending activity. In general, the derivative transactions fall into one of two types: a Bank hedge of a specific fixed-rate loan or a hedged derivative offering to a Bank customer. In those transactions in which the Company hedges a specific fixed-rate loan, the derivative is executed for periods and terms that match the related underlying exposures and do not constitute positions independent of these exposures. For derivatives offered to Bank customers, the economic risk of the customer transaction is offset by a mirror position with a non-affiliated third-party.

The Company currently utilizes interest rate swaps to hedge specified assets. The Company does not use derivative financial instruments for trading purposes. Interest rate swaps were entered into as fair value hedges for the purpose of modifying the interest rate characteristics of certain commercial loans. The interest rate swaps involve no exchange of principal either at inception or upon maturity; rather, it involves the periodic exchange of interest payments arising from an underlying notional value.

Derivative instruments are recorded at their fair values. If derivative instruments are designated as fair value hedges, both the change in the fair value of the hedge and the hedged item are included in current earnings. Because the hedging arrangement is considered highly effective, changes in the interest rate swaps' fair values exactly offset the corresponding changes in the fair value of the commercial loans and, as a result, the changes in fair value do not result in an impact on net income.

Financial derivatives involve, to varying degrees, interest rate, market and credit risk. The Company manages these risks as part of its asset and liability management process and through credit policies and procedures. The Company seeks to minimize counterparty credit risk by establishing credit limits, and generally requiring bilateral netting and collateral agreements.

For those derivative instruments that are designated and qualify as hedging instruments, the Company must designate the hedging instrument, based on the exposure being hedged, as a fair value hedge, a cash flow hedge or a hedge of a net investment in a foreign operation. Currently, the Company only participates in fair value hedges.

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Fair Value Hedges - Interest Rate Swaps. The Company has entered into interest rate swap arrangements to exchange the payments on fixed-rate commercial loan receivables for variable-rate payments based on the one-month London Interbank Offered Rate ("LIBOR"). The interest rate swaps involve no exchange of principal either at inception or maturity and have maturities and call options identical to the fixed-rate loan agreements. The arrangements have been designated as fair value hedges. The swaps are carried at their fair value and the carrying amount of the commercial loans includes the change in their fair values since the inception of the hedge. Because the hedging arrangement is considered highly effective, changes in the fair value of interest rate swaps exactly offset the corresponding changes in the fair value of the commercial loans and, as a result, the changes in fair value do not result in an impact on net income.

Information pertaining to outstanding interest rate swap agreements was as follows:

Summary of Interest Rate Swap Agreements

	June 30, 2008	December 31, 2007
Notional amount	\$ 48,471 \$	49,472
Weighted average pay rate	6.80%	6.79%
Weighted average receive rate	4.45%	7.21%
Weighted average maturity in years	5.6	6.0
Unrealized gain relating to interest rate swaps	\$ (1,492) \$	(1,526)

Customer Derivatives. The Company entered into several commercial loan swaps in order to provide commercial loan clients the ability to swap from variable to fixed interest rates. Under these agreements, the Company enters into a variable-rate loan agreement with a client in addition to a swap agreement. This swap agreement effectively swaps the client's variable-rate loan into a fixed-rate loan. The Company then enters into a corresponding swap agreement with a third-party in order to offset its exposure on the variable and fixed components of the customer agreement. At June 30, 2008 and December 31, 2007, the notional amount of such arrangements was \$1.1 billion and \$767.6 million, respectively. As the interest rate swaps with the clients and third-parties are not designated as hedges under SFAS No. 133, the instruments are marked to market in earnings. As the interest rate swaps are structured to offset each other, changes in market values will have no earnings impact. The Company earned \$1.0 million and \$1.7 million from facilitating customer derivative transactions during the three and six months ended June 30, 2008, respectively, as compared to \$525,000 and \$759,000 for the same periods in 2007.

(9) Deposits

Deposits consist of the following major classifications:

Summary of Deposits

	June 30, 2008	December 31, 2007		
Demand deposits - interest bearing	\$ 820,064	\$	754,733	
Demand deposits - non-interest bearing	482,440		438,052	
Savings deposits	402,017		456,241	
Time certificates under \$100,000	705,766		674,671	
Time certificates \$100,000 or more	371,893		375,394	
Total	\$ 2,782,180	\$	2,699,091	

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10) Junior Subordinated Debentures Held by Trusts that Issued Capital Debt

The following is a summary of the outstanding capital securities issued by each Issuer Trust and the junior subordinated debentures issued by the Company to each Trust as of June 30, 2008:

Summary of Capital Securities and Junior Subordinated Debentures

	Capita	I Securiti	es	Junior Subordinated Debentures			
Issuer Trust	Issuance Date	Stated Value	Distribution Rate	Principal Amount	Maturity	Redeemable Beginning	
Sun Capital			3-mo LIBOR		December 30,	December 30,	
Trust V	December 18, 2003	15,000	plus 2.80%	15,464	2033	2008	
Sun Capital			3-mo LIBOR				
Trust VI	December 19, 2003	25,000	plus 2.80%	25,774	January 23, 2034	January 23, 2009	
Sun Statutory							
Trust VII	January 17, 2006	30,000	6.24% Fixed	30,928	March 15, 2036	March 15, 2011	
Sun Capital							
Trust VII	April 19, 2007	10,000	6.428% Fixed	10,310	June 30, 2042	June 30, 2012	
Sun Capital			3-mo LIBOR				
Trust VIII	July 5, 2007	10,000	plus 1.39%	10,310	October 1, 2037	October 1, 2012	
		\$ 90,000		\$ 92,786			

Junior subordinated debentures were \$92.8 million and \$97.9 million at June 30, 2008 and December 31, 2007, respectively. In January 2008, the Company called the \$5.0 million of outstanding capital securities of CBNJ Trust I at par contemporaneously with the redemption of the CBNJ Trust I debentures and there was no impact to the Company's Unaudited Condensed Consolidated Statement of Income.

While the capital securities are deconsolidated in accordance with GAAP, they continue to qualify as Tier 1 capital under federal regulatory guidelines. In March 2005, the Federal Reserve amended its risk-based capital standards to expressly allow the continued limited inclusion of outstanding and prospective issuances of capital securities in a bank holding company's Tier 1 capital, subject to tightened quantitative limits. In addition, the Federal Reserve's amended rule, effective March 31, 2009, will limit capital securities and other restricted core capital elements to 25% of all core capital elements, net of goodwill less any associated deferred tax liability. Management has developed a capital plan for the Company and the Bank that should allow the Company and the Bank to maintain "well-capitalized" regulatory capital levels.

Sun Statutory Trust VII has a fixed-rate of 6.24% for a period of five years from the date of issuance and beginning in year six a variable-rate of three-month LIBOR plus 1.35%. Sun Capital Trust VII has a fixed-rate of 6.428% for a period of five years from the date of issuance and beginning in year six a variable-rate of three-month LIBOR plus 1.53%. The capital securities as of June 30, 2008 do not contain interest rate caps.

(11) Stock Repurchase Plan

In the second quarter of 2007, the Board of Directors of the Company authorized the initiation of a stock repurchase plan covering up to 5%, or approximately 1,000,000 shares, of the Company's outstanding common stock. During 2007, market conditions enabled the Company to repurchase 1,010,523 shares of outstanding common stock, thus completing in late December, the plan to buyback shares.

During the fourth quarter of 2007, the Board authorized a new stock repurchase plan covering up to approximately 5%, or approximately 1,100,000 additional shares, of common stock to be repurchased in the open market or in privately negotiated transactions. At June 30, 2008, and December 31, 2007, the Company held 1,376,323 and 1,010,523 treasury shares, respectively. The cost of these treasury shares at June 30, 2008 and December 31, 2007 was \$20.5 million and \$16.5 million, respectively.

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(12) Earnings Per Share

Basic earnings per share is computed by dividing net income available to common shareholders by the weighted average number of shares of common stock outstanding, net of any treasury shares, during the period. Diluted earnings per share is calculated by dividing net income available to common shareholders by the weighted average number of shares of common stock outstanding, net of any treasury shares, after consideration of the potential dilutive effect of common stock equivalents, based upon the treasury stock method using an average market price for the period. Retroactive recognition has been given to market values, common stock outstanding and potential common shares for periods prior to the date of the Company's stock dividends, which includes the most recent stock dividend declared on April 29, 2008.

Earnings Per Share Calculation

Lamings Fer Onate Galculation	For the Three Months Ended June 30,			For the Six Months Ended June 30,			
		2008	2007	2	2008	2007	
Net income	\$	2,329 \$	4,912	\$	6,512 \$	9,597	
Average common shares outstanding	2	2,696,171	22,825,286	22,	741,211	22.725,834	
Net effect of dilutive common stock equivalents		514,619	979,021	į	574,128	1,023,917	
Adjusted average shares outstanding - dilutive	2	3,210,790	23,804,307	23,	315,339	23,749,750	
Basic earnings per share	\$	0.10 \$	0.22	\$	0.29 \$	0.42	
Diluted earnings per share	\$	0.10 \$	0.21	\$	0.28 \$	0.40	
Dilutive common stock equivalents Average exercise price	\$	1,832,868 8.48 \$		\$	923,575 8.56 \$		
Average market price	<u>\$</u>	11.01 \$	16.86	<u>\$</u>	11.82 \$	17.22	

There were 930,673 weighted average common stock equivalents and 377,547 weighted average common stock equivalents outstanding during the three months ended June 30, 2008 and 2007, respectively, and 793,208 weighted average common stock equivalents and 141,149 weighted average common stock equivalents outstanding during the six months ended June 30, 2008 and 2007, respectively, which were not included in the computation of diluted EPS as a result of the stock options' exercise prices or stock awards value at issuance being greater than the average market price of the common shares for the respective periods.

(13) Commitments and Contingent Liabilities

In October 2007, Visa Inc. ("Visa") announced that it had completed a restructuring in preparation of its initial public offering ("IPO") planned for the first quarter 2008. As part of its restructuring, the Company received 13,325 shares of restricted Class USA stock in Visa in exchange for the Company's membership interests. The Company did not recognize a gain or loss upon receipt of Class USA shares in October 2007. Visa completed its IPO in March 2008, resulting in the conversion of the Company's Class USA shares to 12,508 shares of Class B common stock in Visa. Visa exercised its option to mandatorily redeem 4,836 shares of the Company's Class B common stock in Visa in exchange for cash, which resulted in the Company recording a \$207,000 gain which is included in other non-interest income. The Company has 7,672 Class B shares remaining that are restricted for a period of three years after the IPO or upon settlement of litigation claims, whichever is later. The Company has not recognized a gain or loss on the remaining Class B shares in Visa.

The Company maintains a reserve for unfunded loan commitments and letters of credit which is reported in other liabilities in the Unaudited Condensed Consolidated Statements of Financial Condition consistent with Statement of Position ("SOP") No. 01-6, *Accounting by Certain Entities (Including Entities With Trade Receivables) That Lend to or Finance the Activities of Others.* As of the balance sheet date the Company records estimated losses inherent with unfunded loan commitments in accordance with SFAS No. 5, *Accounting for Contingencies*, and estimated future obligations under letters of credit in accordance with FIN No. 45, *Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others.* The methodology used to determine the adequacy of this reserve is integrated in the Company's process for establishing the allowance for loan losses and considers the probability of future losses and obligations that may be incurred under these off-balance sheet agreements. The reserve for unfunded loan commitments and letters of credit as of June 30, 2008 and December 31, 2007 was \$437,000 and \$360,000, respectively.

(14) Fair Value Measurement

Effective January 1, 2008, the Company adopted SFAS 157. SFAS No. 157 defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. SFAS No. 157 does not require any new fair value measurements. The definition of fair value retains the exchange price notion in earlier definitions of fair value. SFAS No. 157 clarifies that the exchange price is the price in an orderly transaction between market participants to sell the asset or transfer the liability in the market in which the reporting entity would transact for the asset or liability. The definition focuses on the price that would be received to sell the asset or paid to transfer the liability (an exit price), not the price that would be paid to acquire the asset or received to assume the liability (an entry price). SFAS No. 157 emphasizes that fair value is a market-based measurement, not an entity-specific measurement. FASB Staff Position ("FSP") No. 157-2, *Effective Date of FASB Statement No. 157*, issued in February 2008, delays the effective date of SFAS No. 157 for nonfinancial assets and nonfinancial liabilities, except for items that are recognized or disclosed at fair value in an entity's financial statements on a recurring basis (at least annually), to fiscal years beginning after November 15, 2008.

SFAS No. 157 describes three levels of inputs that may be used to measure fair value:

- Level 1 Quoted prices in active markets for identical assets or liabilities.
- Level 2 Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
- Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

SFAS No. 157 requires the Company to disclose the fair value for financial assets on both a recurring and non-recurring basis.

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Those assets which will continue to be measured at fair value on a recurring basis are as follows:

	June 30,	• •	Used for Fair \easurement	√alue
	2008	Level 1	Level 2	Level 3
Assets:				
Investment securities available for sale:				
U.S. Treasury obligations	\$ 5,036 \$	5,036 \$	- \$	-
U.S. Government agencies and				
mortgage-backed securities	266,377	_	266,377	-
State and municipal obligations	80,877	_	80,877	-
Other	32,654	_	32,654	-
Hedged commercial loans (1)	49,962	-	49,962	-
Interest rate swaps	22,788	_	22,788	-
Liabilities:				
Fair value interest rate swaps	1,492	-	1,492	-
Interest rate swaps	22,788	-	22,788	-

⁽¹⁾ Includes positive market value adjustment of \$1.5 million which is equal to the change in value of related interest rate swaps designated as fair value hedges of these hedged loans in accordance with SFAS No. 133.

Certain assets are measured at fair value on a nonrecurring basis; that is, the instruments are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment). The Company measures loans held for sale, impaired loans, Small Business Administration ("SBA") servicing assets, restricted equity investments and loans transferred to other real estate owned at fair value on a non-recurring basis. At June 30, 2008, these assets were valued in accordance with GAAP and, except for those specific impaired loans included in the following table, did not require fair value disclosure under the provisions of SFAS No. 157.

	June 30,	(Category Used fo	or Fair Value Me	asurement	Total Gains (Losses) or Changes in Net Assets
	2008		Level 1	Level 2	Level 3	
Assets Impaired loans	\$ 8,456	\$	- \$	- \$	8,456	\$ (1,647)

Under SFAS No. 114, collateral dependent impaired loans are based on the fair value of the collateral which is based on appraisals. In some cases, adjustments are made to the appraised values for various factors including age of the appraisal, age of the comparables included in the appraisal, and known changes in the market and in the collateral These adjustments are based upon unobservable inputs, and therefore, the fair value measurement has been categorized as a Level 3 measurement. Specific reserves were calculated for impaired loans with an aggregate carrying amount of \$2.5 million during the six months ended June 30, 2008. The collateral underlying these loans had a fair value of \$1.7 million, resulting in a specific reserve in the allowance for loan losses of \$833,000. No specific reserve was calculated for impaired loans with an aggregate carrying amount of \$5.9 million as the underlying collateral was not below the carrying amount; however, these loans did include a charge-off of \$1.5 million during the six months ended June 30, 2008.

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(15) Income Taxes

The Company accounts for income taxes in accordance with FIN No. 48, *Accounting for Uncertainty in Income Taxes - an interpretation of FASB Statement No. 109.* FIN No. 48 which clarifies the accounting for income taxes by prescribing a minimum probability threshold that a tax position must meet before a financial statement benefit is recognized. The minimum threshold is defined in FIN No. 48 as a tax position that is more likely than not to be sustained upon examination by the applicable taxing authority, including resolution of any related appeals or litigation processes, based on the technical merits of the position. The tax benefit to be recognized is measured as the largest amount of benefit that has greater than fifty percent likelihood of being realized upon ultimate settlement. FIN No. 48 was applied to all existing tax positions upon initial adoption. There is currently no liability for uncertain tax positions and no known unrecognized tax benefits. The Company recognizes, when applicable, interest and penalties related to unrecognized tax benefits in the provision for income taxes in the Unaudited Condensed Consolidated Income Statement. The statute of limitations for the tax year ended December 31, 2003 expired during the third quarter of 2007. The Internal Revenue Service completed its audits of the Company's 2004, 2005 and 2006 consolidated tax returns during the second quarter 2008 and as a result the Company recognized a refund of \$916,000. As of June 30, 2008, there were no audits in process by any tax jurisdiction.

THE COMPANY MAY FROM TIME TO TIME MAKE WRITTEN OR ORAL "FORWARD-LOOKING STATEMENTS," INCLUDING STATEMENTS CONTAINED IN THE COMPANY'S FILINGS WITH THE SECURITIES AND EXCHANGE COMMISSION (INCLUDING THIS QUARTERLY REPORT ON FORM 10-Q AND THE EXHIBITS THERETO), IN ITS REPORTS TO SHAREHOLDERS AND IN OTHER COMMUNICATIONS BY THE COMPANY, WHICH ARE MADE IN GOOD FAITH BY THE COMPANY PURSUANT TO THE "SAFE HARBOR" PROVISIONS OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995.

THESE FORWARD-LOOKING STATEMENTS INVOLVE RISKS AND UNCERTAINTIES, SUCH AS STATEMENTS OF THE COMPANY'S PLANS, OBJECTIVES, EXPECTATIONS, ESTIMATES AND INTENTIONS, THAT ARE SUBJECT TO CHANGE BASED ON VARIOUS IMPORTANT FACTORS (SOME OF WHICH ARE BEYOND THE COMPANY'S CONTROL). THE FOLLOWING FACTORS, AMONG OTHERS, COULD CAUSE THE COMPANY'S FINANCIAL PERFORMANCE TO DIFFER MATERIALLY FROM THE PLANS, OBJECTIVES, EXPECTATIONS, ESTIMATES AND INTENTIONS EXPRESSED IN SUCH FORWARD-LOOKING STATEMENTS: THE STRENGTH OF THE UNITED STATES ECONOMY IN GENERAL AND THE STRENGTH OF THE LOCAL ECONOMIES IN WHICH THE COMPANY CONDUCTS OPERATIONS; THE EFFECTS OF, AND CHANGES IN, TRADE, MONETARY AND FISCAL POLICIES AND LAWS, INCLUDING INTEREST RATE POLICIES OF THE BOARD OF GOVERNORS OF THE FEDERAL RESERVE SYSTEM, INFLATION, INTEREST RATE, MARKET AND MONETARY FLUCTUATIONS; THE TIMELY DEVELOPMENT OF AND ACCEPTANCE OF NEW PRODUCTS AND SERVICES OF THE COMPANY AND THE PERCEIVED OVERALL VALUE OF THESE PRODUCTS AND SERVICES BY USERS, INCLUDING THE FEATURES, PRICING AND QUALITY COMPARED TO COMPETITORS' PRODUCTS AND SERVICES; THE IMPACT OF CHANGES IN FINANCIAL SERVICES' LAWS AND REGULATIONS (INCLUDING LAWS CONCERNING TAXES, BANKING, RISK-BASED CAPITAL GUIDELINES AND REPORTING INSTRUCTIONS, SECURITIES AND INSURANCE); TECHNOLOGICAL CHANGES; ACQUISITIONS; CHANGES IN CONSUMER SPENDING AND SAVING HABITS; AND THE SUCCESS OF THE COMPANY AT MANAGING THE RISKS INVOLVED IN THE FOREGOING.

THE COMPANY CAUTIONS THAT THE FOREGOING LIST OF IMPORTANT FACTORS IS NOT EXCLUSIVE. THE COMPANY DOES NOT UNDERTAKE TO UPDATE ANY FORWARD-LOOKING STATEMENT, WHETHER WRITTEN OR ORAL, THAT MAY BE MADE FROM TIME TO TIME BY OR ON BEHALF OF THE COMPANY, UNLESS REQUIRED TO DO SO UNDER FEDERAL SECURITIES LAWS.

THIS FORM CONTAINS OR REFERENCES CERTAIN NON-GAAP FINANCIAL MEASURES, SUCH AS NET INTEREST INCOME ON A TAX-EQUIVALENT BASIS. TAX-EQUIVALENT NET INTEREST INCOME IS DERIVED FROM GAAP INTEREST INCOME AND NET INTEREST INCOME USING AN ASSUMED TAX RATE OF 35%. THE COMPANY BELIEVES THE PRESENTATION OF NET INTEREST INCOME ON A TAX-EQUIVALENT BASIS ENSURES COMPARABILITY OF NET INTEREST INCOME ARISING FROM BOTH TAXABLE AND TAX-EXEMPT SOURCES AND IS CONSISTENT WITH INDUSTRY PRACTICE. ALTHOUGH THE COMPANY BELIEVES THAT THESE NON-GAAP FINANCIAL MEASURES ENHANCE INVESTORS' UNDERSTANDING OF OUR BUSINESS AND PERFORMANCE, THESE NON-GAAP FINANCIAL MEASURES SHOULD NOT BE CONSIDERED AN ALTERNATIVE TO GAAP MEASURES.

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

(All dollar amounts presented in the tables, except per share amounts, are in thousands)

Critical Accounting Policies, Judgments and Estimates

The discussion and analysis of the financial condition and results of operations are based on the Unaudited Condensed Consolidated Financial Statements, which are prepared in conformity with Generally Accepted Accounting Principles in the United States of America ("GAAP"). The preparation of these financial statements requires management to make estimates and assumptions affecting the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities, and the reported amounts of income and expense. Management evaluates these estimates and assumptions on an ongoing basis, including those related to allowance for loan losses, goodwill, intangible assets, income taxes, stock-based compensation and derivative financial instruments. Management bases its estimates on historical experience and various other factors and assumptions that are believed to be reasonable under the circumstances. These form the bases for making judgments on the carrying value of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

Allowance for Loan Losses. Through Sun National Bank (the "Bank"), Sun Bancorp, Inc. (the "Company") originates loans that it intends to hold for the foreseeable future or until maturity or repayment. The Company may not be able to collect all principal and interest due on these loans. Allowance for loan losses represents management's estimate of probable credit losses inherent in the loan portfolio as of the balance sheet date. The determination of the allowance for loan losses requires management to make significant estimates with respect to the amounts and timing of losses and market and economic conditions. The allowance for loan losses is maintained at a level that management considers adequate to provide for estimated losses and impairment based upon an evaluation of known and inherent risk in the loan portfolio. Loan impairment is evaluated based on the fair value of collateral or estimated net realizable value. A provision for loan losses is charged to operations based on management's evaluation of the estimated losses that have been incurred in the Company's loan portfolio. It is the policy of management to provide for losses on unidentified loans in its portfolio in addition to classified loans.

Management monitors its allowance for loan losses at least quarterly and makes adjustments to the allowance through the provision for loan losses as economic conditions and other pertinent factors indicate. The quarterly review and adjustment of the qualitative factors employed in the allowance methodology and the updating of historic loss experience allow for timely reaction to emerging conditions and trends. In this context, a series of qualitative factors are used in a methodology as a measurement of how current circumstances are affecting the loan portfolio. Included in these qualitative factors are:

- · Levels of past due, classified and non-accrual loans, troubled debt restructurings and modifications
- · Nature and volume of loans
- · Changes in lending policies and procedures, underwriting standards, collections, charge-offs and recoveries and for commercial loans, the level of loans being approved with exceptions to policy
- · Experience, ability and depth of management and staff
- · National and local economic and business conditions, including various market segments
- · Quality of the Company's loan review system and degree of Board oversight
- · Concentrations of credit and changes in levels of such concentrations
- · Effect of external factors on the level of estimated credit losses in the current portfolio

Additionally, historic loss experience over the more conservative of either the trailing four or eight quarters is taken into account. In determining the allowance for loan losses, management has established both specific and general pooled allowances. Values assigned to the qualitative factors and those developed from historic loss experience provide a dynamic basis for the calculation of reserve factors for both pass-rated loans (general pooled allowance) and those criticized and classified loans without Statement of Financial Accounting Standards ("SFAS") No. 114, *Accounting by Creditors for Impairment of a Loan - an amendment of FASB Statements No. 5 and 15*, reserves (specific allowance). The amount of the specific allowance is determined through a loan-by-loan analysis of certain large dollar commercial loans. Loans not individually reviewed are evaluated as a group using reserve factor percentages based on historic loss experience and the qualitative factors described above. In determining the appropriate level of the general pooled allowance, management makes estimates based on internal risk ratings, which take into account such factors as debt service coverage, loan-to-value ratios, and external factors. Estimates are periodically measured against actual loss experience.

As changes in the Company's operating environment occur and as recent loss experience fluctuates, the factors for each category of loan based on type and risk rating will change to reflect current circumstances and the quality of the loan portfolio. Given that the components of the allowance are based partially on historical losses and on risk rating changes in response to recent events, required reserves may trail the emergence of any unforeseen deterioration in credit quality.

Although the Company maintains its allowance for loan losses at levels considered adequate to provide for the inherent risk of loss in its loan portfolio, if economic conditions differ substantially from the assumptions used in making the evaluations there can be no assurance that future losses will not exceed estimated amounts or that additional provisions for loan losses will not be required in future periods. Accordingly, a decline in the national economy or the local economies of the areas in which the loans are concentrated could result in an increase in loan delinquencies, foreclosures or repossessions resulting in increased charge-off amounts and the need for additional loan loss allowances in future periods. In addition, the Company's determination as to the amount of its allowance for loan losses is subject to review by the Bank's primary regulator, the Office of the Comptroller of the Currency (the "OCC"), as part of its examination process, which may result in the establishment of an additional allowance based upon the judgment of the OCC after a review of the information available at the time of the OCC examination.

Accounting for Income Taxes. The Company accounts for income taxes in accordance with SFAS No. 109, Accounting for Income Taxes and Financial Accounting Standards Board (the "FASB") Interpretation ("FIN") No. 48, Accounting for Uncertainty in Income Taxes - an interpretation of FASB Statement No. 109. SFAS No. 109 requires the recording of deferred income taxes that reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. Management exercises significant judgment in the evaluation of the amount and timing of the recognition of the resulting tax assets and liabilities. The judgments and estimates required for the evaluation are updated based upon changes in business factors and the tax laws. If actual results differ from the assumptions and other considerations used in estimating the amount and timing of tax recognized, there can be no assurance that additional expenses will not be required in future periods. FIN No. 48 prescribes a minimum probability threshold that a tax position must meet before a financial statement benefit is recognized. The Company recognizes, when applicable, interest and penalties related to unrecognized tax benefits in the provision for income taxes in the Unaudited Condensed Consolidated Statement of Income. Assessment of uncertain tax positions under FIN No. 48 requires careful consideration of the technical merits of a position based on management's analysis of tax regulations and interpretations. Significant judgment may be involved in applying the requirements of FIN No. 48.

Valuation of Goodwill. The Company assesses the impairment of goodwill at least annually, based on the fair value methodology as described in SFAS No. 142, Goodwill and Intangible Assets. The Company assesses its implied fair value of its goodwill through the consideration of its quoted market valuation, market earnings multiples of peer companies, market earnings multiples of peer companies adjusted to include a control premium (i.e., its acquisition value relative to its peers) and a discounted economic value which is based on internal forecasts, recent financials and the projected outlook for the industry. The Company will continue to monitor conditions, such as fluctuations in market values and overall credit quality trends for both the Company and its peers, which would trigger the need for more frequent review. If the Company determines that the carrying value of goodwill may not be recoverable, then the Company will assess impairment based on a projection of undiscounted future cash flows and measure the amount of impairment based on fair value. Write-downs of the amount of any impairment are to be charged to the results of operations in the period in which the impairment is determined

Stock-Based Compensation. The Company accounts for stock-based compensation in accordance with the fair value recognition provisions of SFAS No. 123(R), Share-Based Payment. Under the fair value provisions of SFAS No. 123(R), stock-based compensation cost is measured at the grant date based on the value of the award. The Company recognizes the related expense for employees over the appropriate vesting period, or when applicable, service period, using the straight-line method. However, consistent with SFAS No. 123(R), the amount of stock based compensation recognized at any date must at least equal the portion of the grant date value of the award that is vested at that date and as a result it may be necessary to recognize the expense using a ratable method. In accordance with Emerging Issues Task Force ("EITF") No. 96-18, Accounting for Equity Instruments That Are Issued to Other Than Employees, the compensation expense for non-employees is recognized on the grant date or when applicable, the service period using the straight-line method. Determining the fair value of stock-based awards at grant date requires judgment, including estimating the expected term of the stock options and the expected volatility of the Company's stock. In addition, judgment is required in estimating the amount of stock-based awards that are expected to be forfeited. If actual results differ significantly from these estimates or different key assumptions were used, it could have a material effect on the Company's Unaudited Condensed Consolidated Financial Statements. See Note 2 of the Notes to Unaudited Condensed Consolidated Financial Statements for additional information regarding stock-based compensation.

Market Overview

The market dislocations experienced in the financial market during 2007 have continued throughout 2008. One of the primary sources for the difficulties in the market is the slump in the housing market throughout the country. While New Jersey has not suffered wholesale declines in the value of residential real estate as have other areas of the country, this downturn has rippled through many parts of the economy, including construction lending and lending to contractors. The Company continues to focus on the credit quality of its customers - closely monitoring the financial status of borrowers throughout the Company's markets, gathering information, working on early detection of potential problems, taking pre-emptive steps where necessary and doing the analysis required to maintain adequate reserves.

The Federal Reserve has lowered interest rates 325 basis points since September 2007. The Company has managed to maintain a stable interest rate spread, quarter to quarter, while deposit pricing remains intensely competitive in our market place. Capital strength and preservation has also become a priority while the Company has been judiciously repurchasing shares at attractive pricing, but not to the detriment of our well capitalized equity position.

The following discussion provides further details on the financial condition and results of operations of the Company at and for the periods ended June 30, 2008.

Financial Condition

Total assets were \$3.42 billion at June 30, 2008 as compared to \$3.34 billion at December 31, 2007. Total loans receivable before allowance for loan losses increased \$127.4 million, or 5.1%, to \$2.64 billion which was offset by an increase in the allowance for loan losses of \$4.5 million, or 16.6%, to \$31.5 million and a decrease in investment securities of \$43.6 million, or 9.8%, to \$401.2 million. In addition, total deposits increased \$83.1 million, or 3.1%, to \$2.78 billion and borrowings increased \$10.5 million, or 6.8%, to \$164.8 million.

Total loans receivable before allowance for loan losses at June 30, 2008 were \$2.64 billion, an increase of \$127.4 million from \$2.51 billion at December 31, 2007. Organic loan growth for the first six months of 2008, adjusted for approximately \$66.0 million in prepayments, was approximately 7.7%. Competition for loans across all products and markets continues to be intense during 2008. Despite the competitiveness of loan pricing and terms and conditions, the Company has not compromised its underwriting credit standards.

Total non-performing loans were \$32.4 million at June 30, 2008, or 1.23% of total loans and real estate owned, compared to \$28.2 million, or 1.12%, at December 31, 2007. Non-performing loans primarily increased as a result of an increase in non-accrual loans of \$4.5 million, or 16.6%, offset by a decrease in loans past due 90 days and accruing of \$301,000, or 22.4%, at June 30, 2008 as compared to December 31, 2007. Non-accrual loans increased primarily as a result of a \$4.5 million participation interest in a residential development loan which was placed on non-accrual after being written down by \$1.2 million. The ratio of allowance for loan losses to total non-performing loans was 97.3% at June 30, 2008 compared to 95.8% at December 31, 2007. Non-performing assets were \$34.1 million at June 30, 2008 compared to \$29.6 million at December 31, 2007.

The allowance for loan losses at June 30, 2008 increased \$4.5 million to \$31.5 million from December 31, 2007. Net charge-offs for the six months ended June 30, 2008 of \$4.2 million primarily include a \$1.2 million charge-off on a participation interest in a residential development loan, \$804,000 in additional write-downs of commercial loans that the Company had previously identified as troubled at the end of 2007 and \$690,000 in two home equity loans which were junior positions behind substantial first mortgages on properties with diminished equity. In addition, the provision for loan losses during the six months ended June 30, 2008 reflects the Company's continuous monitoring of its loan portfolio for changes in credit quality, including approximately \$2 million for an additional provision on a performing commercial loan which was downgraded. The Company has continued to maintain adequate provision levels and reserve coverage as the ratio of allowance for loan losses to gross loans was 1.19% at June 30, 2008 as compared to 1.08% at December 31, 2007.

Real estate owned increased to \$1.7 million at June 30, 2008 as compared to December 31, 2007. During the six months ended June 30, 2008, the Company added three properties to the real estate owned portfolio, including a branch property at its cost of \$691,000 as a result of the Company's ongoing branch optimization strategy and two commercial properties acquired through foreclosure at a total cost of \$1.8 million. In addition, during the first half of 2008, the Company sold four properties, including two residential properties and the one commercial property included in the portfolio at December 31, 2007 as well as one of the commercial properties acquired through foreclosure and recognized a net gain of \$577,000 on the sale of these properties which is included in non-interest expense in the Consolidated Statement of Income.

Investment securities available for sale decreased \$40.9 million, or 9.6%, from \$425.8 million at December 31, 2007 to \$384.9 million at June 30, 2008. Investment securities held to maturity decreased 14.5%, or \$2.8 million, from \$19.0 million at December 31, 2007 to \$16.2 million at June 30, 2008. The investment securities portfolio decreased as a result of calls and maturities and changes in fair value. The investment securities portfolio is expected to remain relatively stable as proceeds from maturing securities will primarily be reinvested in the investment portfolio.

Bank owned life insurance ("BOLI") increased from \$72.5 million at December 31, 2007, to \$74.1 million at June 30, 2008. The increase of \$1.6 million represents an increase in the cash surrender value of the policies during the six months ended June 30, 2008.

Total deposits were \$2.78 billion at June 30, 2008, reflecting an \$83.1 million increase from December 31, 2007. Core deposits, which exclude all certificates of \$100,000 or more, represented 86.6% and 86.1% of total deposits at June 30, 2008 and December 31, 2007, respectively. As of June 30, 2008 and December 31, 2007, the Company had \$20.0 million and \$40.0 million of certificates of deposit placed through brokers. In a continued effort to balance deposit growth and net interest margin, especially in the current interest rate environment and highly competitive local deposit pricing, the Company continually evaluates other funding source for funding cost efficiencies.

Total borrowings were \$164.8 million at June 30, 2008, an increase of \$10.5 million from December 31, 2007. The increase was primarily a result of an increase of \$40.0 million in securities sold under agreements to repurchase with the Federal Home Loan Bank ("FHLB"), offset by a decrease in FHLB advances of \$24.6 million.

Junior subordinated debentures decreased \$5.2 million as the Company called \$5.0 million of outstanding capital securities of CBNJ Trust I during the first quarter 2008 contemporaneously with the redemption of the CBNJ Trust I debentures.

Total shareholders' equity decreased \$1.9 million from \$362.2 million at December 31, 2007 to \$360.3 million at June 30, 2008. The decrease was primarily the result of an increase in unrealized loss on available for sale securities of \$5.8 million and an increase in treasury stock of \$4.0 million, offset by an increase in net income of \$6.5 million for the first six months of 2008 and an increase in additional paid-in capital of \$1.3 million as a result of stock compensation and stock issuance.

Comparison of Operating Results for the Three Months Ended June 30, 2008 and 2007

Overview. Net income for the three months ended June 30, 2008 was \$2.3 million or \$0.10 per share, compared to \$4.9 million, or \$0.21 per share, for the same period in 2007. Per share data for 2008 and 2007 has been adjusted for the 5% stock dividend declared on April 29, 2008. All earnings per share amounts are presented assuming dilution. The three months ended June 30, 2007 included charges of approximately \$751,000 (pre-tax), or \$0.02 per share. The charges represent \$541,000 of write-off of unamortized issuance costs of redeemed Sun Trust III trust preferred securities, an early extinguishment of debt charge of \$124,000 for an FHLB borrowing prepayment and \$86,000 of severance related expenses.

Net Interest Income. Net interest income is the most significant component of the Company's income from operations. Net interest income is the difference between interest earned on total interest-earning assets (primarily loans and investment securities), on a fully taxable equivalent basis, where appropriate, and interest paid on total interest-bearing liabilities (primarily deposits and borrowed funds). Fully taxable equivalent basis represents income on total interest-earning assets that is either tax-exempt or taxed at a reduced rate, adjusted to give effect to the prevailing incremental federal tax rate, and adjusted for nondeductible carrying costs and state income taxes, where applicable. Yield calculations, where appropriate, include these adjustments. Net interest income depends on the volume and interest rate earned on interest-earning assets and the volume and interest rate paid on interest-bearing liabilities.

Table 1 sets forth a summary of average balances with corresponding interest income (on a tax-equivalent basis) and interest expense as well as average yield and cost information for the periods presented. Average balances are derived from daily balances.

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Table 1: Quarterly Statements of Average Balances, Income or Expense, Yield or Cost

	For The Three Months Ended June 30, 2008			For the Th Jur	Ended	
	Average Balance	Income/ Expense	Yield/ Cost	Average Balance	Income/ Expense	Yield/ Cost
Interest-earning assets:						
Loans receivable ^{(1),(2)} :						
Commercial and industrial	\$ 2,099,090	\$ 30,340	5.78%	\$ 1,978,175	\$ 35,648	7.21%
Home equity	265,481	3,925	5.91	240,150	3,945	6.57
Second mortgage	82,604	-	6.46	77,442	1,238	6.39
Residential real estate	52,332		6.25	39,193	747	7.62
Other	86,198		6.83	91,578	1,825	7.97
Total loans receivable	2,585,705	37,890	5.86	2,426,538	43,403	7.15
Investment securities ⁽³⁾	426,652	5,331	5.00	505,315	5,764	4.56
Interest-earning deposit with banks	9,929		2.01	16,457	141	3.43
Federal funds sold	14,307		1.85	55,897	741	5.30
Total interest-earning assets	3,036,593	43,337	5.71	3,004,207	50,049	6.66
Cash and due from banks	58,723			71,814		
Bank properties and equipment, net	48,371			42,958		
Goodwill and intangible assets, net	149,746			154,494		
Other assets	75,090		-	68,033		
Total non-interest-earning assets	331,930		_	337,299		
Total assets	\$ 3,368,523			\$ 3,341,506		
Interest-bearing liabilities: Interest-bearing deposit accounts:						
Interest-bearing demand deposits	\$ 801,486	•	1.52%	\$ 741,568	5,873	3.17%
Savings deposits	422,807		1.77	467,455	3,508	3.00
Time deposits	1,100,917	11,044	4.01	1,056,680	12,696	4.81
Total interest-bearing deposit accounts	2,325,210	<u> 15,957</u>	2.75	2,265,703	22,077	3.90
Borrowed money:						
Federal funds purchased	28,256	172	2.43	863	13	6.03
Securities sold under agreements to	35,839	108	1.21	43,011	498	4.63
repurchase - customers						
FHLB advances ⁽⁴⁾	52,561	633	4.82	86,136	950	4.41
Junior subordinated debentures	92,786 5,230		5.84	100,887	2,473 97	9.81
Obligation under capital lease			7.27	5,296		7.33
Total borrowings	214,672		4.40	236,193	4,031	6.83
Total interest-bearing liabilities	2,539,882		2.89	2,501,896	26,108	4.17
Non-interest-bearing demand deposits	430,568			458,851		
Other liabilities	30,249		-	27,479		
Total non-interest-bearing liabilities	460,817			486,330		
Total liabilities	3,000,699			2,988,226		
Shareholders' equity	367,824			353,280		
Total liabilities and shareholders' equity	\$ 3,368,523		; =	\$ 3,341,506		
Net interest income		\$ 25,018			\$ 23,941	
Interest rate spread ⁽⁵⁾			2.82%			2.49%
Net interest margin ⁽⁶⁾			3.30%			3.19%
<u> </u>						
Ratio of average interest-earning assets to average interest-bearing liabilities			<u>119.56</u> %			<u>120.08</u> %

⁽¹⁾ Average balances include non-accrual loans.

- (2) Loan fees are included in interest income and the amount is not material for this analysis.
- (3) Interest earned on non-taxable investment securities is shown on a tax equivalent basis assuming a 35% marginal federal tax rate for all periods.
- (4) Amounts include advances from FHLB and securities sold under agreements to repurchase FHLB.
- (5) Interest rate spread represents the difference between the average yield on interest-earning assets and the average cost of interest-bearing liabilities.
- (6) Net interest margin represents net interest income as a percentage of average interest-earning assets.

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Table 2 sets forth certain information regarding changes in interest income and interest expense for the periods presented.

Table 2: Quarterly Rate-Volume Variance Analysis⁽¹⁾

For the Three Months Ended June 30, 2008 vs. 2007

	Increase (Decrease) Due To			
		Volume	Rate	Net
Interest income:		,	,	_
Loans receivable:				
Commercial and industrial	\$	2,063 \$	(7,371) \$	(5,308)
Home equity		393	(413)	(20)
Second mortgage		83	14	97
Residential real estate		220	(149)	71
Other		(103)	(250)	(353)
Total loans receivable		2,656	(8,169)	(5,513)
Investment securities		(950)	517	(433)
Interest-bearing deposit accounts		(45)	(46)	(91)
Federal funds sold		(360)	(315)	(675)
Total interest-earning assets		1,301	(8,013)	(6,712)
Interest expense:				
Interest-bearing deposit accounts:				
Interest-bearing demand deposits		438	(3,264)	(2,826)
Savings deposits		(310)	(1,332)	(1,642)
Time deposits		513	(2,165)	(1,652)
Total interest-bearing deposit accounts		641	(6,761)	(6,120)
Borrowed money:		, ,		
Federal funds purchased		171	(12)	159
Securities sold under agreements to repurchase -				
customers		(72)	(318)	(390)
FHLB advances ⁽²⁾		(398)	81	(317)
Junior subordinated debentures		(185)	(934)	(1,119)
Obligation under capital lease		` (1)	` (1)	(2)
Total borrowings		(485)	(1,184)	(1,669)
Total interest-bearing liabilities		156	(7,945)	(7,789)
Net change in net interest income	\$	1,145 \$	(68) \$	1,077

⁽¹⁾ For each category of interest-earning assets and interest-bearing liabilities, information is provided on changes attributable to (i) changes in volume (changes in average volume multiplied by old rate) and (ii) changes in rate (changes in rate multiplied by old average volume). The combined effect of changes in both volume and rate has been allocated to volume or rate changes in proportion to the absolute dollar amounts of the change in

Net interest income (on a tax-equivalent basis) increased \$1.1 million to \$25.0 million for the three months ended June 30, 2008 from \$23.9 million for the same period in 2007. Interest income (on a tax equivalent basis) decreased \$6.7 million from the prior period to \$43.3 million while interest expense decreased \$7.8 million from the prior period to \$18.3 million. Interest expense for the three months ending June 30, 2007, includes a \$541,000 write-off of unamortized issuance costs of redeemed Sun Trust III trust preferred securities. The interest rate spread and net interest margin (on a tax-equivalent basis) for the three months ended June 30, 2008 was 2.82% and 3.30%, respectively, compared to 2.49% and 3.19% respectively, for the same period in 2007. The margin expansion in the second quarter 2008 reflects the Company's management of its balance sheet to the Federal Reserve's interest rate reductions which began in September 2007 and have totaled 325 basis points. These reductions allowed the Company to re-price its interest-bearing liabilities faster than its interest-earning assets while still increasing loan portfolio, resulting in a modest margin expansion.

⁽²⁾ Amounts include advances from FHLB and securities sold under agreements to repurchase - FHLB.

Overall interest income (on a tax-equivalent basis) decreased \$6.7 million for the three months ended June 30, 2008, compared to the same period in 2007. Interest income on loans decreased \$8.2 million due to rates as the yield earned on average loans receivable decreased 129 basis points. These decreases were offset by an increase in interest income of \$2.7 million as average loans receivable grew \$159.2 million, or 6.6%. The increase in average loans receivable was primarily funded by calls or maturities of lower yielding investment securities, as well as an increase in deposits. In addition, the decrease of \$41.6 million, or 74.4%, in average federal funds sold along with a decrease in the yields earned on these funds of 345 basis points resulted in an overall decrease to interest income of \$675,000. The Company will continue to rely on deposits as its primary funding source. However, in a continued effort to balance deposit growth and net interest margin, especially in the current interest rate environment and highly competitive local deposit pricing, the Company anticipates that other funding sources may be more cost efficient.

Overall interest expense decreased \$7.8 million. Interest expense decreased \$6.8 million due to rates as the cost of average interest-bearing deposit accounts decreased 115 basis points. In addition, the decrease in cost of junior subordinated debentures of 397 basis points resulted in a decrease in interest expense of \$934,000. The Company expects market competition for deposits will remain intense through 2008.

Provision for Loan Losses. For the three months ended June 30, 2008, the provision for loan losses was \$6.5 million compared to \$950,000 for the same period in 2007 which increased the allowance for loan losses to total gross loans at June 30, 2008 to 1.19% as compared to 1.08% at December 31, 2007. The Company's gross loans receivable grew 7.7% to \$2.64 billion at June 30, 2008 as compared to the same period in 2007. The provision during the quarter increased as a result of \$2.9 million in net charge-offs which primarily includes a \$1.2 million charge-off on a participation interest in a residential development loan, \$273,000 in additional write-downs of commercial loans that the Company had previously identified as troubled at the end of 2007, and \$690,000 in two home equity loans which were junior positions behind substantial first mortgages on properties with diminished equity. In addition, the provision for loan losses during the six months ended June 30, 2008 further reflects the Company's continuous monitoring of its loan portfolio for changes in credit quality, including approximately \$2 million for an additional provision on a performing commercial loan which was downgraded.

The provision recorded is the amount necessary to bring the allowance for loan losses to a level deemed appropriate by management based on the current risk profile of the portfolio. The Company focuses on its loan portfolio management and credit review process to address the current risk profile of the portfolio and manage troubled credits. This analysis includes evaluations of concentrations of credit, past loss experience, current economic conditions, amount and composition of the loan portfolio, estimated fair value of underlying collateral, loan commitments outstanding, delinquencies and other factors.

Non-Interest Income. Non-interest income increased \$1.5 million, or 23.7%, for the three months ended June 30, 2008 to \$7.8 million, as compared to the same period in 2007. The increase was primarily due to an increase of \$561,000 in income earned on investment products provided by a third-party broker-dealer, an increase in gain on commercial derivative products of \$512,000, and an increase in BOLI income of \$288,000. The increase in investment products income during the second quarter of 2008 was primarily attributable to the internalization of the Company's investment products sales force, which previously operated under an agreement with the independent third-party broker-dealer. The increase in gain on commercial derivative products was the result of an increase in transaction volume and the increase in BOLI income was the result of a higher yield resulting from the BOLI restructuring combined with the purchase of \$5.9 million of additional BOLI investments in the fourth quarter 2007.

Non-Interest Expense. Non-interest expense increased \$895,000, or 4.1%, for the three months ended June 30, 2008 as compared to the same period in 2007. While the employee count has remained essentially flat over the last 12 months, salaries and benefits increased \$1.3 million over the same period in 2007. The increase in salaries and benefits includes an increase in salaries of \$358,000, an increase in sales commissions of \$494,000 and an increase in stock compensation expense of \$133,000. The increase in sales commissions during the second quarter 2008 was primarily attributable to the internalization of the Company's investment products sales force, which previously operated under an agreement with the independent third-party broker-dealer. In addition, non-interest expense increased as a result of an increase in insurance from the Federal Deposit Insurance Corporation ("FDIC") of \$219,000, which was primarily the result of the one-time FDIC assessment credit recognized in 2007. These increases were offset by a net gain on sale of other real estate properties of \$558,000.

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Comparison of Operating Results for the Six Months Ended June 30, 2008 and 2007

Overview. Net income for the six months ended June 30, 2008 was \$6.5 million, or \$0.28 per share, compared to \$9.6 million, or \$0.40 per share, for the same period in 2007. Per share data has been adjusted for the 5% stock dividend declared on April 29, 2008. All earnings per share amounts are presented assuming dilution. Net income for the first half of 2007 included net charges of approximately \$1.6 million (pre-tax), or \$0.05 per share. The charges were a result of \$2.4 million of severance related expenses, the \$541,000 write-off of unamortized issuance costs of redeemed Sun Trust III trust preferred securities, and an early extinguishment of debt charge of \$124,000 for an FHLB borrowing prepayment, offset by a net gain of \$1.4 million realized from the sale of three branches.

Net Interest Income. Net interest income is the most significant component of the Company's income from operations. Net interest income is the difference between interest earned on total interest-earning assets (primarily loans and investment securities), on a fully taxable equivalent basis, where appropriate, and interest paid on total interest-bearing liabilities (primarily deposits and borrowed funds). Fully taxable equivalent basis represents income on total interest-earning assets that is either tax-exempt or taxed at a reduced rate, adjusted to give effect to the prevailing incremental federal tax rate, and adjusted for nondeductible carrying costs and state income taxes, where applicable. Yield calculations, where appropriate, include these adjustments. Net interest income depends on the volume and interest rate earned on interest-earning assets and the volume and interest rate paid on interest-bearing liabilities.

Net interest income (on a tax-equivalent basis) increased \$1.5 million to \$50.1 million for the six months ended June 30, 2008, from \$48.6 million for the same period in 2007. Interest income (on a tax equivalent basis) decreased \$10.1 million from the same period in 2007 to \$89.4 million while interest expense decreased \$11.6 million from the same period in 2007 to \$39.3 million. Interest expense for the six months ended June 30, 2007, includes a \$541,000 write-off of unamortized issuance costs of redeemed Sun Trust III trust preferred securities. The interest rate spread and net interest margin (on a tax-equivalent basis) for the six months ended June 30, 2008 was 2.82% and 3.32%, respectively, compared to 2.59% and 3.26% respectively, for the same period in 2007. The net interest margin for the six months ended June 30, 2007, adjusted for the \$541,000 write-off of unamortized issuance costs of redeemed trust preferred securities, was 3.30%. The margin expansion during the six months ended June 30, 2008 reflects the Company's management of its balance sheet to the Federal Reserve's interest rate reductions which began in September 2007 and have totaled 325 basis points. These reductions allowed the Company to re-price its interest-bearing liabilities faster than its interest-earning assets while still increasing its loan portfolio, resulting in a modest margin expansion.

Overall interest income decreased \$10.1 million for the six months ended June 30, 2008, compared to the same period in 2007. Interest income on loans decreased \$9.7 million due to rates as the yields earned on average loans receivable decreased 104 basis points. This decrease was offset by an increase in interest income of \$1.5 million as average loans receivable grew \$142.6 million, or 5.9%. The increase in average loans receivable was funded by calls or maturities of lower yielding investment securities, as well as an increase in deposits. In addition, the decrease of \$38.8 million, or 81.0%, in average federal funds sold along with a decrease in the yields earned on these funds of 314 basis points resulted in an overall decrease to interest income of \$1.2 million.

Overall interest expense decreased \$11.6 million. Interest expense decreased \$8.9 million as the cost of average interest-bearing deposit accounts decreased 98 basis points. In addition, the decrease in cost of securities sold under agreements to repurchase with customers and junior subordinated debentures of 282 basis points and 397 basis points, respectively, resulted in a combined decrease in interest expense of \$1.8 million. The Company expects market competition for deposits will remain intense through 2008.

Table 3 sets forth a summary of average balances with corresponding interest income (on a tax-equivalent basis) and interest expense as well as average yield and cost information for the periods presented. Average balances are derived from daily balances.

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Table 3: Year-to-date Statements of Average Balances, Income or Expense, Yield or Cost

		Six Months Ene 30, 2008	nded		e Six Month June 30, 20	
	Average	Income/	Yield/	Average	Income/	Yield/
	Balance	Expense	Cost	Balance	Expense	Cost
Interest-earning assets:						
Loans receivable ^{(1),(2)} :						
Commercial and industrial	\$ 2,068,319	\$ 62,846	6.08%	\$ 1,967,243	\$ 71,152	7.23%
Home equity	266,659	8,080	6.06	237,011	7,770	6.56
Second mortgage	81,711	2,653	6.49	76,808	2,428	6.32
Residential real estate	51,172		6.39	38,456	1,504	7.82
Other	86,400	3,070	7.11	92,138	3,660	7.94
Total loans receivable	2,554,261	78,285	6.13	2,411,656	86,514	7.17
Investment securities ⁽³⁾	441,009	10,867	4.93	503,836	11,336	4.50
Interest-earning deposit with banks	10,009	137	2.74	17,405	377	4.33
Federal funds sold	9,087	97	2.13	47,928	1,263	5.27
Total interest-earning assets	3,014,366	89,386	5.93	2,980,825	99,490	6.68
Cash and due from banks	57,639			72,228		
Bank properties and equipment, net	48,132			42,681		
Goodwill and intangible assets, net	150,335			155,198		
Other assets	76,821			71,384		
Total non-interest-earning assets	332,927			341,491		
Total assets	<u>\$ 3,347,293</u>			\$ 3,322,316		
Internat Income linkilising.						
Interest-bearing liabilities: Interest-bearing deposit accounts:						
Interest-bearing deposit accounts. Interest-bearing demand deposits	\$ 777,959	6,367	1.64%	\$ 751,258	11,808	3.14%
Savings deposits	442,378	•	2.11	453,690	6,601	2.91
Time deposits	1,084,777	23,232	4.28	1,031,301	24,502	4.75
Total interest-bearing deposit			4.20			4.70
accounts	2,305,114	34,270	2.97	2,236,249	42,911	3.84
Borrowed money:						
Federal funds purchased	23,001	302	2.63	450	13	5.78
Securities sold under agreements to						
repurchase - customers	37,269	341	1.83	44,163	1,026	4.65
FHLB advances ⁽⁴⁾	61,224	1,293	4.22	93,670		4.48
Junior subordinated debentures	92,956	2,898	6.24	104,548	4,626	8.85
Obligation under capital lease	5,239	191	7.29	5,304	194	7.32
Total borrowings	219,689	5,025	4.57	248,135	7,955	6.41
Total interest-bearing liabilities	2,524,803	39,295	3.11	2,484,384	50,866	4.09
Non-interest-bearing demand deposits	423,590			458,528		
Other liabilities	31,788			30,382		
Total non-interest-bearing liabilities	455,378			488,910		
Total liabilities	2,980,181			2,973,294		
Shareholders' equity	367,112			349,022		
Total liabilities and shareholders'	¢ 2 247 202			¢ 2 222 216		
equity	<u>\$ 3,347,293</u>			\$ 3,322,316		
Not interest income		\$ 50,091			\$ 48,624	
Net interest income		=======================================	2 824		- 10,021	2.59%
Interest rate spread ⁽⁵⁾		;	<u>2.82</u> %		=	
Net interest margin ⁽⁶⁾		;	3.32 _%)	=	3.26%
Ratio of average interest-earning assets to			110 30~			119.98%
average interest-bearing liabilities		:	119.39 _%)	=	. 10.00%

- (1) Average balances include non-accrual loans.
- (2) Loan fees are included in interest income and the amount is not material for this analysis.
- (3) Interest earned on non-taxable investment securities is shown on a tax equivalent basis assuming a 35% marginal federal tax rate for all periods.
- (4) Amounts include advances from FHLB and securities sold under agreements to repurchase FHLB.
- (5) Interest rate spread represents the difference between the average yield on interest-earning assets and the average cost of interest-bearing liabilities.
- (6) Net interest margin represents net interest income as a percentage of average interest-earning assets.

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Table 4 sets forth certain information regarding changes in interest income and interest expense for the periods presented.

Table 4: Year-to-date Rate-Volume Variance Analysis (1)

For the Six Months Ended June 30, 2008 vs. 2007

	Increase (Decrease) Due To			
		Volume	Rate	Net
Interest income:		· ·		_
Loans receivable:				
Commercial and industrial	\$	719 \$	(9,025) \$	(8,306)
Home equity		559	(249)	310
Second mortgage		158	67	225
Residential real estate		261	(129)	132
Other		(220)	(370)	(590)
Total loans receivable		1,477	(9,706)	(8,229)
Investment securities		(875)	406	(469)
Interest-bearing deposit accounts		(129)	(111)	(240)
Federal funds sold		(672)	(494)	(1,166)
Total interest-earning assets	1	(199)	(9,905)	(10,104)
Interest expense:				
Interest-bearing deposit accounts:				
Interest-bearing demand deposits		11	(5,452)	(5,441)
Savings deposits		(160)	(1,770)	(1,930)
Time deposits		392	(1,662)	(1,270)
Total interest-bearing deposit accounts		243	(8,884)	(8,641)
Borrowed money:				
Federal funds purchased		294	(4)	290
Securities sold under agreements to repurchase -			. ,	
customers		(140)	(545)	(685)
FHLB advances ⁽²⁾		(688)	(115)	(803)
Junior subordinated debentures		(471)	(1,258)	(1,729)
Obligation under capital lease		(2)	(1)	(3)
Total borrowings		(1,007)	(1,923)	(2,930)
Total interest-bearing liabilities		(764)	(10,807)	(11,571)
Net change in net interest income	\$	565 \$	902 \$	1,467

⁽¹⁾ For each category of interest-earning assets and interest-bearing liabilities, information is provided on changes attributable to (i) changes in volume (changes in average volume multiplied by old rate) and (ii) changes in rate (changes in rate multiplied by old average volume). The combined effect of changes in both volume and rate has been allocated to volume or rate changes in proportion to the absolute dollar amounts of the change in each.

Provision for Loan Losses. For the six months ended June 30, 2008, the provision for loan losses was \$8.7 million compared to \$1.7 million for the same period in 2007 which increased the allowance for loan losses to total gross loans at June 30, 2008 to 1.19% as compared to 1.08% at December 31, 2007. The Company's gross loans receivable grew 7.7% to \$2.64 billion at June 30, 2008 as compared to the same period in 2007. The provision during the first half of 2008 increased as a result of \$4.2 million in net charge-offs which primarily includes a \$1.2 million charge-off on a participation interest in a residential development loan, \$804,000 in additional write-downs of commercial loans that the Company had previously identified as troubled at the end of 2007 and \$690,000 in two home equity loans which were junior positions behind substantial first mortgages on properties with diminished equity. In addition, the provision for loan losses during the six months ended June 30, 2008 reflects the Company's continuous monitoring of its loan portfolio for changes in credit quality, including approximately \$2 million for an additional provision on a performing commercial loan which was downgraded.

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⁽²⁾ Amounts include advances from FHLB and securities sold under agreements to repurchase - FHLB.

The provision recorded is the amount necessary to bring the allowance for loan losses to a level deemed appropriate by management based on the current risk profile of the portfolio. The Company focuses on its loan portfolio management and credit review process to address the current risk profile of the portfolio and manage troubled credits. This analysis includes evaluations of concentrations of credit, past loss experience, current economic conditions, amount and composition of the loan portfolio, estimated fair value of underlying collateral, loan commitments outstanding, delinquencies and other factors.

Non-Interest Income. Non-interest income increased \$1.9 million, or 13.9%, for the six months ended June 30, 2008, as compared to the same period in 2007. The increase was primarily due to an increase of \$1.1 million in income earned on investment products provided by a third-party broker-dealer, an increase in gain on commercial derivative products of \$917,000, and an increase in BOLI income of \$625,000. The increase in investment products income during the six months ended June 30, 2008 was primarily attributable to the internalization of the Company's investment products sales force, which previously operated under an agreement with the independent third-party broker-dealer. The increase in gain on commercial derivative products was the result of an increase in transaction volume and the increase in BOLI income was the result of a higher yield resulting from the BOLI restructuring combined with the purchase of \$5.9 million of additional BOLI investments in the fourth quarter 2007. In addition, service charges on deposit accounts increased \$273,000 primarily due to an increase in account analysis fees charged on wholesale customer accounts. These increases were offset by a decrease in net gain on sale of branches of \$1.4 million which was recognized during the six months ended June 30, 2007.

Non-Interest Expense. Non-interest expense decreased \$1.3 million for the six months ended June 30, 2008, compared to the same period in 2007. While the employee count has remained essentially flat over the last 12 months, salaries and benefits increased \$1.1 million over the same period in 2007. The increase in salaries and benefits includes an increase in sales commissions of \$918,000 and an increase in stock compensation expense of \$311,000. The increase in sales commissions during the six months ended June 30, 2008 was primarily attributable to the internalization of the Company's investment products sales force, which previously operated under an agreement with the independent third-party broker-dealer. In addition, non-interest expense increased as a result of an increase in insurance from the Federal Deposit Insurance Corporation ("FDIC") of \$615,000, which was primarily the result of the one-time FDIC assessment credit recognized in 2007. These increases were offset by a net gain on sale of other real estate properties of \$577,000.

Liquidity and Capital Resources

Liquidity management is a daily and long-term business function. The Company's liquidity, represented in part by cash and cash equivalents, is a product of its operating, investing and financing activities. Proceeds from the repayment and maturities of loans, maturities or calls of investment securities, net income and increases in deposits and borrowings are the primary source of liquidity for the Company.

The major source of the Company's funding is deposits, which management believes will be sufficient to meet the Company's daily and long-term operating liquidity needs. The ability of the Company to retain and attract new deposits is dependent upon the variety and effectiveness of its customer account products, customer service and convenience, and rates paid to customers. The Company also obtains funds from the repayment and maturities of loans, as well as maturities or calls of investment securities, while additional funds can be obtained from a variety of sources including brokered deposits, federal funds purchased, FHLB advances, securities sold under agreements to repurchase, loan sales or participations, and other secured and unsecured borrowings. In a continued effort to balance deposit growth and net interest margin, especially in the current interest rate environment and highly competitive local deposit pricing, the Company continually evaluates these other funding sources for funding cost efficiencies.

Management has a capital plan for the Company and the Bank that should allow the Company and the Bank to grow capital internally at levels sufficient for achieving its internal growth projections while managing its operating and financial risks. The Company has also considered a plan for contingency capital needs, and when appropriate, the Company's Board of Directors may consider various capital raising alternatives. The principle components of the capital plan are to generate additional capital through retained earnings from internal growth, access the capital markets for external sources of capital, such as common equity and capital securities, when necessary or appropriate, redeem existing capital instruments and refinance such instruments at lower rates when conditions permit and maintain sufficient capital for safe and sound operations.

In July 2007, the Board of Directors of the Company authorized the initiation of a stock repurchase plan covering up to 5%, or approximately 1,000,000 shares, of the Company's outstanding common stock. During 2007, the Company repurchased 1,010,523 shares of outstanding common stock thus completing in late December the initial repurchase plan. The Board subsequently authorized a new stock repurchase plan covering up to approximately 5%, or 1,100,000 additional shares, of common stock to be repurchased in the open market or in privately negotiated transactions. As of June 30, 2008, the Company had repurchased 365,800 shares under the new plan.

The Company is subject to risk-based capital guidelines adopted by the Federal Reserve Board for bank holding companies. The Bank is also subject to similar capital requirements adopted by the Office of the Comptroller of the Currency. It is the Company's intention to maintain "well-capitalized" risk-based capital levels.

On July 28, 2008, the Company entered into an agreement to sell its six-branch Delaware retail network to Wilmington Savings Fund Society, FSB ("WSFS"). The transaction with WSFS includes a 12% premium on the sale of all the retail deposits, or approximately \$110 million in deposits, of the Company's entire Delaware branch network. No loans are being sold in connection with this transaction and the Company anticipates supplementing its funding with wholesale borrowings. The transaction is expected to close during the fourth quarter of 2008, subject to regulatory approvals and other customary conditions. The Company's and Bank's capital is expected to increase as a result of the recognition of the sale premium.

While the capital securities are deconsolidated in accordance with GAAP, they continue to qualify as Tier 1 capital under federal regulatory guidelines. In March 2005, the Federal Reserve amended its risk-based capital standards to expressly allow the continued limited inclusion of outstanding and prospective issuances of capital securities in a bank holding company's Tier 1 capital, subject to tightened quantitative limits. The Federal Reserve's amended rule, effective March 31, 2009, will limit capital securities and other restricted core capital elements to 25% of all core capital elements, net of goodwill less any associated deferred tax liability. The Company does not anticipate that this amended rule will have a material impact on its capital ratios.

As part of its capital plan, the Company, through its deconsolidated trust subsidiaries, issued capital securities that qualify as Tier 1 or core capital of the Company. These securities are subject to a 25% capital limitation under risk-based capital guidelines developed by the Federal Reserve Board. The portion that exceeds the 25% capital limitation qualifies as Tier 2, or supplementary capital of the Company. At June 30, 2008, the Company's \$90.0 million in capital securities qualify as Tier 1.

Disclosures about Commitments

Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third-party. The guarantees are primarily issued to support private borrowing arrangements. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. In the event of a draw by the beneficiary that complies with the terms of the letter of credit, the Company would be required to honor the commitment. The Company takes various forms of collateral, such as real estate assets and customer business assets to secure the commitment. Additionally, all letters of credit are supported by indemnification agreements executed by the customer. The maximum undiscounted exposure related to these commitments at June 30, 2008 was \$62.7 million, and the portion of the exposure not covered by collateral was approximately \$1.6 million. The Company believes that the utilization rate of these letters of credit will continue to be substantially less than the amount of these commitments, as has been the Company's experience to date.

The Company maintains a reserve for unfunded loan commitments and letters of credit which is reported in other liabilities in the Unaudited Condensed Consolidated Statements of Financial Condition consistent with Statement of Position ("SOP") No. 01-6, *Accounting by Certain Entities (Including Entities With Trade Receivables) That Lend to or Finance the Activities or Others.* As of the balance sheet date the Company records estimated losses inherent with unfunded loan commitments in accordance with SFAS No. 5, *Accounting for Contingencies*, and estimated future obligations under letters of credit in accordance with FIN No. 45, *Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others.* The methodology used to determine the adequacy of this reserve is integrated in the Company's process for establishing the allowance for loan losses and considers the probability of future losses and obligations that may be incurred under these off-balance sheet agreements. The reserve for unfunded loan commitments and letters of credit as of June 30, 2008 and December 31, 2007 was \$437,000 and \$360,000, respectively. Management believes this reserve level is sufficient to absorb estimated probable losses related to these commitments.

Recent Accounting Pronouncements

In May 2008, the FASB issued Statement of Financial Accounting Standards ("SFAS") No. 162, *The Hierarchy of Generally Accepted Accounting Principles.* SFAS No. 162 identifies the sources of accounting principles and the framework for selecting the principles to be used in the preparation of financial statements of nongovernmental entities that are presented in conformity with GAAP. SFAS No. 162 is effective sixty days following the Securities & Exchange Commission ("SEC") approval of the Public Company Accounting Oversight Board ("PCAOB") amendments to AU Section 411, *The Meaning of Present Fairly in Conformity with Generally Accepted Accounting Principles.* The Company does not expect SFAS No. 162 will have an impact on its financial condition or results of operations as it is not expected to change its current practice.

In March 2008, the FASB issued SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities – An Amendment of FASB Statement No. 133.* SFAS No. 161 enhances the required disclosures regarding derivatives and hedging activities, including disclosures regarding how an entity uses derivative instruments, how derivative instruments and related hedged items are accounted for under SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities*, and how derivative instruments and related hedged items affect an entity's financial condition, results of operations, and cash flows. SFAS No. 161 is effective for fiscal years beginning after November 15, 2008. The Company is currently evaluating the requirements of SFAS No. 161 and has not yet determined the impact, if any, on the Company's financial condition or results of operation.

In December 2007, the FASB issued SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements - an amendment of ARB No. 51.* SFAS No. 160 requires that a noncontrolling interest in a subsidiary be reported separately within equity and the amount of consolidated net income specifically attributable to the noncontrolling interest be identified in the consolidated financial statements. SFAS No. 160 also calls for consistency in the manner of reporting changes in the parent's ownership interest and requires fair value measurement of any noncontrolling equity investment retained in a deconsolidation. SFAS No. 160 is effective for fiscal years, and interim periods within those fiscal years, beginning on or after December 15, 2008. The Company is currently evaluating the requirements of SFAS No. 160 and has not yet determined the impact, if any, on the Company's financial condition or results of operation.

In December 2007, the FASB issued SFAS No. 141(R), *Business Combinations* which replaces SFAS No. 141, *Business Combinations*. SFAS No. 141(R) retains the fundamental requirements in SFAS No. 141 that the acquisition method of accounting (formerly referred to as purchase method) be used for all business combinations and that an acquirer be identified for each business combination. SFAS No. 141(R) defines the acquirer as the entity that obtains control of one or more businesses in the business combination and establishes the acquisition date as of the date that the acquirer achieves control. SFAS No. 141(R) requires an acquirer to recognize the assets acquired, the liabilities assumed, and any non-controlling interest in the acquiree at the acquisition date, measured at their fair values. SFAS No. 141(R) requires the acquirer to recognize acquisition related costs and restructuring costs separately from the business combination as period expense. SFAS No. 141(R) is effective for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. The adoption of SFAS No. 141(R) will impact the accounting and reporting for acquisitions after December 31, 2008.

In November 2007, the SEC issued Staff Accounting Bulletin ("SAB") No. 109, Written Loan Commitments Recorded at Fair Value through Earnings. SAB No. 109 supersedes SAB No. 105, Application of Accounting Principles to Loan Commitments, and expresses the current view of the staff that, consistent with guidance in SFAS No. 156, Accounting for Servicing of Financial Assets and SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities - Including an Amendment of FASB Statement No. 115, the expected net future cash flows related to the associated servicing of a loan, including the servicing rights sold to a third party, should be included in the measurement of all written loan commitments that are accounted for at fair value through earnings. The Company adopted SAB No. 109 on January 1, 2008, as applicable, and will be applied to loan commitments issued or modified on mortgage loans to be held for sale. The adoption of SAB No. 109 did not have a material impact to the Company's financial condition or results of operation.

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities - Including an Amendment of FASB Statement No. 115*, which permits entities to choose to measure many financial instruments and certain other items at fair value that are not currently required to be measured at fair value. SFAS No. 159 also establishes presentation and disclosure requirements designed to facilitate comparisons between entities that choose different measurement attributes for similar types of assets and liabilities. The Company adopted SFAS No. 159 on January 1, 2008. SFAS No. 159 did not have an impact on the Company's financial condition or results of operations as the Company did not elect to fair value any of its financial assets and financial liabilities that are not currently required to be measured at fair value.

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements. SFAS No. 157 defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. SFAS No. 157 does not require any new fair value measurements. The definition of fair value retains the exchange price notion in earlier definitions of fair value. SFAS No. 157 clarifies that the exchange price is the price in an orderly transaction between market participants to sell the asset or transfer the liability in the market in which the reporting entity would transact for the asset or liability. The definition focuses on the price that would be received to sell the asset or paid to transfer the liability (an exit price), not the price that would be paid to acquire the asset or received to assume the liability (an entry price). SFAS No. 157 emphasizes that fair value is a market-based measurement, not an entity-specific measurement. FASB Staff Position ("FSP") No. 157-2, Effective Date of FASB Statement No. 157, issued in February 2008, delays the effective date of SFAS No. 157 for nonfinancial assets and nonfinancial liabilities, except for items that are recognized or disclosed at fair value in an entity's financial statements on a recurring basis (at least annually), to fiscal years beginning after November 15, 2008. The Company adopted SFAS No. 157 on January 1, 2008 for assets and liabilities that are not excluded from FSP No. 157-2 and it did not have a material impact on the Company's financial condition or results of operations. See Note 14 of the Notes to Unaudited Condensed Consolidated Financial Statements for additional information on SFAS No. 157. The Company is continuing to evaluate the impact of FSP No. 157-2 but does not expect that it will have a material impact on the Company's financial condition or results of operation.

Item 3. Quantitative and Qualitative Disclosures about Market Risk

Asset and Liability Management

Interest rate, credit and operational risks are among the most significant market risks impacting the performance of the Company. The Company has an Asset Liability Committee ("ALCO"), composed of senior management representatives from a variety of areas within the Company. ALCO, which meets monthly, devises strategies and tactics to maintain the net interest income of the Company within acceptable ranges over a variety of interest rate scenarios. Should the Company's risk modeling indicate an undesired exposure to changes in interest rates, there are a number of remedial options available including changing the investment portfolio characteristics, and changing loan and deposit pricing strategies. Two of the tools used in monitoring the Company's sensitivity to interest rate changes are gap analysis and net interest income simulation.

Gap Analysis. Banks are concerned with the extent to which they are able to match maturities or repricing characteristics of interest-earning assets and interest-bearing liabilities. Such matching is facilitated by examining the extent to which such assets and liabilities are interest-rate sensitive and by monitoring the bank's interest rate sensitivity gap. Gap analysis measures the volume of interest-earning assets that will mature or reprice within a specific time period, compared to the interest-bearing liabilities maturing or repricing within that same time period. On a monthly basis the Company and the Bank monitor their gap, primarily cumulative through both six months and one year maturities

At June 30, 2008, the Company's gap analysis showed an asset sensitive position with total interest-bearing assets maturing or repricing within one year exceeding interest-earning liabilities maturing or repricing during the same time period by \$118.7 million, representing a positive one-year gap ratio of 3.5%. All amounts are categorized by their actual maturity, anticipated call or repricing date with the exception of interest-bearing demand deposits and savings deposits. Though the rates on interest-bearing demand and savings deposits generally trend with open market rates, they often do not fully adjust to open market rates and frequently adjust with a time lag. As a result of prior experience during periods of rate volatility and management's estimate of future rate sensitivities, the Company allocates the interest-bearing demand deposits and savings deposits based on an estimated decay rate for those deposits.

Net Interest Income Simulation. Due to the inherent limitations of gap analysis, the Company also uses simulation models to measure the impact of changing interest rates on its operations. The simulation model attempts to capture the cash flow and repricing characteristics of the current assets and liabilities on the Company's balance sheet. Assumptions regarding such things as prepayments, rate change behaviors, level and composition of new balance sheet activity and new product lines are incorporated into the simulation model. Net interest income is simulated over a twelve month horizon under a variety of linear yield curve shifts, subject to certain limits agreed to by ALCO. The Company uses a base interest rate scenario provided by a third-party econometric modeling service.

The current exposure to changes in interest rates is largely influenced by deposit competition and the Company's current expectation that the timing of deposit rate adjustments may be slightly different than the changes in market rates and the assets to which they are indexed. The Company's simulation also incorporates assumptions that in a significant rate decline, certain short term rates may reach a theoretical floor, whereas most longer rates may see continued rate reductions.

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Actual results may differ from the simulated results due to such factors as the timing, magnitude and frequency of interest rate changes, changes in market conditions, management strategies and differences in actual versus forecasted balance sheet composition and activity.

Table 5 provides the Company's estimated earnings sensitivity profile versus the most likely rate forecast as of June 30, 2008:

Table 5: Sensitivity Profile

Change in Interest Rates (Basis Points)	Percentage Change in Net Interest Income Year 1
+200	0.7%
+100	0.3%
-100	-1.8%
-200	-3.3%

As noted above, the Company currently utilizes interest rate swaps to hedge specified assets. The Company does not use derivative financial instruments for trading or speculative purposes. Interest rate swaps were entered into as fair value hedges for the purpose of modifying the interest rate characteristics of certain commercial loans. The interest rate swaps involve no exchange of principal either at inception or upon maturity; rather, it involves the periodic exchange of interest payments arising from an underlying notional value.

Financial derivatives involve, to varying degrees, interest rate, market and credit risk. The Company manages these risks as part of its asset and liability management process and through credit policies and procedures. The Company seeks to minimize counterparty credit risk by establishing credit limits, and generally requiring bilateral netting and collateral agreements.

For those derivative instruments that are designated and qualify as hedging instruments, the Company must designate the hedging instrument, based on the exposure being hedged, as a fair value hedge, a cash flow hedge or a hedge of a net investment in a foreign operation. Currently, the Company only participates in fair value hedges.

Fair Value Hedges - Interest Rate Swaps. The Company has entered into interest rate swap arrangements to exchange the payments on fixed-rate commercial loan receivables for variable-rate payments based on the one-month LIBOR. The interest rate swaps involve no exchange of principal either at inception or maturity and have maturities and call options identical to the fixed-rate loan agreements. The arrangements have been designated as fair value hedges. The swaps are carried at their fair value and the carrying amount of the commercial loans includes the change in their fair values since the inception of the hedge. Because the hedging arrangement is considered highly effective, changes in the interest rate swaps' fair values exactly offset the corresponding changes in the fair value of the commercial loans and, as a result, the changes in fair value do not result in an impact on net income.

Information pertaining to outstanding interest rate swap agreements was as follows:

Table 6: Summary of Interest Rate Swap Agreements

	June 30, 2008	December 31, 2007
Notional amount	\$ 48,471	49,472
Weighted average pay rate	6.80%	6.79%
Weighted average receive rate	4.45%	7.21%
Weighted average maturity in years	5.6	6.0
Unrealized gain relating to interest rate swaps	\$ (1,492) \$	(1,526)

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Customer Derivatives. The Company entered into several commercial loan swaps in order to provide commercial loan clients the ability to swap from variable to fixed interest rates. Under these agreements, the Company enters into a variable-rate loan agreement with a client in addition to a swap agreement. This swap agreement effectively swaps the client's variable-rate loan into a fixed-rate loan. The Company then enters into a corresponding swap agreement with a third-party in order to offset its exposure on the variable and fixed components of the customer agreement. At June 30, 2008 and December 31, 2007, the notional amount of such arrangements was \$1.1 billion and \$767.6 million, respectively. As the interest rate swaps with the clients and third-parties are not designated as hedges under SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities, the instruments are marked to market in earnings. As the interest rate swaps are structured to offset each other, changes in market values will have no earnings impact. The Company earned \$1.0 million and \$1.7 million from facilitating customer derivative transactions during the three and six months ended June 30, 2008, respectively, as compared to \$525,000 and \$759,000 for the same periods in 2007.

Item 4. Controls and Procedures

- (a) Evaluation of disclosure controls and procedures. Based on their evaluation of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934 (the "Exchange Act")), the Company's principal executive officer and principal financial officer have concluded that as of the end of the period covered by this Quarterly Report on Form 10-Q such disclosure controls and procedures are effective to ensure that information required to be disclosed by the Company in reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms and is accumulated and communicated to the Company's management, including the principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosures.
- (b) <u>Changes in internal control over financial reporting</u>. During the quarter under report, there was no change in the Company's internal control over financial reporting that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

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PART II - OTHER INFORMATION

Item 1. Legal Proceedings

The Company is not engaged in any legal proceedings of a material nature at June 30, 2008. From time to time, the Company is a party to legal proceedings in the ordinary course of business wherein it enforces its security interest in loans.

Item 1A. Risk Factors

Management of the Company does not believe there have been any material changes to the Risk Factors previously disclosed under Item 1A of the Company's Form 10K for the year ended December 31, 2007, previously filed with the Securities and Exchange Commission.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The following table reports information regarding repurchases of the Company's common stock during the three months ended June 30, 2008.

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs (1),(2)
April 1-30, 2008	-	=	-	1,038,600
May 1-31, 2008	108,800	\$10.72	108,800	929,800
June 1-30, 2008	195,600	\$10.32	195,600	734,200
Total	304,400		304,400	

- (1) In December 2007, the Company announced a stock repurchase plan covering up to 5%, or approximately 1,100,000 shares. The repurchases are to be made from time to time in the open market, subject to the availability of shares, over approximately an 18-month period.
- (2) The shares purchased do not reflect any adjustments as a result of the Company's stock dividend declared in April 2008.

Item 3. Defaults upon Senior Securities

Not applicable

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Item 4. Submission of Matters to a Vote of Security Holders

The Annual Meeting of the shareholders of the Company was held on May 15, 2008 and the following matters were voted on:

1) Election of Directors

	Vote	
_	For	Withheld
Bernard A. Brown	18,837,243	1,394,140
lke Brown	18,529,455	1,701,928
Jeffrey S. Brown	18,638,147	1,593,236
Sidney R. Brown	18,832,776	1,398,607
Anat Bird	15,976,492	4,254,891
John A. Fallone	19,656,357	575,026
Peter Galetto, Jr.	19,629,873	601,510
Thomas X. Geisel	18,944,876	1,286,507
Douglas J. Heun	19,659,622	571,761
Anne E. Koons	18,470,497	1,760,886
Eli Kramer	19,598,612	632,771
Alfonse M. Mattia	19,593,016	638,367
George A. Pruitt	19,592,441	638,942
Anthony Russo, III	19,675,965	555,418
Edward H. Salmon	19,560,912	670,471

2) The ratification of the appointment of Deloitte & Touche LLP as the Company's registered public accounting firm for the fiscal year ending December 31, 2008.

	vote
FOR	20,116,524
AGAINST	97,335
ABSTAIN	17,524

Item 5. Other Information

Not applicable

Item 6. Exhibits

Exhibit 23 Consent of FinPro, Inc.

Exhibit 31(a) Certification of Chief Executive Officer Pursuant to §302 of the Sarbanes-Oxley Act of 2002.

Exhibit 31(b) Certification of Chief Financial Officer Pursuant to §302 of the Sarbanes-Oxley Act of 2002.

Exhibit 32 Certifications of Chief Executive Officer and Chief Financial Officer Pursuant to §906 of the Sarbanes-Oxley Act of 2002.

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Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Sun Bancorp, Inc.

(Registrant)

Date: August 11, 2008 /s/ Thomas X. Geisel

Thomas X. Geisel

President and Chief Executive Officer

Date: August 11, 2008 /s/ Dan A. Chila

Dan A. Chila

Executive Vice President and

Chief Financial Officer

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