

**FCBC 10-K 12/31/2007**

**Section 1: 10-K (FIRST COMMUNITY BANCSHARES, INC. 10-K)**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**Form 10-K**

**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d)**  
**OF THE SECURITIES EXCHANGE ACT OF 1934**

For the fiscal year ended December 31, 2007

Commission file number 000-19297

**FIRST COMMUNITY BANCSHARES, INC.**

*(Exact name of registrant as specified in its charter)*

**Nevada**  
*(State or other jurisdiction of incorporation)*

**55-0694814**  
*(IRS Employer Identification No.)*

**P.O. Box 989**  
**Bluefield, Virginia**  
*(Address of principal executive offices)*

**24605-0989**  
*(Zip Code)*

**(276) 326-9000**

*Registrant's telephone number, including area code:*

**Securities registered pursuant to Section 12(b) of the Act:**

<u>Title of each class</u>	<u>Name of exchange on which registered</u>
<b>Common Stock, \$1.00 par value</b>	<b>NASDAQ Global Select</b>

**Securities registered pursuant to Section 12(g) of the Act:**

**None**

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.  Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Act  Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  Yes  No

State the aggregate market value of the voting and non-voting common equity held by non-affiliates computed by reference to the price at which the common equity was last sold, or the average bid and asked price of such common equity, as of the last business day of the registrant's most recently completed second fiscal quarter.

Approximately \$293,778,610 based on the closing sales price at June 29, 2007.

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class — Common Stock, \$1.00 Par Value; 11,003,346 shares outstanding as of March 11, 2008

**DOCUMENTS INCORPORATED BY REFERENCE**

Portions of the Proxy Statement for the annual meeting of shareholders to be held April 29, 2008, are incorporated by reference in Part III of this Form 10-K.



## TABLE OF CONTENTS

	<b>Page</b>
<b>PART I</b>	
Item 1. Business	3
Item 1A. Risk Factors	9
Item 1B. Unresolved Staff Comments	12
Item 2. Properties	12
Item 3. Legal Proceedings	12
Item 4. Submission of Matters to a Vote of Security Holders	13
<b>PART II</b>	
Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities	13
Item 6. Selected Financial Data	15
Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operation	16
Item 7A. Quantitative and Qualitative Disclosures About Market Risk	38
Item 8. Financial Statements and Supplementary Data	40
Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure	83
Item 9A. Controls and Procedures	83
Item 9B. Other Information	83
<b>PART III</b>	
Item 10. Directors, Executive Officers and Corporate Governance	83
Item 11. Executive Compensation	85
Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters	85
Item 13. Certain Relationships and Related Transactions, and Director Independence	86
Item 14. Principal Accounting Fees and Services	86
<b>PART IV</b>	
Item 15. Exhibits, Financial Statement Schedules	86
Signatures	89

## PART I

### ITEM 1. *BUSINESS.*

#### **General**

First Community Bancshares, Inc. (the "Company") is a bank holding company incorporated in the State of Nevada and serves as the holding company for First Community Bank, N. A. (the "Bank"), a national banking association that conducts commercial banking operations within the states of Virginia, West Virginia, North Carolina, South Carolina, and Tennessee. The Company also owns GreenPoint Insurance Group, Inc. ("GreenPoint"), a full-service insurance agency acquired in September 2007, and Investment Planning Consultants ("IPC"), an investment advisory firm acquired in November 2006. The Company had total consolidated assets of approximately \$2.15 billion at December 31, 2007, and conducts its banking operations through fifty-seven locations and four wealth management offices.

The Company is a bank holding company, and its banking operations are expected to remain the principal business and major source of revenue for the Company. The Company provides a mechanism for ownership of the subsidiary banking operations, provides capital funds as required, and serves as a conduit for distribution of dividends to stockholders. The Company also considers and evaluates options for growth and expansion of the existing subsidiary banking operations. The Company currently derives substantially all of its revenues from dividends paid by its subsidiary bank. Dividend payments by the Bank are determined in relation to earnings, asset growth and capital position and are subject to certain restrictions by regulatory agencies as described more fully under Regulation and Supervision of this item.

#### **Employees**

The Company and its subsidiaries employed 615 full-time equivalent employees at December 31, 2007. Management considers employee relations to be excellent.

#### **Regulation and Supervision**

##### *General*

The supervision and regulation of the Company and its subsidiaries by the banking agencies is intended primarily for the protection of depositors, the deposit insurance fund of the FDIC, and the banking system as a whole, and not for the protection of stockholders or creditors. The banking agencies have broad enforcement power over bank holding companies and banks, including the power to impose substantial fines and other penalties for violations of laws and regulations.

The following description summarizes some of the laws to which the Company and the Bank are subject. References in the following description to applicable statutes and regulations are brief summaries of these statutes and regulations, do not purport to be complete, and are qualified in their entirety by reference to such statutes and regulations.

##### *The Company*

The Company is a financial holding company pursuant to the Gramm-Leach-Bliley Act ("GLB Act") and a bank holding company registered under the Bank Holding Company Act of 1956, as amended ("BHCA"). Accordingly, the Company is subject to supervision, regulation and examination by the Board of Governors of the Federal Reserve System ("Federal Reserve Board"). The BHCA, the GLB Act, and other federal laws subject financial and bank holding companies to particular restrictions on the types of activities in which they may engage, and to a range of supervisory requirements and activities, including regulatory enforcement actions for violations of laws and regulations.

*Regulatory Restrictions on Dividends; Source of Strength.* It is the policy of the Federal Reserve Board that bank holding companies should pay cash dividends on common stock only out of income available over the past year and only if prospective earnings retention is consistent with the organization's expected future needs and

financial condition. The policy provides that bank holding companies should not maintain a level of cash dividends that undermines the bank holding company's ability to serve as a source of strength to its banking subsidiaries.

Under Federal Reserve Board policy, a bank holding company is expected to act as a source of financial strength to each of its banking subsidiaries and commit resources to their support. Such support may be required at times when, absent this Federal Reserve Board policy, a holding company may not be inclined to provide it. As discussed below, a bank holding company in certain circumstances could be required to guarantee the capital plan of an undercapitalized banking subsidiary.

*Scope of Permissible Activities.* Under the BHCA, bank holding companies generally may not acquire a direct or indirect interest in or control of more than 5% of the voting shares of any company that is not a bank or bank holding company or from engaging in activities other than those of banking, managing or controlling banks or furnishing services to or performing services for its subsidiaries, except that it may engage in, directly or indirectly, certain activities that the Federal Reserve Board determined to be closely related to banking or managing and controlling banks as to be a proper incident thereto.

Notwithstanding the foregoing, the GLB Act, effective March 11, 2000, eliminated the barriers to affiliations among banks, securities firms, insurance companies and other financial service providers and permits bank holding companies to become financial holding companies and thereby affiliate with securities firms and insurance companies and engage in other activities that are financial in nature. The GLB Act defines "financial in nature" to include securities underwriting, dealing and market making; sponsoring mutual funds and investment companies; insurance underwriting and agency; merchant banking activities and activities that the Federal Reserve Board has determined to be closely related to banking. No regulatory approval is generally required for a financial holding company to acquire a company, other than a bank or savings association, engaged in activities that are financial in nature or incidental to activities that are financial in nature, as determined by the Federal Reserve Board.

Under the GLB Act, a bank holding company may become a financial holding company by filing a declaration with the Federal Reserve Board if each of its subsidiary banks is well-capitalized under the Federal Deposit Insurance Corporation Improvement Act of 1991 ("FDICIA") prompt corrective action provisions, is well managed and has at least a satisfactory rating under the Community Reinvestment Act of 1977 ("CRA"). The Company elected financial holding company status in December 2006.

*Safe and Sound Banking Practices.* Bank holding companies are not permitted to engage in unsafe and unsound banking practices. The Federal Reserve Board has broad authority to prohibit activities of bank holding companies and their nonbanking subsidiaries which represent unsafe and unsound banking practices or which constitute violations of laws or regulations, and can assess civil money penalties for certain activities conducted on a knowing and reckless basis, if those activities caused a substantial loss to a depository institution.

*Anti-Tying Restrictions.* Bank holding companies and their affiliates are prohibited from tying the provision of certain services, such as extensions of credit, to other services offered by a holding company or its affiliates.

*Stock Repurchases.* A bank holding company is required to give the Federal Reserve Board prior notice of any redemption or repurchase of its own equity securities, if the consideration to be paid, together with the consideration paid for any repurchases or redemptions in the preceding year, is equal to 10% or more of the company's consolidated net worth. The Federal Reserve Board may oppose the transaction if it believes that the transaction would constitute an unsafe or unsound practice or would violate any law or regulation.

*Capital Adequacy Requirements.* The Federal Reserve Board has promulgated capital adequacy guidelines for use in its examination and supervision of bank holding companies. If a bank holding company's capital falls below minimum required levels, then the bank holding company must implement a plan to increase its capital, and its ability to pay dividends, make acquisitions of new banks or engage in certain other activities such as issuing brokered deposits may be restricted or prohibited.

The Federal Reserve Board currently uses two types of capital adequacy guidelines for holding companies, a two-tiered risk-based capital guideline and a leverage capital ratio guideline. The two-tiered risk-based capital guideline assigns risk weightings to all assets and certain off-balance sheet items of the holding company's operations, and then establishes a minimum ratio of the holding company's Tier 1 capital to the aggregate dollar

amount of risk-weighted assets (which amount is usually less than the aggregate dollar amount of such assets without risk weighting) and a minimum ratio of the holding company's total capital (Tier 1 capital plus Tier 2 capital, as adjusted) to the aggregate dollar amount of such risk-weighted assets. The leverage ratio guideline establishes a minimum ratio of the holding company's Tier 1 capital to its total tangible assets (total assets less goodwill and certain identifiable intangibles), without risk-weighting.

Under both guidelines, Tier 1 capital (sometimes referred to as "core capital") is defined to include: common shareholders' equity (including retained earnings), qualifying non-cumulative perpetual preferred stock and related surplus, qualifying cumulative perpetual preferred stock and related surplus, trust preferred securities, and minority interests in the equity accounts of consolidated subsidiaries (limited to a maximum of 25% of Tier 1 capital). Goodwill and most intangible assets are deducted from Tier 1 capital. For purposes of the total risk-based capital guidelines, Tier 2 capital (sometimes referred to as "supplementary capital") is defined to include: allowances for loan and lease losses (limited to 1.25% of risk-weighted assets), perpetual preferred stock not included in Tier 1 capital, intermediate-term preferred stock and any related surplus, certain hybrid capital instruments, perpetual debt and mandatory convertible debt securities, and intermediate-term subordinated debt instruments (subject to limitations). The maximum amount of qualifying Tier 2 capital is 100% of qualifying Tier 1 capital. For purposes of the total capital guideline, total capital equals Tier 1 capital, *plus* qualifying Tier 2 capital, *minus* investments in unconsolidated subsidiaries, reciprocal holdings of bank holding company capital securities, and deferred tax assets and other deductions. The Federal Reserve Board's current capital adequacy guidelines require that a bank holding company maintain a Tier 1 risk-based capital ratio of at least 4% and a total risk-based capital ratio of at least 8%. At December 31, 2007, the Company's ratio of Tier 1 capital to total risk-weighted assets was 11.45% and its ratio of total capital to risk-weighted assets was 12.34%.

In addition to the risk-based capital guidelines, the Federal Reserve Board uses a leverage ratio as an additional tool to evaluate the capital adequacy of bank holding companies. The leverage ratio is a company's Tier 1 capital divided by its average total consolidated assets. Certain highly rated bank holding companies may maintain a minimum leverage ratio of 3.0%, but other bank holding companies are required to maintain a leverage ratio of 4.0% or more, depending on their overall condition. At December 31, 2007, the Company's leverage ratio was 8.09%.

The federal banking agencies' risk-based and leverage ratios are minimum supervisory ratios generally applicable to banking organizations that meet certain specified criteria, assuming that they have the highest regulatory rating. Banking organizations not meeting these criteria are expected to operate with capital positions well above the minimum ratios. The federal bank regulatory agencies may set capital requirements for a particular banking organization that are higher than the minimum ratios when circumstances warrant. Federal Reserve Board guidelines also provide that banking organizations experiencing internal growth or making acquisitions will be expected to maintain strong capital positions substantially above the minimum supervisory levels, without significant reliance on intangible assets.

*Acquisitions by Bank Holding Companies.* The BHCA requires every bank holding company to obtain the prior approval of the Federal Reserve Board before it may acquire all or substantially all of the assets of any bank, or ownership or control of any voting shares of any bank, if after such acquisition it would own or control, directly or indirectly, more than 5% of the voting shares of such bank. In approving bank acquisitions by bank holding companies, the Federal Reserve Board is required to consider the financial and managerial resources and future prospects of the bank holding company and the banks concerned, the convenience and needs of the communities to be served, and various competitive factors.

### ***The Bank***

The Bank is a national association and is subject to supervision and regulation by the Office of the Comptroller of Currency ("OCC"). Since the deposits of the Bank are insured by the Federal Deposit Insurance Corporation ("FDIC"), the Bank is also subject to supervision and regulation by the FDIC. Because the Federal Reserve Board regulates the Company, and because the Bank is a member of the Federal Reserve System, the Federal Reserve Board also has regulatory authority which directly affects the Bank.

*Restrictions on Transactions with Affiliates and Insiders.* Transactions between the Bank and its nonbanking subsidiaries and/or affiliates, including the Company, are subject to Section 23A of the Federal Reserve Act. In general, Section 23A imposes limits on the amount of such transactions, and also requires certain levels of collateral for loans to affiliated parties. It also limits the amount of advances to third parties which are collateralized by the securities or obligations of the Company or its subsidiaries.

Affiliate transactions are also subject to Section 23B of the Federal Reserve Act which generally requires that certain transactions between the Bank and its affiliates be on terms substantially the same, or at least as favorable to the Bank, as those prevailing at the time for comparable transactions with or involving other nonaffiliated persons. The Federal Reserve Board has issued Regulation W which codifies prior regulations under Sections 23A and 23B of the Federal Reserve Act and interpretive guidance with respect to affiliate transactions.

The restrictions on loans to directors, executive officers, principal shareholders and their related interests contained in the Federal Reserve Act and Regulation O apply to all insured institutions and their subsidiaries and holding companies. These restrictions include limits on loans to one borrower and conditions that must be met before such a loan can be made. There is also an aggregate limitation on all loans to such persons. These loans cannot exceed the institution's total unimpaired capital and surplus, and the FDIC may determine that a lesser amount is appropriate.

*Restrictions on Distribution of Subsidiary Bank Dividends and Assets.* Dividends paid by the Bank have provided the Company's operating funds and for the foreseeable future it is anticipated that dividends paid by the Bank to the Company will continue to be the Company's primary source of operating funds.

Capital adequacy requirements of the OCC limit the amount of dividends that may be paid by the Bank. The Bank cannot pay a dividend if, after paying the dividend, it would be classified as "undercapitalized." In addition, without the OCC's approval, dividends may not be paid by the Bank in an amount in any calendar year which exceeds its total net profits for that year, plus its retained profits for the preceding two years, less any required transfers to capital surplus. National banks also may not pay dividends in excess of total retained profits, including current year's earnings after deducting bad debts in excess of reserves for loan losses. In some cases, the OCC may find a dividend payment that meets these statutory requirements to be an unsafe or unsound practice.

Because the Company is a legal entity separate and distinct from its subsidiaries, its right to participate in the distribution of assets of any subsidiary upon the subsidiary's liquidation or reorganization will be subject to the prior claims of the subsidiary's creditors. In the event of a liquidation or other resolution of an insured depository institution, the claims of depositors and other general or subordinated creditors are entitled to a priority of payment over the claims of holders of any obligation of the institution to its shareholders, including any depository institution holding company or any shareholder or creditor thereof.

*Examinations.* Under the FDICIA, all insured institutions must undergo regular on-site examination by their appropriate banking agency and such agency may assess the institution for its costs of conducting the examination. The OCC periodically examines and evaluates national banks, such as the Bank. These examinations review areas such as capital adequacy, reserves, loan portfolio quality and management, consumer and other compliance issues, investments, information systems, disaster recovery and contingency planning and management practices. Based upon such an evaluation, the OCC may revalue the assets of a bank and require that it establish specific reserves to compensate for the difference between the OCC-determined value and the book value of such assets.

*Capital Adequacy Requirements.* The OCC has adopted regulations establishing minimum requirements for the capital adequacy of insured national banks. The OCC may establish higher minimum requirements if, for example, a bank has previously received special attention or has a high susceptibility to interest rate risk.

The OCC's risk-based capital guidelines generally require national banks to have a minimum ratio of Tier 1 capital to total risk-weighted assets of 4.0% and a ratio of total capital to total risk-weighted assets of 8.0%. The capital categories have the same definitions for the Bank as for the Company. At December 31, 2007, the Bank's ratio of Tier 1 capital to total risk-weighted assets was 10.55% and its ratio of total capital to total risk-weighted assets was 11.44%.



The OCC's leverage guidelines require national banks to maintain Tier 1 capital of no less than 4.0% of average total assets, except in the case of certain highly rated banks for which the requirement is 3.0% of average total assets. At December 31, 2007, the Bank's leverage ratio was 7.44%.

*Corrective Measures for Capital Deficiencies.* The federal banking regulators are required to take "prompt corrective action" with respect to capital-deficient institutions. Agency regulations define, for each capital category, the levels at which institutions are "well-capitalized," "adequately capitalized," "undercapitalized," "significantly undercapitalized" and "critically undercapitalized." A "well-capitalized" bank has a total risk-based capital ratio of 10.0% or higher; a Tier 1 risk-based capital ratio of 6.0% or higher; a leverage ratio of 5.0% or higher; and is not subject to any written agreement, order or directive requiring it to maintain a specific capital level for any capital measure. An "adequately capitalized" bank has a total risk-based capital ratio of 8.0% or higher; a Tier 1 risk-based capital ratio of 4.0% or higher; a leverage ratio of 4.0% or higher (3.0% or higher if the bank was rated a composite 1 in its most recent examination report and is not experiencing significant growth); and does not meet the criteria for a well-capitalized bank. A bank is "undercapitalized" if it fails to meet any one of the ratios required to be adequately capitalized. The Bank is classified as "well-capitalized" for purposes of the FDIC's prompt corrective action regulations.

In addition to requiring undercapitalized institutions to submit a capital restoration plan, agency regulations contain broad restrictions on certain activities of undercapitalized institutions including asset growth, acquisitions, branch establishment and expansion into new lines of business. With certain exceptions, an insured depository institution is prohibited from making capital distributions, including dividends, and is prohibited from paying management fees to control persons if the institution would be undercapitalized after any such distribution or payment.

As an institution's capital decreases, the federal regulators' enforcement powers become more severe. A significantly undercapitalized institution is subject to mandated capital raising activities, restrictions on interest rates paid and transactions with affiliates, removal of management and other restrictions. The FDIC has limited discretion in dealing with a critically undercapitalized institution and is generally required to appoint a receiver or conservator. Similarly, within 90 days of a national bank becoming critically undercapitalized, the OCC must appoint a receiver or conservator unless certain findings are made with respect to the institution's continued viability.

Banks with risk-based capital and leverage ratios below the required minimums may also be subject to certain administrative actions, including the termination of deposit insurance upon notice and hearing, or a temporary suspension of insurance without a hearing in the event the institution has no tangible capital.

*Deposit Insurance Assessments.* The Bank's deposits are insured up to applicable limits by the Deposit Insurance Fund ("DIF") of the FDIC and are subject to deposit insurance assessments to maintain the DIF. The DIF was created by the merger of the Bank Insurance Fund and Savings Association Insurance Fund provided for in the Federal Deposit Insurance Reform Act of 2005 ("FDIRA"), as enacted in February 2006. Under the new risk-based assessment system, which became effective January 1, 2007, the FDIC evaluates the risk of each financial institution based on three primary sources of information: (1) its supervisory rating, (2) its financial ratios, and (3) its long-term debt issuer rating, if the institution has one. The FDIC also adopted a new base schedule of rates that it can adjust up or down, depending on the needs of the DIF, and set initial premiums for 2007 that range from 5 cents per \$100 of domestic deposits in the lowest risk category to 43 cents per \$100 of domestic deposits for banks in the highest risk category. The designated reserve ratio is currently set at 1.25% of estimated insured deposits.

The FDIRA also provides for a one-time assessment credit for eligible insured depository institutions (those institutions that were in existence on December 31, 1996 and paid a deposit insurance assessment prior to that date, or are a successor to any such institution). The credit is determined based on the assessment base of the institution as of December 31, 1996 as compared with the combined aggregate assessment base of all eligible institutions as of that date. The credit may be used to offset up to 100% of the 2007 DIF assessment, and if not completely used in 2007, may be applied to not more than 90% of each of the aggregate 2008, 2009 and 2010 DIF assessments.

*Enforcement Powers.* The FDIC and the other federal banking agencies have broad enforcement powers, including the power to terminate deposit insurance, impose substantial fines and other civil and criminal penalties

and appoint a conservator or receiver. Failure to comply with applicable laws, regulations and supervisory agreements could subject the Company or the Bank, as well as officers, directors and other institution-affiliated parties of these organizations, to administrative sanctions and potentially substantial civil money penalties. The appropriate federal banking agency may appoint the FDIC as conservator or receiver for a banking institution (or the FDIC may appoint itself, under certain circumstances) if any one or more of a number of circumstances exist, including, without limitation, the fact that the banking institution is undercapitalized and has no reasonable prospect of becoming adequately capitalized; fails to become adequately capitalized when required to do so; fails to submit a timely and acceptable capital restoration plan; or materially fails to implement an accepted capital restoration plan.

*Consumer Laws and Regulations.* In addition to the laws and regulations discussed herein, the Bank is also subject to certain consumer laws and regulations that are designed to protect consumers in transactions with banks. While the list set forth herein is not exhaustive, these laws and regulations include the Truth in Lending Act, the Truth in Savings Act, the Electronic Funds Transfer Act, the Expedited Funds Availability Act, the Equal Credit Opportunity Act, and the Fair Housing Act, and various state counterparts. These laws and regulations mandate certain disclosure requirements and regulate the manner in which financial institutions must deal with customers when taking deposits or making loans to such customers. The Bank must comply with the applicable provisions of these consumer protection laws and regulations as part of their ongoing customer relations.

In addition, federal law currently contains extensive customer privacy protection provisions. Under these provisions, a financial institution must provide to its customers, at the inception of the customer relationship and annually thereafter, the institution's policies and procedures regarding the handling of customers' nonpublic personal financial information. These provisions also provide that, except for certain limited exceptions, a financial institution may not provide such personal information to unaffiliated third parties unless the institution discloses to the customer that such information may be so provided and the customer is given the opportunity to opt out of such disclosure.

*USA PATRIOT Act of 2001.* The Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism Act of 2001 ("Patriot Act") was enacted in October 2001. The Patriot Act has broadened existing anti-money laundering legislation while imposing new compliance and due diligence obligations on banks and other financial institutions, with a particular focus on detecting and reporting moneylaundering transactions involving domestic or international customers. The U.S. Treasury Department has issued and will continue to issue regulations clarifying the Patriot Act's requirements. The Patriot Act requires all "financial institutions," as defined, to establish certain anti-money laundering compliance and due diligence programs. Recently, the regulatory agencies have intensified their examination procedures in light of the Patriot Act's anti-money laundering and bank secrecy act requirements. The Company believes that its controls and procedures are in compliance with the Patriot Act.

### **Website Access to Company Reports**

The Company makes available free of charge on its website at [www.fcbinc.com](http://www.fcbinc.com) its Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K, and all amendments thereto, as soon as reasonably practicable after the Company files such reports with, or furnishes them to, the Securities and Exchange Commission ("SEC"). Investors are encouraged to access these reports and the other information about the Company's business on its website. Information found on the Company's website is not part of this Annual Report on Form 10-K. The Company will also provide copies of its Annual Report on Form 10-K, free of charge, upon written request of its Investor Relations department at the Company's main address, P.O. Box 989, Bluefield, VA 24605.

### **Forward-Looking Statements**

This Annual Report on Form 10-K may include "forward-looking statements", which are made in good faith by the Company pursuant to the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements include, among others, statements with respect to the Company's beliefs, plans, objectives, goals, guidelines, expectations, anticipations, estimates and intentions that are subject to significant risks and uncertainties and are subject to change based on various factors, many of which are beyond the Company's

control. The words "may", "could", "should", "would", "believe", "anticipate", "estimate", "expect", "intend", "plan" and similar expressions are intended to identify forward-looking statements. The following factors, among others, could cause the Company's financial performance to differ materially from that expressed in such forward-looking statements: the strength of the United States economy in general and the strength of the local economies in which the Company conducts operations; the effects of, and changes in, trade, monetary and fiscal policies and laws, including interest rate policies of the Federal Reserve Board; inflation, interest rate, market and monetary fluctuations; the timely development of competitive new products and services of the Company and the acceptance of these products and services by new and existing customers; the willingness of customers to substitute competitors' products and services for the Company's products and services and vice versa; the impact of changes in financial services laws and regulations (including laws concerning taxes, banking, securities and insurance); technological changes; the effect of acquisitions, including, without limitation, the failure to achieve the expected revenue growth and/or expense savings from such acquisitions; the growth and profitability of the Company's noninterest or fee income being less than expected; unanticipated regulatory or judicial proceedings; changes in consumer spending and saving habits; and the success of the Company at managing the risks involved in the foregoing.

The Company cautions that the foregoing list of important factors is not all-inclusive. If one or more of the factors affecting these forward-looking statements proves incorrect, then the Company's actual results, performance, or achievements could differ materially from those expressed in, or implied by, forward-looking statements contained in this Annual Report on Form 10-K. Therefore, the Company cautions you not to place undue reliance on these forward-looking statements.

The Company does not intend to update these forward-looking statements, whether written or oral, to reflect change. All forward-looking statements attributable to the Company are expressly qualified by these cautionary statements.

#### **ITEM 1A. RISK FACTORS.**

***The Company and its subsidiary business are subject to interest rate risk and variations in interest rates may negatively affect its financial performance.***

The Company's earnings and cash flows are largely dependent upon its net interest income. Net interest income is the difference between interest income earned on interest-earning assets, such as loans and securities, and interest expense paid on interest-bearing liabilities, such as deposits and borrowed funds. Interest rates are highly sensitive to many factors that are beyond our control, including general economic conditions and policies of various governmental and regulatory agencies and, in particular, the Federal Reserve Board. Changes in monetary policy, including changes in interest rates, could influence not only the interest the Company receives on loans and securities and the amount of interest it pays on deposits and borrowings, but such changes could also affect (i) the Company's ability to originate loans and obtain deposits, and (ii) the fair value of the Company's financial assets and liabilities. If the interest rates paid on deposits and other borrowings increase at a faster rate than the interest rates received on loans and other investments, the Company's net interest income, and therefore earnings, could be adversely affected. Earnings could also be adversely affected if the interest rates received on loans and other investments fall more quickly than the interest rates paid on deposits and other borrowings.

***The Bank's ability to pay dividends is subject to regulatory limitations which, to the extent the Company requires such dividends in the future, may affect the Company's ability to pay its obligations and pay dividends.***

The Company is a separate legal entity from the Bank and its subsidiaries and does not have significant operations of its own. The Company currently depends on the Bank's cash and liquidity as well as dividends to pay the Company's operating expenses and dividends to shareholders. No assurance can be made that in the future that the Bank will have the capacity to pay the necessary dividends and that the Company will not require dividends from the Bank to satisfy the Company's obligations. The availability of dividends from the Bank is limited by various statutes and regulations. It is possible, depending upon the financial condition of the Bank and other factors, that the OCC, the Bank's primary regulator, could assert that payment of dividends or other payments by the Bank

are an unsafe or unsound practice. In the event the Bank is unable to pay dividends sufficient to satisfy the Company's obligations or is otherwise unable to pay dividends to the Company, the Company may not be able to service its obligations as they become due, including payments required to be made to the FCBI Capital Trust, a business trust subsidiary of the Company, or pay dividends on the Company's common stock. Consequently, the inability to receive dividends from the Bank could adversely affect the Company's financial condition, results of operations, cash flows and prospects.

***The Bank's allowance for loan losses may not be adequate to cover actual losses.***

Like all financial institutions, the Bank maintains an allowance for loan losses to provide for probable losses. The Bank's allowance for loan losses may not be adequate to cover actual loan losses, and future provisions for loan losses could materially and adversely affect the Bank's operating results. The Bank's allowance for loan losses is determined by analyzing historical loan losses, current trends in delinquencies and charge-offs, plans for problem loan resolution, changes in the size and composition of the loan portfolio, and industry information. Also included in management's estimates for loan losses are considerations with respect to the impact of economic events, the outcome of which are uncertain. The amount of future losses is susceptible to changes in economic, operating and other conditions, including changes in interest rates, that may be beyond the Bank's control, and these losses may exceed current estimates. Federal regulatory agencies, as an integral part of their examination process, review the Bank's loans and allowance for loan losses. Although we believe that the Bank's allowance for loan losses is adequate to provide for probable losses, we cannot assure you that we will not need to increase the Bank's allowance for loan losses or that regulators will not require us to increase this allowance. Either of these occurrences could materially and adversely affect the Company's earnings and profitability.

***The Company's business is subject to various lending and other economic risks that could adversely impact the Company's results of operations and financial condition.***

Changes in economic conditions, particularly an economic slowdown, could hurt the Company's business. The Company's business is directly affected by political and market conditions, broad trends in industry and finance, legislative and regulatory changes, and changes in governmental monetary and fiscal policies and inflation, all of which are beyond the Company's control. A deterioration in economic conditions, in particular an economic slowdown within the Company's geographic region, could result in the following consequences, any of which could have a material adverse effect on the Company's business:

- loan delinquencies may increase;
- problem assets and foreclosures may increase;
- demand for the Company's products and services may decline; and
- collateral for loans made by the Company may decline in value, in turn reducing a client's borrowing power, and reducing the value of assets and collateral associated with the Company's loans held for investment.

***The declining real estate market could impact the Company's business.***

The Company's business activities and credit exposure are concentrated in Virginia, West Virginia, North Carolina, Tennessee and the surrounding region. A continued downturn in this regional real estate market could hurt the Company's business because of the geographic concentration within this regional area. If there is a significant decline in real estate values, the collateral for the Company's loans will provide less security. As a result, the Company's ability to recover on defaulted loans by selling the underlying real estate would be diminished, and we would be more likely to suffer losses on defaulted loans.

***The Company's level of credit risk is increasing due to its focus on commercial lending, and the concentration on small businesses and middle market customers with heightened vulnerability to economic conditions.***

Commercial business and commercial real estate loans generally are considered riskier than single-family residential loans because they have larger balances to a single borrower or group of related borrowers. Commercial

business and commercial real estate loans involve risks because the borrowers' ability to repay the loans typically depends primarily on the successful operation of the businesses or the properties securing the loans. Most of the Bank's commercial business loans are made to small business or middle market customers who may have a heightened vulnerability to economic conditions. Moreover, a portion of these loans have been made or acquired by the Company in recent years and the borrowers may not have experienced a complete business or economic cycle.

***The Bank may suffer losses in its loan portfolio despite its underwriting practices.***

The Bank seeks to mitigate the risks inherent in the Bank's loan portfolio by adhering to specific underwriting practices. These practices include analysis of a borrower's prior credit history, financial statements, tax returns and cash flow projections, valuation of collateral based on reports of independent appraisers and verification of liquid assets. Although the Bank believes that its underwriting criteria are appropriate for the various kinds of loans it makes, the Bank may incur losses on loans that meet its underwriting criteria, and these losses may exceed the amounts set aside as reserves in the Bank's allowance for loan losses.

***The Company and its subsidiaries are subject to extensive regulation which could adversely affect them.***

The Company and its subsidiaries' operations are subject to extensive regulation and supervision by federal and state governmental authorities and are subject to various laws and judicial and administrative decisions imposing requirements and restrictions on part or all of the Company's operations. Banking regulations governing the Company's operations are primarily intended to protect depositors' funds, federal deposit insurance funds and the banking system as a whole, not security holders. Congress and federal regulatory agencies continually review banking laws, regulations and policies for possible changes. Changes to statutes, regulations or regulatory policies, including changes in interpretation or implementation of statutes, regulations or policies, could affect the Company in substantial and unpredictable ways. Such changes could subject the Company to additional costs, limit the types of financial services and products the Company may offer and/or increase the ability of non-banks to offer competing financial services and products, among other things. Failure to comply with laws, regulations or policies could result in sanctions by regulatory agencies, civil money penalties and/or reputation damage, which could have a material adverse effect on the Company's business, financial condition and results of operations. While the Company has policies and procedures designed to prevent any such violations, there can be no assurance that such violations will not occur. These laws, rules and regulations, or any other laws, rules or regulations, that may be adopted in the future, could make compliance more difficult or expensive, restrict the Company's ability to originate, broker or sell loans, further limit or restrict the amount of commissions, interest or other charges earned on loans originated or sold by the Bank and otherwise adversely affect the Company's business, financial condition or prospects.

***The Company faces strong competition from other financial institutions, financial service companies and other organizations offering services similar to those offered by the Company and its subsidiaries, which could hurt the Company's business.***

The Company's business operations are centered primarily in Virginia, West Virginia, North Carolina, Tennessee and the surrounding region. Increased competition within this region may result in reduced loan originations and deposits. Ultimately, we may not be able to compete successfully against current and future competitors. Many competitors offer the types of loans and banking services that we offer. These competitors include other savings associations, national banks, regional banks and other community banks. The Company also faces competition from many other types of financial institutions, including finance companies, brokerage firms, insurance companies, credit unions, mortgage banks and other financial intermediaries. In particular, the Bank's competitors include other state and national banks and major financial companies whose greater resources may afford them a marketplace advantage by enabling them to maintain numerous banking locations and mount extensive promotional and advertising campaigns.

Additionally, banks and other financial institutions with larger capitalization and financial intermediaries not subject to bank regulatory restrictions have larger lending limits and are thereby able to serve the credit needs of larger clients. These institutions, particularly to the extent they are more diversified than the Company, may be able

to offer the same loan products and services that the Company offers at more competitive rates and prices. If the Company is unable to attract and retain banking clients, the Company may be unable to continue the Bank's loan and deposit growth and the Company's business, financial condition and prospects may be negatively affected.

***Potential Acquisitions May Disrupt the Company's Business and Dilute Stockholder Value***

The Company may seek merger or acquisition partners that are culturally similar and have experienced management and possess either significant market presence or have potential for improved profitability through financial management, economies of scale or expanded services. Acquiring other banks, businesses, or branches involves various risks commonly associated with acquisitions, including, among other things:

- Potential exposure to unknown or contingent liabilities of the target company.
- Exposure to potential asset quality issues of the target company.
- Difficulty and expense of integrating the operations and personnel of the target company.
- Potential disruption to the Company's business.
- Potential diversion of the Company's management's time and attention.
- The possible loss of key employees and customers of the target company.
- Difficulty in estimating the value of the target company.
- Potential changes in banking or tax laws or regulations that may affect the target company.

The Company regularly evaluates merger and acquisition opportunities and conducts due diligence activities related to possible transactions with other financial institutions and financial services companies. As a result, merger or acquisition discussions and, in some cases, negotiations may take place and future mergers or acquisitions involving cash, debt or equity securities may occur at any time. Acquisitions typically involve the payment of a premium over book and market values, and, therefore, some dilution of the Company's tangible book value and net income per common share may occur in connection with any future transaction. Furthermore, failure to realize the expected revenue increases, cost savings, increases in geographic or product presence, and/or other projected benefits from an acquisition could have a material adverse effect on the Company's financial condition and results of operations.

During 2007, the Company acquired GreenPoint, a full-service insurance agency located in High Point, North Carolina. Details of this transaction are presented in Note 2 in the Notes to the Consolidated Financial Statements included in Item 8 hereof.

**ITEM 1B. UNRESOLVED STAFF COMMENTS.**

The Company has no unresolved staff comments as of the filing date of this 2007 Annual Report on Form 10-K.

**ITEM 2. PROPERTIES.**

The Company generally owns its offices, related facilities, and unimproved real property. The principal offices of the Company are located at One Community Place, Bluefield, Virginia, where the Company owns and occupies approximately 36,000 square feet of office space. The Company operates 60 locations, with 17 offices in Virginia, 26 in West Virginia, 11 in North Carolina, one in South Carolina, and five in Tennessee. The Company owns 44 of its banking offices while others are leased or are located on leased land. There are no mortgages or liens against any property of the Bank or the Company. A complete listing of all branches and ATM sites can be found on the Internet at [www.fcbresource.com](http://www.fcbresource.com). Information on such website is not part of this Annual Report on Form 10-K.

**ITEM 3. LEGAL PROCEEDINGS.**

The Company is currently a defendant in various legal actions and asserted claims involving lending and collection activities and other matters in the normal course of business. Although the Company and legal counsel are unable to assess the ultimate outcome of each of these matters with certainty, they are of the belief that the resolution of these actions should not have a material adverse affect on the financial position or the results of operations of the Company.

**ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.**

No matters were submitted to a vote of security holders during the fourth quarter of 2007.

**PART II****ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES.**

The number of common stockholders of record on December 31, 2007, was 2,431 and outstanding shares totaled 11,069,646. The number of common stockholders is measured by the number of recordholders.

The Company's common stock trades on the NASDAQ Global Select market under the symbol, FCBC. On December 31, 2007, the Company's year-end common stock price was \$31.89, a 19.39% decrease from the \$39.56 closing price on December 31, 2006.

Book value per common share was \$19.61 at December 31, 2007, compared with \$18.92 at December 31, 2006, and \$17.29 at the close of 2005. The year-end market price for the Company's common stock of \$31.89 represents 162.62% of the Company's book value as of the close of the year and reflects total market capitalization of \$353.01 million. Utilizing the year-end market price and 2007 diluted earnings per share, the Company's common stock closed the year trading at a price/earnings multiple of 12.2 times diluted earnings per share.

Cash dividends for 2007 totaled \$1.08 per share, up \$0.04 or 3.85% from the \$1.04 paid in 2006. The 2007 dividends resulted in a cash yield on the year-end market value of 3.39%. Total dividends paid for the current and prior years totaled \$12.08 million and \$11.66 million, respectively.

The following table sets forth the high and low stock prices, book value per share, and dividends paid per share on the Company's common stock during the periods indicated.

	<u>First Quarter</u>	<u>Second Quarter</u>	<u>Third Quarter</u>	<u>Fourth Quarter</u>
<b>2007</b>				
Dividends Paid	\$ 0.27	\$ 0.27	\$ 0.27	\$ 0.27
High	42.30	39.21	37.45	38.85
Low	35.19	28.89	25.40	30.07
<b>2006</b>				
Dividends Paid	\$ 0.26	\$ 0.26	\$ 0.26	\$ 0.26
High	35.27	33.00	34.44	41.17
Low	30.16	29.50	30.04	31.67

The Company's stock repurchase plan, as amended, allows the purchase and retention of up to 550,000 shares. The plan has no expiration date, remains open and no plans have expired during the reporting period. No determination has been made to terminate the plan or to stop making purchases. The following table sets forth open market purchases by the Company of its equity securities during the fourth quarter of 2007.

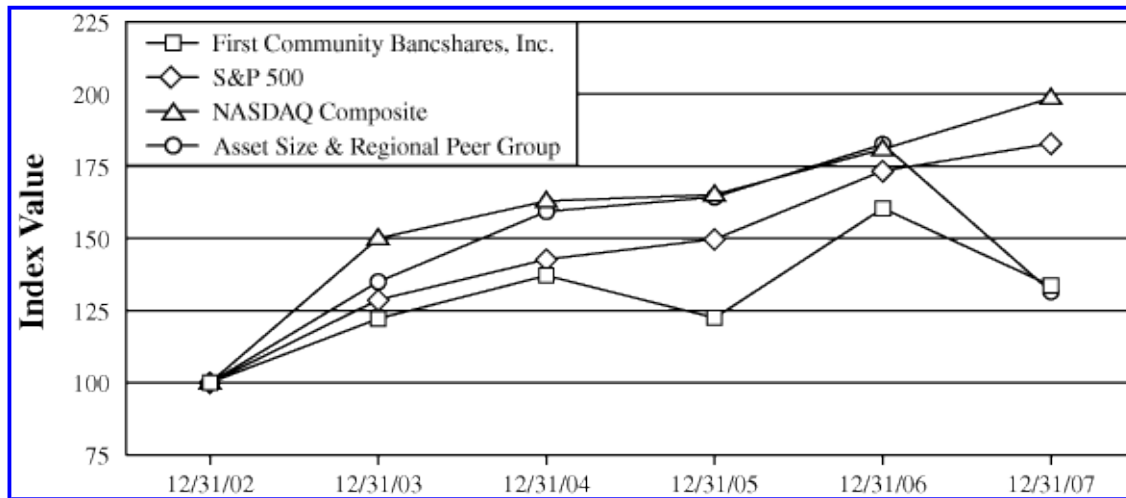
	<u>Total Number of Shares Purchased</u>	<u>Average Price Paid per Share</u>	<u>Total Number of Shares Purchased as Part of Publicly Announced Plan</u>	<u>Maximum Number of Shares That May Yet Be Purchased Under the Plan</u>
October 1-31, 2007	9,000	33.46	9,000	218,032
November 1-30, 2007	81,200	33.41	81,200	141,027
December 1-31, 2007	33,800	33.15	33,800	120,634
Total	<u>124,000</u>	<u>\$ 33.35</u>	<u>124,000</u>	

On September 28, 2007, the Company completed the acquisition of GreenPoint Insurance Group, Inc. ("GreenPoint"), an insurance agency located in High Point, North Carolina. In connection with the initial payment of approximately \$1.66 million, the Company issued 49,088 shares of its common stock.

## Total Return Analysis

The following chart was compiled by SNL Securities LC, and compares cumulative total shareholder return of the Company's common stock for the five-year period ended December 31, 2007, with the cumulative total return of the NASDAQ Composite index and the Asset Size & Regional Peer Group. The Asset Size & Regional Peer Group consists of 49 bank holding companies that are traded on the NASDAQ, OTC Bulletin Board, and pink sheets with total assets between \$1 billion and \$5 billion and are located in the Southeast region of the United States. The cumulative returns include payment of dividends by the Company.

**Total Return Performance**



Index	Period Ending					
	12/31/02	12/31/03	12/31/04	12/31/05	12/31/06	12/31/07
First Community Bancshares, Inc.	100.00	122.13	137.10	122.41	160.36	133.59
S&P 500	100.00	128.68	142.69	149.70	173.34	182.86
NASDAQ Composite	100.00	150.01	162.89	165.13	180.85	198.60
Asset Size & Regional Peer Group	100.00	134.94	159.26	164.27	182.54	131.50



**ITEM 6. SELECTED FINANCIAL DATA.**

Five-Year Selected Financial Data	At or for the Year Ended December 31,				
	2007	2006	2005	2004	2003
	(Amounts in thousands, except per share data)				
<b>Balance Sheet Summary</b>					
<b>(at end of period)</b>					
Securities(a)	\$ 676,195	\$ 528,389	\$ 428,554	\$ 410,218	\$ 473,177
Loans held for sale	811	781	1,274	1,194	424
Loans, net of unearned income	1,225,502	1,284,863	1,331,039	1,238,756	1,026,191
Allowance for loan losses	12,833	14,549	14,736	16,339	14,624
Assets related to discontinued operations	—	—	—	—	22,372
Total assets	2,149,838	2,033,698	1,952,483	1,830,822	1,672,727
Deposits	1,393,443	1,394,771	1,403,220	1,356,719	1,223,376
Borrowings	517,843	406,556	335,885	274,212	242,267
Liabilities related to discontinued operations	—	—	—	—	17,992
Total liabilities	1,932,740	1,820,968	1,757,982	1,647,589	1,497,692
Stockholders' equity	217,098	212,730	194,501	183,233	175,035
<b>Summary of Earnings</b>					
Total interest income	\$ 127,591	\$ 120,026	\$ 109,508	\$ 96,136	\$ 90,641
Total interest expense	59,276	48,381	35,880	26,953	26,397
Provision for loan losses	717	2,706	3,706	2,671	3,419
Non-interest income	24,831	21,323	22,305	17,329	14,542
Non-interest expense	50,463	49,837	55,591	48,035	37,590
Income from continuing operations before income taxes	41,966	40,425	36,636	35,806	37,777
Income tax expense	12,334	11,477	10,191	9,786	11,058
Income from continuing operations	29,632	28,948	26,445	26,020	26,719
(Loss) income from discontinued operations before income taxes	—	—	(233)	(5,746)	(2,174)
Income tax (benefit) expense	—	—	(91)	(2,090)	(693)
(Loss) income from discontinued operations	—	—	(142)	(3,656)	(1,481)
Net income	29,632	28,948	26,303	22,364	25,238

(a) Reflects the reclassification during 2003-2004 periods of Federal Reserve Bank and Federal Home Loan Bank stock from Securities Available for Sale to Other Assets, consistent with the 2005-2007 presentation.

<b>Five-Year Selected Financial Data-continued</b>	<b>At or for the Year Ended December 31,</b>				
	<b>2007</b>	<b>2006</b>	<b>2005</b>	<b>2004</b>	<b>2003</b>
<b>Per Share Data</b>					
Basic earnings per share	\$ 2.64	\$ 2.58	\$ 2.33	\$ 1.99	\$ 2.27
Basic earnings per common share- continuing operations	2.64	2.58	2.35	2.32	2.41
Basic (loss) earnings per common share- discontinued operations	—	—	(0.02)	(0.33)	(0.14)
Diluted earnings per common share	\$ 2.62	\$ 2.57	\$ 2.32	\$ 1.97	\$ 2.25
Diluted earnings per common share- continuing operations	2.62	2.57	2.33	2.29	2.39
Diluted (loss) earnings per common share- discontinued operations	—	—	(0.01)	(0.32)	(0.14)
Cash dividends	\$ 1.08	\$ 1.04	\$ 1.02	\$ 1.00	\$ 0.98
Book value at year-end	\$19.61	\$18.92	\$17.29	\$16.29	\$15.57
<b>Selected Ratios</b>					
Return on average assets	1.39%	1.46%	1.37%	1.24%	1.56%
Return on average assets-continuing	1.39%	1.46%	1.38%	1.45%	1.70%
Return on average equity	13.54%	14.32%	13.79%	12.53%	15.13%
Return on average equity-continuing	13.54%	14.32%	13.87%	14.58%	16.02%
Average equity to average assets	10.30%	10.21%	9.91%	9.88%	10.32%
Average equity to average assets-continuing	10.30%	10.21%	9.91%	9.96%	10.64%
Dividend payout	40.91%	40.31%	43.78%	50.25%	43.17%
Risk based capital to risk adjusted assets	12.34%	12.69%	11.65%	12.09%	14.55%
Leverage ratio	8.09%	8.50%	7.77%	7.62%	8.83%

**ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.**

This discussion should be read in conjunction with the consolidated financial statements, notes and tables included throughout this report. All statements other than statements of historical fact included in this report, including statements in this Management's Discussion and Analysis of Financial Condition and Results of Operations are, or may be deemed to be, forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. As discussed below, the financial statements, footnotes, schedules and discussion within this report have been reformatted to conform to the presentation required for "discontinued operations" pursuant to the Company's sale of its mortgage banking subsidiary in August 2004.

**Executive Overview**

First Community Bancshares, Inc. is a bank holding company that, through its bank subsidiary, provides commercial banking services and has positioned itself as a regional community bank and a financial services alternative to larger banks which often provide less emphasis on personal relationships, and smaller community banks which lack the capital and resources to efficiently serve customer needs. The Company has focused its growth efforts on building financial partnerships and more enduring and complete relationships with businesses and individuals through a very personal approach to banking and financial services. The Company and its operations are guided by a strategic plan which includes growth through acquisitions and through office expansion in new market areas including strategically identified metro markets in Virginia, West Virginia, North Carolina, South Carolina, and Tennessee. While the Company's mission remains that of a community bank, management believes that entry

into new markets will accelerate the Company's growth rate by diversifying the demographics of its customer base and customer prospects and by generally increasing its sales and service network.

### ***Economy***

The local economies in which the Company operates are diverse and span a five-state region. West Virginia and Southwest Virginia continue to benefit from increasing coal and natural gas prices. These economies have significant exposure to extractive industries, such as coal and natural gas, which become more active and lucrative when oil prices rise. The local economies in the central portion of North Carolina have suffered in recent years due to foreign competition in both furniture and textiles, as well as consolidation in the financial services industry. Despite these detractions, the economies in this region continue to benefit from national companies relocating and expanding in the Triad and Central Piedmont areas. The Eastern Virginia local economies are benefiting from a wide array of corporate and government activities and relocations.

The capital markets have experienced significant illiquidity in the last half of 2007, which has had an adverse effect on the valuation of debt securities.

### ***Competitive Focus***

As the Company competes for increased market share and growth in both loans and deposits it continues to encounter strong competition from many sources. Bank expansion through de novo branches and loan production offices has grown in popularity as a means of reaching out to new markets. Many of the markets targeted by the Company are also being entered by other banks in nearby markets and, in some cases, from more distant markets. Despite strong competition from other banks, credit unions and mortgage companies, the Company has seen success in newly established offices in Winston-Salem as well as other markets in both Virginia and North Carolina. The Company attributes this measure of success to its recruitment of local, established bankers and loan personnel in those targeted markets. Competitive forces impact the Company through pressure on interest yields, product fees and loan structure and terms; however, the Company has countered these pressures with its relationship style of banking, competitive pricing and a disciplined approach to loan underwriting.

### **Application of Critical Accounting Policies**

The Company's consolidated financial statements are prepared in accordance with U.S. generally accepted accounting principles ("GAAP") and conform to general practices within the banking industry. The Company's financial position and results of operations are affected by management's application of accounting policies, including judgments made to arrive at the carrying value of assets and liabilities and amounts reported for revenues, expenses and related disclosures. Different assumptions in the application of these policies could result in material changes in the Company's consolidated financial position and consolidated results of operations.

Estimates, assumptions, and judgments are necessary principally when assets and liabilities are required to be recorded at estimated fair value, when a decline in the value of an asset carried on the financial statements at fair value warrants an impairment write-down or valuation reserve to be established, or when an asset or liability needs to be recorded based upon the probability of occurrence of a future event. Carrying assets and liabilities at fair value inherently results in more financial statement volatility. The fair values and the information used to record valuation adjustments for certain assets and liabilities are based either on quoted market prices or are provided by third party sources, when available. When third party information is not available, valuation adjustments are estimated by management primarily through the use of financial modeling techniques and appraisal estimates.

The Company's accounting policies are fundamental to understanding Management's Discussion and Analysis of Financial Condition and Results of Operation. The following is a summary of the Company's more subjective and complex "critical accounting policies." In addition, the disclosures presented in the Notes to the Consolidated Financial Statements and in Management's Discussion and Analysis provide information on how significant assets and liabilities are valued in the financial statements and how those values are determined. Based on the valuation techniques used and the sensitivity of financial statement amounts to the methods, assumptions, and estimates underlying those amounts, management has identified the determination of the allowance for loan losses,

accounting for acquisitions and intangible assets, and accounting for income taxes as the accounting areas that require the most subjective or complex judgments.

### ***Allowance for Loan Losses***

The allowance for loan losses is maintained at levels management deems adequate to absorb probable losses inherent in the portfolio, and is based on management's evaluation of the risks in the loan portfolio and changes in the nature and volume of loan activity. The Company consistently applies a review process to periodically evaluate loans for changes in credit risk. This process serves as the primary means by which the Company evaluates the adequacy of the allowance for loan losses.

The Company determines the allowance for loan losses by making specific allocations to impaired loans that exhibit inherent weaknesses and various credit risk factors, and general allocations to commercial, residential real estate, and consumer loans are developed giving weight to risk ratings, historical loss trends and management's judgment concerning those trends and other relevant factors. These factors may include, among others, actual versus estimated losses, regional and national economic conditions, business segment and portfolio concentrations, industry competition and consolidation, and the impact of government regulations. The foregoing analysis is performed by management to evaluate the portfolio and calculate an estimated valuation allowance through a quantitative and qualitative analysis that applies risk factors to those identified risk areas.

This risk management evaluation is applied at both the portfolio level and the individual loan level for commercial loans and credit relationships while the level of consumer and residential mortgage loan allowance is determined primarily on a total portfolio level based on a review of historical loss percentages and other qualitative factors including concentrations, industry specific factors and economic conditions. The commercial portfolio requires more specific analysis of individually significant loans and the borrower's underlying cash flow, business conditions, capacity for debt repayment and the valuation of secondary sources of payment, such as collateral. This analysis may result in specifically identified weaknesses and corresponding specific impairment allowances. While allocations are made to specific loans and classifications within the various categories of loans, the allowance for loan losses is available for all loan losses.

The use of various estimates and judgments in the Company's ongoing evaluation of the required level of allowance can significantly impact the Company's results of operations and financial condition and may result in either greater provisions against earnings to increase the allowance or reduced provisions based upon management's current view of portfolio and economic conditions and the application of revised estimates and assumptions. Differences between actual loan loss experience and estimates are reflected through adjustments either increasing or decreasing the loan loss provision based upon current measurement criteria.

### ***Acquisitions and Intangible Assets***

The Company may, from time to time, engage in business combinations with other companies. The acquisition of a business is generally accounted for under purchase accounting rules promulgated by the Financial Accounting Standards Board ("FASB"). Purchase accounting requires the recording of underlying assets and liabilities of the entity acquired at their fair market value. Any excess of the purchase price of the business over the net assets acquired and any identified intangibles is recorded as goodwill. Fair values are assigned based on quoted prices for similar assets, if readily available, or appraisal by qualified independent parties for relevant asset and liability categories. Financial assets and liabilities are typically valued using discount models which apply current discount rates to streams of cash flow. All of these valuation methods require the use of assumptions which can result in alternate valuations and varying levels of goodwill and, in some cases, amortization expense or accretion income.

Management must also make estimates of useful or economic lives of certain acquired assets and liabilities. These lives are used in establishing amortization and accretion of some intangible assets and liabilities, such as the intangible associated with core deposits acquired in the acquisition of a commercial bank.

Goodwill is recorded as the excess of the purchase price, if any, over the fair value of the revalued net assets. Goodwill is tested annually in the month of November for possible impairment by comparing the fair value of the unit with its book value, including goodwill. If the fair value of the Company is greater than its book value, no

goodwill impairment exists. However, if the book value of the Company is greater than its determined fair value, goodwill impairment may exist and further testing is required to determine the amount, if any, of the actual impairment loss. Further testing would use a discounted cash flow model applied to the anticipated stream of cash flows from operations of the business or segment being tested. Impairment testing necessarily uses estimates in the form of growth and attrition rates, anticipated rates of return, and discount rates. These estimates have a direct bearing on the results of the impairment testing and serve as the basis for management's conclusions as to impairment.

#### *Income Taxes*

The establishment of provisions for federal and state income taxes is a complex area of accounting which also involves the use of judgments and estimates in applying relevant tax statutes. The Company operates in multiple state tax jurisdictions and this requires the appropriate allocation of income and expense to each state based on a variety of apportionment or allocation bases. Management strives to keep abreast of changes in tax law and the issuance of regulations which may impact tax reporting and provisions for income tax expense. The Company is also subject to audit by federal and state tax authorities. Results of these audits may produce indicated liabilities which differ from Company estimates and provisions. The Company continually evaluates its exposure to possible tax assessments arising from audits and records its estimate of possible exposure based on current facts and circumstances.

#### **Recent Acquisitions and Branching Activity**

In September 2007, the Company acquired GreenPoint Insurance Group ("GreenPoint"), an insurance agency located in High Point, North Carolina. As of September 30, 2007, GreenPoint had annualized commission revenues of approximately \$4.60 million. In connection with the initial payment of approximately \$1.66 million, the Company issued 49,088 shares of common stock. Under the terms of the stock purchase agreement, former shareholders of GreenPoint are entitled to additional consideration aggregating up to \$1.45 million in the form of cash or the Company's common stock, valued at the time of issuance, if certain future operating performance targets are met. If those operating targets are met, portions of the value of the consideration ultimately paid will be added to the cost of the acquisition, which will increase the amount of goodwill related to the acquisition. The acquisition of GreenPoint added \$7.19 million of goodwill and intangibles to the Company's balance sheet. The Company also assumed \$5.57 million debt in connection with the acquisition, of which approximately \$5.00 million was retired at closing.

In December 2006, the Company completed the sale of its Rowlesburg, West Virginia, branch location. At the time of the sale, the branch had deposits and repurchase agreements totaling approximately \$10.6 million and loans of approximately \$2.2 million. The transaction resulted in a pre-tax gain of approximately \$333 thousand.

In November 2006, the Company completed the acquisition of Investment Planning Consultants, Inc. ("IPC"), a registered investment advisory firm located in Bluefield, West Virginia. In connection with the initial payment of approximately \$1.47 million, the Company issued 39,874 shares of common stock. Under the terms of the stock purchase agreement, former shareholders of IPC are entitled to additional consideration of \$1.43 million in the form of the Company's common stock if certain future operating performance targets are met. If those operating targets are met, portions of the value of the consideration ultimately paid will be added to the cost of the acquisition, which will increase the amount of goodwill related to the acquisition. In December 2007, the Company issued 13,401 shares in connection with the acquisition of IPC.

In June 2006, the Company completed the sale of its Drakes Branch, Virginia, branch location. At the time of the sale, the branch had deposits and repurchase agreements totaling approximately \$16.4 million and loans of approximately \$1.9 million. The transaction resulted in a pre-tax gain of approximately \$702 thousand.

In December 2005, the Company completed the sale of its Clifton Forge, Virginia, branch location. The sale included deposits and repurchase agreements totaling approximately \$45.3 million and loans of approximately \$7.1 million. The transaction resulted in an approximate \$4.4 million pre-tax gain on sale.

The Company opened six branches during 2007 and has plans to open one new branch during the second quarter of 2008. New branches included two offices in Winston-Salem, North Carolina, two offices in Richmond, Virginia, and new offices in Daniels and Princeton, West Virginia. The remaining office to be opened is in Summersville, West Virginia.

## RESULTS OF OPERATIONS

### *2007 COMPARED TO 2006*

Net income for 2007 was \$29.63 million, up \$684 thousand from \$28.95 million in 2006. Basic and diluted earnings per share for 2007 were \$2.64 and \$2.62, respectively, compared with basic and diluted earnings per share of \$2.58 and \$2.57, respectively, in 2006.

The Company's key profitability ratios are return on average assets and return on average equity. Returns on average assets for 2007 and 2006 were 1.39% and 1.46%, respectively. The returns on average equity for 2007 and 2006 were 13.54% and 14.32%, respectively. The Company's returns compare favorably to national peer return on average assets and return on average equity of 0.98% and 11.23%, respectively, based on the September 2007 Bank Holding Company Performance Report prepared by the Federal Reserve Board.

### *Net Interest Income*

The primary source of the Company's earnings is net interest income, the difference between income on earning assets and the cost of funds supporting those assets. Significant categories of earning assets are loans and securities while deposits and borrowings represent the major portion of interest-bearing liabilities. For purposes of the following discussion, comparison of net interest income is performed on a tax equivalent basis, which provides a common basis for comparing yields on earning assets exempt from federal income taxes to those assets which are fully taxable (see the table titled Average Balance Sheets and Net Interest Income Analysis).

Net interest income was \$68.32 million for 2007, compared with \$71.65 million for 2006. Tax-equivalent net interest income totaled \$72.79 million for 2007, a decrease of \$2.87 million from the \$75.66 million reported for 2006. The decrease is attributable to a \$759 thousand decrease due to volume and a \$2.11 million decrease due to rate changes on the underlying assets and liabilities.

During 2007, average earning assets increased \$122.68 million while average interest-bearing liabilities increased \$136.71 million, in each case over the comparable period. The yield on average earning assets decreased three basis points to 6.89% for 2007 from 6.92% for 2006. Short-term market interest rates were very stable from August 2006 through July 2007. That stability positively impacted the rate earned on loans and securities, as new loan production and new securities purchased through September 2007 were being added at rates generally higher than those added in 2006. During, the last four months of 2007, the Federal Reserve's target federal funds rate was decreased 100 basis points, and the average bank prime loan rate decreased in concert. Those decreases were the largest driver in the overall decrease in the Company's yield on average earning assets.

Total cost of average interest-bearing liabilities increased 39 basis points to 3.57% during 2007. The Company's time deposit portfolio experienced significant upward repricing during 2007, as many of the certificates written in a lower market rate environment matured and then repriced at a higher interest rate. The net result was a decrease of 42 basis points to net interest rate spread, or the difference between interest income on earning assets and expense on interest-bearing liabilities. Spread for 2007 was 3.32% compared with 3.74% for 2006. The Company's tax-equivalent net interest margin of 3.80% for 2007 represents a decrease of 42 basis points from 4.22% in 2006.

Loan interest income decreased \$3.94 million during 2007 as compared with 2006 as volume declined, while the yield on loans increased seven basis points. During 2007, the tax-equivalent yield on available-for-sale securities increased 27 basis points to 5.77% while the average balance increased by \$196.83 million as compared with 2006. The average tax-equivalent yield increased due to the addition of higher-rate securities and the sales, maturities, and calls of lower-rate securities.

Average interest-bearing balances with banks declined \$2.63 million during 2007 to \$24.66 million, while the yield increased 20 basis points to 4.76%. These balances include overnight liquidity and a small portfolio of time deposits purchased in 2002. The yield on these balances is largely affected by changes in the target federal funds rate.

The Company attempts to control the cost of deposited funds in relation to the prevailing economic climate and competitive forces. The Company determines its overall balance sheet management goals through its Asset/Liability Management Committee. The average total cost of interest-bearing deposits rose 39 basis points in 2007 compared with 2006. The average rate paid on interest-bearing demand deposits decreased one basis point, while the average rate paid on savings, which includes money market and savings accounts, increased 22 basis points. The Company was successful in keeping rates paid on interest-bearing checking accounts relatively stable and increased money market account rates to remain competitive and retain deposit funding. In 2007, average time deposits decreased \$17.62 million while the average rate paid increased 54 basis points to 4.44% as compared with 2006. The level of average non interest-bearing demand deposits decreased \$9.13 million to \$228.58 million in 2007 compared with the prior year.

Average federal funds purchased and repurchase agreements increased \$72.29 million in 2007, due mostly to increases in the balances of repurchase agreements. The average rate paid on those funds also increased, as they are closely tied to the target federal funds rate and 3-month LIBOR. Average Federal Home Loan Bank ("FHLB") advances increased \$57.98 million while the rate paid on those borrowings increased one basis point in 2007. Other borrowings remained steady in 2007, but the rate paid increased 111 basis points because the majority of such borrowings consist of the Company's trust preferred borrowing, which is indexed to 3-month LIBOR.

## Average Balance Sheets and Net Interest Income Analysis

	2007			2006			2005		
	Average Balance	Interest(1)	Yield/ Rate(1)	Average Balance	Interest(1)	Yield/ Rate(1)	Average Balance	Interest(1)	Yield/ Rate(1)
(Dollars in thousands)									
<b>Earning Assets:</b>									
Loans Held for Investment:(2)	1,251,028	93,561	7.48%	1,316,475	97,500	7.41%	1,302,020	89,965	6.91%
<b>Available-for-Sale Securities:</b>									
Taxable	444,413	24,702	5.56%	276,142	13,929	5.04%	262,715	11,062	4.21%
Tax-exempt	181,000	11,411	6.30%	152,437	9,655	6.33%	144,242	9,193	6.37%
Total	625,413	36,113	5.77%	428,579	23,584	5.50%	406,957	20,255	4.98%
<b>Held-to-Maturity Securities:</b>									
Taxable	378	23	6.08%	386	22	5.70%	399	15	3.76%
Tax-exempt	14,842	1,189	8.01%	20,912	1,686	8.06%	28,336	2,269	8.01%
Total	15,220	1,212	7.96%	21,298	1,708	8.02%	28,735	2,284	7.95%
<b>Interest-bearing</b>									
deposits with banks	24,662	1,175	4.76%	27,289	1,244	4.56%	32,100	1,077	3.36%
Total earning assets	1,916,323	\$132,061	6.89%	1,793,641	\$124,036	6.92%	1,769,812	\$113,581	6.42%
Other assets	208,916			186,639			153,410		
Total	<u>\$2,125,239</u>			<u>\$1,980,280</u>			<u>\$1,923,222</u>		
<b>Interest-bearing liabilities:</b>									
Demand deposits	\$ 147,856	\$ 456	0.31%	\$ 146,248	\$ 462	0.32%	\$ 152,774	\$ 401	0.26%
Savings deposits	330,969	7,327	2.21%	343,854	6,857	1.99%	368,339	4,309	1.17%
Time deposits	697,996	30,974	4.44%	680,380	26,549	3.90%	658,915	19,321	2.93%
Federal funds purchased and repurchase agreements	223,132	8,302	3.72%	150,839	5,079	3.37%	128,551	2,782	2.16%
FHLB borrowings and other long-term debt	258,644	12,217	4.72%	200,570	9,434	4.70%	177,832	9,068	5.10%
Total interest-bearing liabilities	1,658,597	59,276	3.57%	1,521,891	48,381	3.18%	1,486,411	35,881	2.41%
Demand deposits	228,583			237,714			228,781		
Other liabilities	19,210			18,551			17,355		
Stockholders' equity	218,849			202,124			190,675		
Total	<u>\$2,125,239</u>			<u>\$1,980,280</u>			<u>\$1,923,222</u>		
Net Interest Income		<u>\$ 72,785</u>			<u>\$ 75,655</u>			<u>\$ 77,700</u>	
Net Interest Rate Spread(3)			<u>3.32%</u>			<u>3.74%</u>			<u>4.01%</u>
Net Interest Margin(4)			<u>3.80%</u>			<u>4.22%</u>			<u>4.39%</u>

(1) Fully taxable equivalent at the rate of 35%.

(2) Non-accrual loans are included in average balances outstanding but with no related interest income during the period of non-accrual.

(3) Represents the difference between the tax equivalent yield on earning assets and cost of funds.

(4) Represents tax equivalent net interest income divided by average interest-earning assets.



### Rate and Volume Analysis of Interest

The following table summarizes the changes in interest earned and paid resulting from changes in volume of earning assets and paying liabilities and changes in their interest rates. In this analysis, the changes in interest due to both rate and volume have been allocated to the volume and rate columns in proportion to dollar amounts.

	2007 Compared to 2006			2006 Compared to 2005		
	\$ Increase/(Decrease) due to			\$ Increase/(Decrease) due to		
	Volume	Rate	Total	Volume	Rate	Total
(Amounts in thousands)						
<b>Interest Earned On(1):</b>						
Loans	\$ (4,845)	\$ 906	\$ (3,939)	\$ 1,003	\$ 6,532	\$ 7,535
Securities available for sale	10,297	2,232	12,529	1,088	2,241	3,329
Securities held to maturity	(490)	(6)	(496)	(595)	19	(576)
Interest-bearing deposits with other banks	(120)	51	(69)	(161)	328	167
Total interest-earning assets	<u>4,842</u>	<u>3,183</u>	<u>8,025</u>	<u>1,335</u>	<u>9,120</u>	<u>10,455</u>
<b>Interest Paid On:</b>						
Demand deposits	5	(11)	(6)	(18)	79	61
Savings deposits	(257)	727	470	(286)	2,834	2,548
Time deposits	687	3,738	4,425	629	6,599	7,228
Federal funds purchased and repurchase agreements	2,434	789	3,223	482	1,815	2,297
FHLB borrowings and other long-term debt	2,732	51	2,783	1,159	(793)	366
Total interest-bearing liabilities	<u>5,601</u>	<u>5,294</u>	<u>10,895</u>	<u>1,966</u>	<u>10,534</u>	<u>12,500</u>
Change in net interest income	<u>\$ (759)</u>	<u>\$ (2,111)</u>	<u>\$ (2,870)</u>	<u>\$ (631)</u>	<u>\$ (1,414)</u>	<u>\$ (2,045)</u>

(1) Fully taxable equivalent using a rate of 35%.

### Provision for Loan Losses

The provision for loan losses for 2007 was \$717 thousand, a decrease of \$1.99 million when compared with 2006. The decrease in loan loss provision between the periods is primarily attributable to changes in specific allocations, decreases in commercial and consumer installment loan volume, reductions in net charge-offs, overall improved asset quality, and changes in various qualitative risk factors. Net charge-offs for 2007 and 2006 were \$2.43 million and \$2.89 million, respectively. Expressed as a percentage of average loans, net charge-offs decreased to 0.19% for 2007 from 0.22% in 2006.

### Noninterest Income

Noninterest income consists of all revenues which are not included in interest and fee income related to earning assets. Noninterest income for 2007 was \$24.83 million compared with \$21.32 million in 2006. Wealth management income, which includes fees for trust services and commission and fee income generated by IPC, increased \$1.07 million in 2007 compared with 2006, largely a result of the November 2006 acquisition of IPC.

Service charges on deposit accounts increased \$1.15 million as a result of increased overdraft fees and a larger number of fee-based deposit accounts. Other service charges, commissions and fees reflected an increase of \$608 thousand in 2007 compared with 2006, due mainly to increased debit card interchange income and ATM service fees.

The Company acquired its insurance subsidiary, GreenPoint Insurance Group, Inc., in September 2007. Essentially all income for the insurance subsidiary is derived from commissions earned on the sale of policies. Since acquisition, commissions earned on the sale of policies by GreenPoint in 2007 were \$1.14 million.

Other operating income for 2007 includes a gain of \$298 thousand resulting from the Company's departure from a state banking association insurance operation. The Company was contractually required to exit the operation upon acquisition of GreenPoint. Other operating income for 2006 includes \$1.04 million in gains from the sale of branch locations, as well as a \$676 thousand recovery relating to a 1997 payment system fraud loss. The remaining components of other operating income increased \$621 thousand compared with 2006. During 2007, the Company also recognized securities gains of \$411 thousand, an increase of \$336 thousand over gains recognized in 2006.

#### *Noninterest Expense*

Total noninterest expense was \$50.46 million for 2007, an increase of \$626 thousand over 2006. Salaries and benefits decreased approximately \$1.02 million due to the Company's efforts on expense control and efficiency and the implementation of a branch staffing model. During 2007, total full-time equivalent employees decreased to 615 from 624 at December 31, 2006. Full-time equivalent employees are calculated using the number of hours worked. Greenpoint accounted for approximately 51 full-time equivalent employees at year-end. Total full-time equivalent employees at the Bank and IPC decreased by 60 compared with 2006.

Occupancy expenses increased \$112 thousand compared with 2006, as the Company opened new branches and acquired GreenPoint. Furniture and equipment expenses decreased \$96 thousand, due mainly to a \$90 thousand decrease in depreciation and amortization expense from 2006 to 2007.

All other operating expense accounts increased \$1.57 million in 2007 compared with 2006. Contributing to the increase is in operating expenses were increased new account promotions of \$245 thousand and consulting expense of \$728 thousand. In 2007, service fees related to clearing costs for IPC also increased \$339 thousand compared with 2006 and reflecting the full year impact in 2007. Professional fees also increased \$207 thousand in 2007 compared with 2006 as the Company outsourced its internal audit function near mid-year 2007.

The Company uses an efficiency ratio that is a non-GAAP financial measure of operating expense control and efficiency of operations. Management believes this ratio better focuses attention on the core operating performance of the Company over time than does a GAAP-based ratio, and is highly useful in comparing period-to-period operating performance of the Company's core business operations. It is used by management as part of its assessment of its performance in managing noninterest expenses. However, this measure is supplemental and is not a substitute for an analysis of performance based on GAAP measures. The reader is cautioned that the efficiency ratio used by the Company may not be comparable to efficiency ratios reported by other financial institutions.

In general, the efficiency ratio used by the Company is noninterest expenses as a percentage of net interest income plus noninterest income. Noninterest expenses used in the calculation exclude amortization of intangibles and non-recurring expenses. Income for the ratio is increased for the favorable effect of tax-exempt income (see Average Balance Sheets and Net Interest Income Analysis), and excludes securities gains and losses, which vary widely from period to period without appreciably affecting operating expenses, and non-recurring gains. The measure is different from the GAAP-based efficiency ratio, which also is presented in this report, which is calculated using noninterest expense and income amounts as shown on the face of the Consolidated Statements of Income. Both types of efficiency ratio calculations are set forth and are reconciled in the table below.

Our (non-GAAP) efficiency ratios for continuing operations for 2007, 2006, and 2005 were 51.20%, 51.05%, and 53.83%, respectively. The following table details the components used in calculation of the efficiency ratios.

#### GAAP-based and Our Efficiency Ratios

	<u>2007</u>	<u>2006</u>	<u>2005</u>
	(Dollars in thousands)		
<b>GAAP-based efficiency ratio</b>			
Noninterest expenses	\$50,463	\$49,837	\$55,591
Net interest income plus noninterest income	93,146	92,968	95,933
GAAP-based efficiency ratio	<u>54.18%</u>	<u>53.61%</u>	<u>57.95%</u>
<b>Our efficiency ratio</b>			
Noninterest expenses — GAAP-based	\$50,463	\$49,837	\$55,591
Less non-GAAP adjustments:			
Foreclosed property expense	(185)	(248)	(288)
Amortization of intangibles	(467)	(410)	(435)
Prepayment penalties on FHLB advances	—	—	(3,794)
Other non-core, non-recurring expense items	(100)	(581)	—
Adjusted non-interest expenses	<u>49,711</u>	<u>48,598</u>	<u>51,074</u>
Net interest income plus noninterest income — GAAP-based	93,146	92,968	95,933
Plus non-GAAP adjustment:			
Tax-equivalency	4,470	4,010	4,072
Less non-GAAP adjustments:			
Security gains	(411)	(75)	(753)
Branch sale gains	—	(1,035)	(4,366)
Other non-core, non-recurring income items	(104)	(676)	—
Adjusted net interest income plus noninterest income	<u>97,101</u>	<u>95,192</u>	<u>94,886</u>
<b>Our efficiency ratio</b>	<u>51.20%</u>	<u>51.05%</u>	<u>53.83%</u>

#### *Equity-Based Compensation*

On January 1, 2006, the Company adopted the equity-based compensation accounting provisions of Statement of Financial Accounting Standards ("SFAS") 123R. Through December 31, 2005, the Company accounted for equity-based compensation under APB Opinion No. 25, using the intrinsic value model. Under Opinion No. 25, the Company recognized no compensation expense related to stock options granted, and provided pro-forma disclosures of the effects of accounting for stock options under the fair value model. The Company selected the modified prospective method of transition. The adoption of the new equity-based compensation accounting standard resulted in increased compensation expense. The total after-tax compensation cost related to stock option awards vesting in 2007 and 2006 was approximately \$148 thousand and \$208 thousand, respectively.

#### *Income Tax Expense*

Income tax expense is comprised of federal and state current and deferred income taxes on pre-tax earnings of the Company. Income taxes as a percentage of pre-tax income may vary significantly from statutory rates due to items of income and expense which are excluded, by law, from the calculation of taxable income. These items are commonly referred to as permanent differences. The most significant permanent differences for the Company include income on state and municipal securities which are exempt from federal income tax, certain dividend payments which are deductible by the Company, and tax credits generated by investments in low income housing and historical building rehabilitation.

Consolidated income taxes for 2007 were \$12.33 million, a 29.39% effective tax rate, compared with \$11.48 million, a 28.39% effective tax rate for 2006. The effective tax rate was higher during 2007 due mostly to lower levels of available tax credits than in 2006.

### **2006 COMPARED TO 2005**

Net income for 2006 was \$28.95 million, up \$2.65 million from \$26.30 million in 2005. Basic and diluted earnings per share for 2006 were \$2.58 and \$2.57, respectively, compared with basic and diluted earnings per share of \$2.33 and \$2.32, respectively, in 2005. Returns on average assets for 2006 and 2005 were 1.46% and 1.37%, respectively. The returns on average equity for 2006 and 2005 were 14.32% and 13.79%, respectively.

#### *Net Interest Income*

The primary source of the Company's earnings is net interest income, the difference between income on earning assets and the cost of funds supporting those assets. Significant categories of earning assets are loans and securities while deposits and borrowings represent the major portion of interest-bearing liabilities. For purposes of the following discussion, comparison of net interest income is performed on a tax equivalent basis, which provides a common basis for comparing yields on earning assets exempt from federal income taxes to those assets which are fully taxable (see the table titled Average Balance Sheets and Net Interest Income Analysis).

Net interest income was \$71.65 million for 2006, compared with \$73.63 million for 2005. Tax-equivalent net interest income totaled \$75.66 million for 2006, a decrease of \$2.05 million from the \$77.70 million reported for 2005. The decrease is primarily attributable to a \$631 thousand decrease due to volume and a \$1.41 million decrease due to rate changes on the underlying assets and liabilities.

During 2006, average earning assets increased \$23.83 million while average interest-bearing liabilities increased \$35.48 million, in each case over the comparable period. The yield on average earning assets increased 50 basis points to 6.92% from 6.42% for 2005. The rate earned on assets was positively impacted by the continued increases in short-term market interest rates throughout 2006.

Total cost of average interest-bearing liabilities increased 77 basis points to 3.18% during 2006, as liabilities were also affected by increases in short-term market interest rates. The net result was a decrease of 27 basis points to net interest rate spread, or the difference between interest income on earning assets and expense on interest-bearing liabilities. Spread for 2006 was 3.74% compared with 4.01% for 2005. The Company's tax-equivalent net interest margin of 4.22% for 2006 was a decrease of 17 basis points from 4.39% in 2005.

The largest contributor to the increase in the yield on average earning assets in 2006, on a volume-weighted basis, was a 50 basis point increase in the rate earned on loans held for investment. The increase in rate contributed approximately \$6.53 million to the \$7.54 million change in interest income from the portfolio. The yield on variable-rate loans tied to Prime and other indices increased in response to the recent increases in short-term interest rates leading the overall portfolio yield to the higher level.

During 2006, the tax-equivalent yield on available-for-sale securities increased 52 basis points to 5.50% while the average balance increased by \$21.62 million. The average tax-equivalent yield increased due to the addition of higher-rate securities and the sales, maturities, and calls of lower-rate securities.

Average interest-bearing balances with banks declined \$4.81 million during 2006 to \$27.29 million, while the yield increased 120 basis points to 4.56%. The yield on those balances is directly correlated to the increases in the target federal funds rate which occurred throughout the year.

Throughout 2006, the pressures of increasing short-term interest rates resulted in an increase of 86 basis points in the average cost of interest-bearing deposits. The average rate paid on interest-bearing demand deposits increased 6 basis points, while the average rate paid on savings, which includes money market and passbook accounts, increased 82 basis points. The Company was successful in keeping rates paid on interest-bearing checking accounts relatively stable and increased money market account rates to remain competitive and retain deposit funding. Average time deposits increased \$21.47 million while the average rate paid increased 97 basis points to 3.90%. The

level of average non interest-bearing demand deposits increased \$8.93 million to \$237.71 million compared with the prior year.

Average federal funds purchased and repurchase agreements increased \$22.29 million, due mostly to increases in the balances of repurchase agreements. The average rate paid on those funds also increased, as they are closely tied to the target federal funds rate and 3-month LIBOR. Average FHLB advances increased \$22.74 million while interest paid on those borrowings decreased 56 basis points as the Company repositioned its FHLB borrowings, and took advantage of lower interest rate borrowing products. In January of 2006, the Company borrowed \$75.00 million from the FHLB. At the same time, the Company entered into a \$50.00 million pay fixed, receive variable interest rate swap, effectively fixing the borrowing rate at approximately 4.34%. Other borrowings remained steady, but the rate paid increased 176 basis points because the majority of such borrowings consist of debentures associated with the Company's trust preferred issue, which is indexed to 3-month LIBOR.

#### *Noninterest Income*

Noninterest income for 2006 was \$21.32 million compared with \$22.31 million in 2005. Wealth management income, which includes fees for trust services and commission and fee income generated by IPC (post-acquisition) and the Company's prior investment advisory subsidiary, whose customer base migrated to IPC in 2006, decreased \$145 thousand in 2006, or 4.91%, compared with 2005.

Service charges on deposit accounts increased \$147 thousand, or 1.46%, while other service charges, commissions and fees reflected gains of \$207 thousand, or 7.43%.

Other operating income includes \$1.04 million and \$4.37 million in gains from the sale of branch locations in 2006 and 2005, respectively. The remaining components of other operating income increased \$2.8 million compared with 2005. The largest single item in that increase is the \$976 thousand earned on the Company's \$25.00 million investment in life insurance made in April 2006. Also included in other income for 2006 is a \$676 thousand recovery relating to a 1997 payment system fraud loss. During 2006, the Company also recognized securities gains of \$75 thousand, which were \$678 thousand less than those recognized in 2005.

#### *Noninterest Expense*

Total noninterest expense was \$49.84 million for 2006, a decrease of \$5.75 million over 2005. Salaries and benefits decreased approximately \$2.61 million due to the Company's refocused efforts on expense control and efficiency. During 2006, total full-time equivalent employees decreased to 624 from 684 at December 31, 2005. Also contributing to the decrease from year to year was the \$3.79 million prepayment penalty incurred in connection with the early termination of \$77.00 million of FHLB advances in 2005.

Occupancy and furniture and equipment expenses increased \$165 thousand and \$147 thousand, respectively, compared with 2005. The general level of occupancy and furniture and equipment costs in 2006 grew largely as a result of increases in depreciation associated with continued investment in facilities, operating equipment, and technology infrastructure.

All other operating expense accounts increased \$367 thousand, or less than 3%, in 2006 compared with 2005.

#### *Income Tax Expense*

Income tax expense is comprised of federal and state current and deferred income taxes on pre-tax earnings of the Company. Income taxes as a percentage of pre-tax income may vary significantly from statutory rates due to items of income and expense which are excluded, by law, from the calculation of taxable income. These items are commonly referred to as permanent differences. The most significant permanent differences for the Company include income on state and municipal securities which are exempt from federal income tax, certain dividend payments which are deductible by the Company, and tax credits generated by investments in low income housing and historical building rehabilitation.

Consolidated income taxes for 2006 were \$11.48 million, a 28.39% effective tax rate, compared with \$10.10 million, an effective tax rate of 27.74%, for 2005. The effective tax rate for 2006 was greater than 2005 due

to a lower proportion of tax-free municipal interest income and results of a state tax audit. An audit of state income, franchise, and sales tax in one of the Company's tax jurisdictions was concluded during the fourth quarter of 2005. The outcome of this audit was favorable to the Company and resulted in total state income and franchise tax refunds of approximately \$473 thousand, which was reflected in the 2005 provision for income tax expense.

## FINANCIAL POSITION

### *Available-for-Sale Securities*

Available-for-sale securities were \$664.12 million at December 31, 2007, compared with \$508.37 million at December 31, 2006, an increase of \$155.75 million. The Company purchased securities throughout the year with liquidity provided by net loan portfolio payoffs and borrowings.

The Company attempts to maintain an acceptable level of interest rate risk within its securities portfolio. At December 31, 2007, the average life and duration of the portfolio were 6.9 years and 4.7, respectively. Average life and duration improved slightly from December 31, 2006, at 7.1 years and 5.4, respectively.

Available-for-sale and held-to-maturity securities are reviewed quarterly for possible other-than-temporary impairment. This review includes an analysis of the facts and circumstances of each individual investment such as the length of time the fair value has been below cost, the expectation for that security's performance, the creditworthiness of the issuer and the Company's intent and ability to hold the security to recovery or maturity. A decline in value that is considered to be other-than-temporary would be recorded as a loss within noninterest income in the Consolidated Statements of Income. The Company does not believe any unrealized loss, individually or in the aggregate, as of December 31, 2007, represents other-than-temporary impairment. The Company has the intent and ability to hold these securities until such time as the value recovers or the securities mature. Furthermore, the Company believes the recorded declines in the value of these securities at December 31, 2007 and 2006, are attributable to changes in market interest rates and not the credit quality of the issuers.

At December 31, 2007, there was one security of a single issuer, other than U.S. federal agency debentures and other U.S. government-sponsored agency securities, which exceeded 10% of stockholders' equity. The Company held a AAA-rated, non-agency mortgage-backed security which had a book value and a market value at December 31, 2007, of \$25.26 million and \$23.58 million, respectively.

The following table details amortized cost and fair value of available-for-sale securities as of December 31, 2007, 2006, and 2005.

	December 31,					
	2007		2006		2005	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value
	(Amounts in thousands)					
U.S. Government agency securities	\$ 136,791	\$139,237	\$ 117,777	\$116,061	\$ 92,739	\$ 91,424
States and political subdivisions	186,834	188,536	152,189	154,047	151,118	152,168
Corporate Notes	164,731	150,625	85,080	85,033	61,466	61,274
Mortgage-backed securities	177,984	176,727	146,444	144,754	94,954	92,994
Equities	8,597	8,995	6,933	8,475	5,390	6,521
Total	<u>\$ 674,937</u>	<u>\$664,120</u>	<u>\$ 508,423</u>	<u>\$508,370</u>	<u>\$ 405,667</u>	<u>\$404,381</u>

### *Held-to-Maturity Securities*

Investment securities classified as held-to-maturity are comprised primarily of high-grade state and municipal bonds. These securities generally carry AAA bond ratings, most of which also carry credit enhancement insurance by major insurers of debt instruments. The portfolio totaled \$12.08 million at December 31, 2007, compared with

\$20.02 million at December 31, 2006. This decrease is reflective of continuing paydowns, maturities and calls within the portfolio. The market value of held-to-maturity investment securities was 101.85% and 101.65% of book value at December 31, 2007 and 2006, respectively. Recent trends in interest rates have had little effect on the portfolio market value since December 31, 2006, due to its larger percentage of municipal securities which display less price sensitivity to rate changes.

The average final maturity of the held-to-maturity investment portfolio decreased to 5.5 years at December 31, 2007, from 6.1 years at December 31, 2006, with the tax-equivalent yield decreasing to 7.96% at December 31, 2007, from 8.02% at year-end 2006. The weighted-average expected maturity, based on market assumptions for prepayment, was six months and ten months at December 2007 and 2006, respectively. The average maturity data differs from final maturity data because of the use of assumptions as to anticipated prepayments, and is generally a more accurate indicator of true average life of the investment.

The following table details amortized cost and fair value of held-to-maturity securities for the three years ended December 31, 2007.

	December 31,					
	2007		2006		2005	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value
	(Amounts in thousands)					
States and political subdivisions	\$ 11,699	\$11,922	\$ 19,638	\$19,970	\$ 23,781	\$24,486
Corporate Notes	375	375	375	374	375	374
Mortgage-backed securities	1	1	6	6	17	17
Total	<u>\$ 12,075</u>	<u>\$12,298</u>	<u>\$ 20,019</u>	<u>\$20,350</u>	<u>\$ 24,173</u>	<u>\$24,877</u>

#### ***Loans Held for Sale***

To mitigate interest rate risk, the Company sells most of the long-term, fixed-rate mortgage loans it originates in the secondary market. At December 31, 2007, the Company held \$811 thousand of loans for sale to the secondary market, up from \$781 thousand at December 31, 2006. The gross notional amount of outstanding commitments to originate mortgage loans for customers at December 31, 2007, was \$10.94 million on 75 loans. The Company sells these mortgages on a best-efforts basis and generates non-interest income through origination fees and yield spread gains.

#### ***Loans Held for Investment***

Total loans held for investment decreased \$59.36 million to \$1.23 billion at December 31, 2007, from \$1.28 billion at December 31, 2006, as a result of decreased loan production and large payoffs occurring throughout 2007. The average loan to deposit ratio decreased to 89.02% for 2007, compared with 93.49% for 2006. Average loans held for investment for 2007 of \$1.25 billion decreased \$65.45 million when compared with the average for 2006 of \$1.32 billion.

The held for investment loan portfolio continues to be diversified among loan types and industry segments. The following table presents the various loan categories and changes in composition at year-end 2003 through 2007.

### Loan Portfolio Summary

	December 31,				
	2007	2006	2005	2004	2003
	(Amounts in thousands)				
Commercial, financial and agricultural	\$ 96,261	\$ 106,645	\$ 110,211	\$ 99,302	\$ 69,395
Real estate — commercial	386,112	421,067	464,510	453,899	317,421
Real estate — construction	163,310	158,566	143,976	112,705	98,510
Real estate — residential	498,345	506,370	504,387	457,417	421,299
Consumer	75,450	88,679	106,206	113,639	119,195
Other	6,027	3,549	1,808	2,012	992
Total	1,225,505	1,284,876	1,331,098	1,238,974	1,026,812
Less unearned income	3	13	59	218	621
	1,225,502	1,284,863	1,331,039	1,238,756	1,026,191
Less allowance for loan losses	12,833	14,549	14,736	16,339	14,624
Net loans	<u>\$ 1,212,669</u>	<u>\$ 1,270,314</u>	<u>\$ 1,316,303</u>	<u>\$ 1,222,417</u>	<u>\$ 1,011,567</u>

The Company maintained no foreign loans in the periods presented. Although the Company's loans are made primarily in the five-state region in which it operates, the Company had no concentrations of loans to one borrower or industry representing 10% or more of outstanding loans at December 31, 2007.

The following table details the maturities and rate sensitivity of the Company's loan portfolio at December 31, 2007.

	Remaining Maturities					Percent
	One Year and Less	Over		Total		
		One to Five Years	Over Five Years			
	(Amounts in thousands)					
Commercial, financial and agricultural	\$ 44,647	\$ 42,473	\$ 9,141	\$ 96,261	7.85%	
Real estate — commercial	67,303	241,549	77,260	386,112	31.51%	
Real estate — construction	100,515	60,234	2,561	163,310	13.33%	
Real estate — mortgage	48,588	147,901	301,856	498,345	40.66%	
Consumer	16,248	54,891	4,308	75,447	6.16%	
Other	3,398	2,005	624	6,027	0.49%	
	<u>\$ 280,699</u>	<u>\$ 549,053</u>	<u>\$ 395,750</u>	<u>\$ 1,225,502</u>	<u>100.00%</u>	
Rate Sensitivity:						
Pre-determined rate	\$ 138,417	\$ 426,221	\$ 107,322	\$ 671,960	54.83%	
Floating- or adjustable-rate	142,282	122,832	288,428	553,542	45.17%	
	<u>\$ 280,699</u>	<u>\$ 549,053</u>	<u>\$ 395,750</u>	<u>\$ 1,225,502</u>	<u>100.00%</u>	

### Allowance for Loan Losses

The allowance is increased by charges to earnings in the form of provisions charged to current earnings and by recoveries of prior loan charge-offs, and decreased by loan charge-offs. The provisions are calculated to bring the allowance to a level, which, according to a systematic process of measurement, is reflective of the amount that



management deems adequate to absorb probable losses. Additional information regarding the determination of the allowance for loan losses can be found in Note 1 of the Notes to Consolidated Financial Statements, included in Item 8 hereof.

The allowance for loan losses was \$12.83 million at December 31, 2007, compared with \$14.55 million at December 31, 2006. Management considers the allowance adequate based upon its analysis of the portfolio as of December 31, 2007, however, no assurance can be made that additions to the allowance for loan losses will not be required in future periods.

The following table details loan charge-offs and recoveries by loan type for the five years ended December 31, 2003 through 2007.

	Years Ended December 31,				
	2007	2006	2005	2004	2003
	(Amounts in thousands)				
Allowance for loan losses at beginning of period	\$14,549	\$14,736	\$16,339	\$14,624	\$14,410
Acquisition balances	—	—	—	1,786	1,583
Charge-offs:					
Commercial, financial, agricultural and commercial real estate	2,245	1,953	5,017	1,925	3,302
Real estate-residential	824	1,234	385	723	686
Installment	1,226	1,356	1,534	1,526	2,133
Total charge-offs	<u>4,295</u>	<u>4,543</u>	<u>6,936</u>	<u>4,174</u>	<u>6,121</u>
Recoveries:					
Commercial, financial and agricultural	879	1,032	1,413	727	711
Real estate-residential	535	125	188	90	58
Installment	448	493	418	615	564
Total recoveries	<u>1,862</u>	<u>1,650</u>	<u>2,019</u>	<u>1,432</u>	<u>1,333</u>
Net charge-offs	2,433	2,893	4,917	2,742	4,788
Provision charged to operations	717	2,706	3,706	2,671	3,419
Reclassification of allowance for lending-related commitments(1)	—	—	(392)	—	—
Allowance for loan losses at end of period	<u>\$12,833</u>	<u>\$14,549</u>	<u>\$14,736</u>	<u>\$16,339</u>	<u>\$14,624</u>
Ratio of net charge-offs to average loans outstanding	0.19%	0.22%	0.38%	0.24%	0.49%
Ratio of allowance for loan losses to total loans outstanding	1.05%	1.13%	1.11%	1.32%	1.43%

(1) At June 30, 2005, the Company reclassified \$392 thousand of its allowance for loan losses to a separate allowance for lending-related liabilities. Net income and prior period balances were not affected by this reclassification. The allowance for lending-related liabilities is included in other liabilities.

The following table details the allocation of the allowance for loan losses and the percent of loans in each category to total loans for the five years ended December 31, 2007.

	December 31,									
	2007		2006		2005		2004		2003	
	(Dollars in thousands)									
Commercial, financial and agricultural	\$ 7,441	53%	\$ 8,418	53%	\$ 9,993	58%	\$11,700	57%	\$ 9,414	47%
Real estate — mortgage	3,699	41%	3,858	39%	2,462	34%	2,084	34%	2,207	41%
Consumer	1,693	6%	2,273	8%	2,281	8%	2,555	9%	3,003	12%
<b>Total</b>	<b>\$12,833</b>	<b>100%</b>	<b>\$14,549</b>	<b>100%</b>	<b>\$14,736</b>	<b>100%</b>	<b>\$16,339</b>	<b>100%</b>	<b>\$14,624</b>	<b>100%</b>

### *Risk Elements*

Non-performing assets include loans on non-accrual status, loans contractually past due 90 days or more and still accruing interest, and other real estate owned. The levels of non-performing assets for the last five years ending December 31, 2007, are presented in the following table.

	December 31,				
	2007	2006	2005	2004	2003
	(Dollars in thousands)				
Non-accrual loans	\$2,923	\$3,813	\$3,383	\$5,168	\$2,993
Loans 90 days or more past due and still accruing interest	—	—	11	—	—
<b>Total non-performing loans</b>	<b>2,923</b>	<b>3,813</b>	<b>3,394</b>	<b>5,168</b>	<b>2,993</b>
Other real estate owned	545	258	1,400	1,419	2,091
<b>Total non-performing assets</b>	<b>\$3,468</b>	<b>\$4,071</b>	<b>\$4,794</b>	<b>\$6,587</b>	<b>\$5,084</b>
Non-performing loans as a percentage of total loans	0.24%	0.30%	0.25%	0.42%	0.29%
Non-performing assets as a percentage of total loans and other real estate owned	0.28%	0.32%	0.36%	0.53%	0.49%
Allowance for loan losses as a percentage of non-performing loans	439.0%	381.6%	434.2%	316.2%	488.6%
Allowance for loan losses as a percentage of non-performing assets	370.0%	357.4%	307.4%	248.0%	287.6%

Total non-performing assets were \$3.47 million at December 31, 2007, compared with \$4.07 million at December 31, 2006, a decrease of \$603 thousand. Non-accrual loans decreased by \$890 thousand to \$2.92 million at December 31, 2007, compared with 2006. Ongoing activity within the classification and categories of non-performing loans continues to include collections on delinquent loans, foreclosures, and movements into or out of the non-performing classification as a result of changing customer business conditions. There were no loans 90 days past due and still accruing at December 31, 2007 and 2006. Other real estate owned increased \$287 thousand to \$545 thousand in 2007 and is carried at the lesser of estimated net realizable value or cost.

Certain loans included in the non-accrual category have been written down to the estimated realizable value or have been assigned specific reserves within the allowance for loan losses based upon management's estimate of loss upon ultimate resolution.

The Company has considered all impaired loans in the evaluation of the adequacy of the allowance for loan losses at December 31, 2007. The following table presents additional detail of non-performing and restructured

loans for the five years ended December 31, 2007. Additional information regarding nonperforming loans can be found in Note 5 of the Notes to Consolidated Financial Statements, included in Item 8 hereof.

	December 31,				
	2007	2006	2005	2004	2003
	(Amounts in thousands)				
Non-accruing loans	\$2,923	\$3,813	\$3,383	\$5,168	\$2,993
Loans past due over 90 days and still accruing interest	—	—	11	—	—
Restructured loans performing in accordance with modified terms	245	272	302	354	356
Gross interest income which would have been recorded under original terms of non-accruing and restructured loans	301	397	380	439	282
Actual interest income during the period	179	286	161	293	194

There are no outstanding commitments to lend additional funds to borrowers related to restructured loans.

### *Deposits*

Total deposits decreased by \$1.33 million during 2007. Noninterest-bearing demand deposits decreased during 2007 by \$20.68 million while interest-bearing demand deposits increased \$12.99 million. Savings deposits, which consist of money market accounts and savings accounts, increased \$10.01 million during 2007 while time deposits decreased \$3.65 million.

Average total deposits decreased slightly to \$1.41 billion for 2007. Average interest-bearing demand deposits and time deposits increased \$1.61 million and \$17.62 million during 2007, respectively. Average noninterest-bearing demand deposits and savings deposits decreased \$9.13 million and \$12.89 million during 2007, respectively. In 2007, the average rate paid on interest bearing deposits was 3.29%, up 40 basis points from 2.89% in 2006. The attrition from interest-bearing demand and savings deposits and the continued increase in time deposits reflects the migration of new and current customer funds in response to the upward movement in time deposit interest rates during most of 2007.

### *Average Deposits and Average Rates*

	2007			2006			2005		
	Average Balance	Interest	Average Rate	Average Balance	Interest	Average Rate	Average Balance	Interest	Average Rate
	(Dollars in thousands)								
Demand deposits	\$ 147,856	\$ 456	0.31%	\$ 146,248	\$ 462	0.32%	\$ 152,774	\$ 401	0.26%
Savings deposits	330,969	7,327	2.21%	343,854	6,857	1.99%	368,339	4,309	1.17%
Time deposits	697,996	30,974	4.44%	680,380	26,549	3.90%	658,915	19,321	2.93%
Total interest-bearing deposits	<u>\$1,176,821</u>	<u>\$38,757</u>	3.29%	<u>\$1,170,482</u>	<u>\$33,868</u>	2.89%	<u>\$1,180,028</u>	<u>\$24,031</u>	2.04%
Non-interest bearing demand deposits	<u>\$ 228,583</u>			<u>\$ 237,714</u>			<u>\$ 228,781</u>		

### *Borrowings*

The Company's borrowings consist primarily of overnight federal funds purchased from the FHLB and other sources, securities sold under agreements to repurchase, and term FHLB borrowings. This category of liabilities represents wholesale sources of funding and liquidity for the Company.

Short-term borrowings increased on average approximately \$72.29 million for 2007 compared with the prior year as a result of continued increases in portfolio assets. Funding cost is managed by the Company's Asset/

Liability Management Committee, which monitors, among other things, product and pricing, overall cost of funds, and maintenance of an acceptable net interest margin.

Federal funds purchased were \$18.50 million and \$7.70 million, at December 31, 2007 and 2006, respectively. Repurchase agreements were \$207.43 million and \$201.19 million at December 31, 2007 and 2006, respectively. Retail repurchase agreements are sold to customers as an alternative to available deposit products and commercial treasury accounts. At December 31, 2007 and 2006, total repurchase agreements included \$50.00 million of wholesale instruments, which were added during 2006. The weighted-average rate of those wholesale repurchase agreements was 3.85% and 4.30% at December 31, 2007 and 2006, respectively. The underlying securities included in repurchase agreements remain under the Company's control during the effective period of the agreements.

Short-term borrowings include overnight federal funds and repurchase agreements. Balances and rates paid on short-term borrowings for continuing operations are summarized as follows:

	2007		2006		2005	
	Amount	Rate	Amount	Rate	Amount	Rate
	(Dollars in thousands)					
At year-end	\$225,927	4.32%	\$208,885	3.70%	\$206,654	2.79%
Average during the year	223,132	3.72%	150,839	3.37%	128,551	2.16%
Maximum month-end balance	273,920		208,885		206,654	

At December 31, 2007, FHLB borrowings included \$275.00 million in convertible and callable advances and \$888 thousand of noncallable advances for a total of \$275.89 million. The weighted-average interest rate of all advances was 4.38% and 4.64% at December 31, 2007 and 2006, respectively. \$50.00 million of the advances are hedged by an interest rate swap to approximate a fixed rate of 4.34%. After considering the effect of the interest rate swap, the weighted-average interest rate of all advances was 4.30% at December 31, 2007. At December 31, 2007, the FHLB advances had maturities between two and thirteen years.

Also included in other indebtedness is \$15.46 million of junior subordinated debentures issued by the Company in October 2003 through FCBI Capital Trust, an unconsolidated trust subsidiary, with an interest rate of three-month LIBOR plus 2.95%. The debentures mature in October 2033 and are callable in October 2008.

### ***Liquidity and Capital Resources***

Liquidity represents the Company's ability to respond to demands for funds and is primarily derived from maturing investment securities, overnight investments, periodic repayment of loan principal, and the Company's ability to generate new deposits. The Company also has the ability to attract short-term sources of funds and draw on credit lines that have been established at financial institutions to meet cash needs.

Total liquidity of \$493.72 million at December 31, 2007, is comprised of the following: cash on hand and deposits with other financial institutions of \$52.75 million; unpledged available-for-sale securities of \$305.01 million; held-to-maturity securities due within one year of \$375 thousand; and FHLB credit availability of \$135.58 million.

Liquidity management is both a daily and long-term function of business management. Excess liquidity is generally used to pay down short-term borrowings. On a longer-term basis, the Company maintains a strategy of investing in securities, mortgage-backed obligations and loans with varying maturities. The Company uses these sources of funds to meet ongoing commitments, to pay maturing savings certificates and savings withdrawals, fund loan commitments and maintain a portfolio of securities.

At December 31, 2007, approved loan commitments outstanding amounted to \$225.42 million. Certificates of deposit scheduled to mature in one year or less totaled \$529.70 million. Management believes that the Company has adequate resources to fund outstanding commitments and could either adjust rates on certificates of deposit in order to retain or attract deposits in changing interest rate environments or replace such deposits with advances from the FHLB or other funds providers if it proved to be cost effective to do so.

The following table presents contractual cash obligations as of December 31, 2007.

	<b>Total Payments Due by Period</b>				
	<b>Total</b>	<b>Less Than 1 Year</b>	<b>Two to Three Years</b>	<b>Four to Five Years</b>	<b>After 5 Years</b>
	(Amounts in thousands)				
Deposits without a stated maturity(1)	\$ 705,348	\$ 705,348	\$ —	\$ —	\$ —
Federal funds borrowed and overnight security repurchase agreements	126,591	126,591	—	—	—
Certificates of Deposit(2)(3)	711,598	543,829	115,331	38,980	13,458
Term security repurchase agreements	119,526	50,737	5,296	5,121	58,372
FHLB advances(2)(3)	343,527	11,855	47,026	70,228	214,418
Trust preferred indebtedness	49,932	1,266	2,533	3,097	43,036
Leases	3,998	879	1,140	1,014	965
<b>Total</b>	<b>\$ 2,060,520</b>	<b>\$ 1,440,505</b>	<b>\$ 171,326</b>	<b>\$ 118,440</b>	<b>\$ 330,249</b>

(1) Excludes interest.

(2) Includes interest on both fixed and variable-rate obligations. The interest associated with variable-rate obligations is based upon interest rates in effect at December 31, 2007. The interest to be paid on variable-rate obligations is affected by changes in market interest rates, which materially affect the contractual obligation amounts to be paid.

(3) Excludes carrying value adjustments such as unamortized premiums or discounts.

The following table presents detailed information regarding the Company's off-balance sheet arrangements at December 31, 2007.

	<b>Amount of Commitment Expiration Per Period</b>				
	<b>Total</b>	<b>Less Than One Year(1)</b>	<b>Two to Three Years</b>	<b>Four to Five Years</b>	<b>After Five Years</b>
	(Amounts in thousands)				
Commitments to extend credit Commercial, financial and agricultural	\$ 33,902	\$ 31,958	\$ 1,787	\$ 136	\$ 21
Real estate — commercial	23,575	17,691	3,357	1,400	1,127
Real estate — residential	66,696	6,615	3,255	5,318	51,508
Real estate — construction	58,087	39,307	4,416	8,086	6,278
Consumer lines of credit	43,157	41,825	155	28	1,149
Total unused commitments	<u>\$ 225,417</u>	<u>\$ 137,396</u>	<u>\$ 12,970</u>	<u>\$ 14,968</u>	<u>\$ 60,083</u>
Financial letters of credit	\$ 1,763	\$ 1,746	\$ —	\$ 7	\$ 10
Performance letters of credit	1,832	1,531	229	8	64
Total letters of credit	<u>\$ 3,595</u>	<u>\$ 3,277</u>	<u>\$ 229</u>	<u>\$ 15</u>	<u>\$ 74</u>

(1) Lines of credit with no stated maturity date are included in commitments for less than one year.

The Company has a pay fixed and receive variable interest rate swap that effectively fixes \$50 million of FHLB borrowings at 4.34% for a period of five years. Management does not anticipate this derivative transaction will have a significant impact on reported earnings or cash flows.

### ***Stockholders' Equity***

Total stockholders' equity increased \$4.37 million to \$217.10 million at December 31, 2007, as the Company balances capital adequacy and returns to stockholders through earnings retention, management of dividend payments to stockholders, and management of leverage and asset growth rates. The increase in equity in 2007 was due mainly to comprehensive net earnings of \$22.12 million less dividends paid to stockholders of \$12.08 million and net additions of treasury stock at a cost of \$5.66 million.

Risk-based capital guidelines and the leverage ratio measure capital adequacy of banking institutions. At December 31, 2007, the Company's Tier I capital ratio was 11.45% compared with 11.60% in 2006. The Company's total risk-based capital-to-asset ratio was 12.34% at December 31, 2007, compared with 12.69% at December 31, 2006. Both of these ratios are well above the current minimum level of 8% prescribed for bank holding companies by the Federal Reserve Board. The leverage ratio is the measurement of total tangible equity to total assets. The Company's leverage ratio at December 31, 2007, was 8.09% versus 8.50% at December 31, 2006, both of which are well above the minimum levels prescribed by the Federal Reserve Board. See Note 14 of the Notes to Consolidated Financial Statements in Item 8 hereof.

### ***Wealth Management Services***

As part of its community banking services, the Company offers trust management and estate administration services through its Trust and Financial Services Division (Trust Division). The Trust Division reported market value of assets under management of \$480 million and \$507 million at December 31, 2007 and 2006, respectively. The Trust Division manages inter vivos trusts and trusts under will, develops and administers employee benefit plans and individual retirement plans and manages and settles estates. Fiduciary fees for these services are charged on a schedule related to the size, nature and complexity of the account.

The Trust Division employs a staff of trust professionals and support staff with a wide variety of estate and financial planning, investing and plan administration skills. The Trust Division is located within the Company's banking offices in Bluefield, West Virginia. Services and trust development activities are offered to other branch locations and primary markets through the Bluefield-based division.

The Company also offers investment advisory services through the Bank's wholly-owned subsidiary, IPC, which reported assets under management of \$360 million and \$354 million at December 31, 2007 and 2006, respectively. IPC utilizes the Raymond James investment platform, which provides all settlement and clearing services.

#### **ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.**

The Company's profitability is dependent to a large extent upon its net interest income, which is the difference between its interest income on interest-earning assets, such as loans and securities, and its interest expense on interest-bearing liabilities, such as deposits and borrowings. The Company, like other financial institutions, is subject to interest rate risk to the degree that its interest-earning assets reprice differently than its interest-bearing liabilities. The Company manages its mix of assets and liabilities with the goals of limiting its exposure to interest rate risk, ensuring adequate liquidity, and coordinating its sources and uses of funds while maintaining an acceptable level of net interest income given the current interest rate environment.

The Company's primary component of operational revenue, net interest income, is subject to variation as a result of changes in interest rate environments in conjunction with unbalanced repricing opportunities on earning assets and interest-bearing liabilities. Interest rate risk has four primary components including repricing risk, basis risk, yield curve risk and option risk. Repricing risk occurs when earning assets and paying liabilities reprice at differing times as interest rates change. Basis risk occurs when the underlying rates on the assets and liabilities the institution holds change at different levels or in varying degrees. Yield curve risk is the risk of adverse consequences as a result of unequal changes in the spread between two or more rates for different maturities for the same instrument. Lastly, option risk is the result of "embedded options", often called put or call options, given or sold to holders of financial instruments.

In order to mitigate the effect of changes in the general level of interest rates, the Company manages repricing opportunities and thus, its interest rate sensitivity. The Company seeks to control its interest rate risk ("IRR") exposure to insulate net interest income and net earnings from fluctuations in the general level of interest rates. To measure its exposure to IRR, quarterly simulations of net interest income are performed using financial models that project net interest income through a range of possible interest rate environments including rising, declining, most likely and flat rate scenarios. The results of these simulations indicate the existence and severity of IRR in each of those rate environments based upon the current balance sheet position, assumptions as to changes in the volume and mix of interest-earning assets and interest-paying liabilities, management's estimate of yields to be attained in those future rate environments, and rates that will be paid on various deposit instruments and borrowings. Specific strategies for management of IRR have included shortening the amortized maturity of new fixed-rate loans, increasing the volume of adjustable-rate loans to reduce the repricing term of the Bank's interest-earning assets, and monitoring the term structure of liabilities to maintain a balanced mix of maturity and repricing to mitigate the potential exposure. The simulation model used by the Company captures all earning assets, interest-bearing liabilities and all off-balance sheet financial instruments and combines the various factors affecting rate sensitivity into an earnings outlook. Based upon the latest simulation, the Company believes that it is in a neutral sensitivity position.

The Company has established policy limits for tolerance of interest rate risk that allow for no more than a 10% reduction in the next twelve months' projected net interest income based on the income simulation compared with forecasted results. In addition, the policy addresses exposure limits to changes in the economic value of equity according to predefined policy guidelines. The most recent simulation indicates that current exposure to interest rate risk is within the Company's defined policy limits.

The following table summarizes the impact of immediate and sustained rate shocks in the interest rate environment on net interest income and the economic value of equity as of December 31, 2007 and 2006. The model simulates plus and minus 200 basis point changes from the base case rate simulation. This table, which illustrates the prospective effects of hypothetical interest rate changes, is based upon numerous assumptions including relative and estimated levels of key interest rates over a twelve-month time period. This modeling technique, although useful, does not take into account all strategies that management might undertake in response to a sudden and sustained rate shock as depicted. Also, as market conditions vary from those assumed in the sensitivity analysis, actual results will also differ due to prepayment and refinancing levels likely deviating from those assumed, the varying impact of interest rate change caps or floors on adjustable rate assets, the potential effect of changing debt service levels on customers with adjustable rate loans, depositor early withdrawals and product preference changes, and other internal and external variables.

### Rate Sensitivity Analysis

2007

Increase (Decrease) in Interest Rates (Basis Points)	Change in Net Interest Income		Change in Market Value of Equity	
	\$	% Change	\$	% Change
200	(3,124)	(4.2)	(30,894)	(10.7)
100	(327)	(0.4)	(5,315)	(1.8)
(100)	(449)	(0.6)	(11,128)	(3.9)
(200)	(1,657)	(2.2)	(32,008)	(11.1)

2006

Increase (Decrease) in Interest Rates (Basis Points)	Change in Net Interest Income		Change in Market Value of Equity	
	\$	% Change	\$	% Change
200	(2,006)	(2.8)	(16,229)	(5.4)
100	(958)	(1.3)	(7,453)	(2.5)
(100)	(1,024)	(1.4)	(4,301)	(1.4)
(200)	(1,614)	(2.3)	(18,278)	(6.1)



**ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA.**

Consolidated Financial Statements	40
Consolidated Balance Sheets	41
Consolidated Statements of Income	42
Consolidated Statements of Cash Flows	43
Consolidated Statements of Changes in Stockholders' Equity	44
Notes to Consolidated Financial Statements	78
Reports of Independent Registered Public Accounting Firms on Consolidated Financial Statements	80
Management's Assessment of Internal Control Over Financial Reporting	81
Report of Independent Registered Public Accounting Firm on Management's Assessment of Internal Control Over Financial Reporting	

**FIRST COMMUNITY BANCSHARES, INC.**

**CONSOLIDATED BALANCE SHEETS**

**December 31,**  
2007      2006  
 (Amounts in thousands,  
 except share and per  
 share data)

<b>ASSETS</b>		
Cash and due from banks	\$ 50,051	\$ 47,909
Interest-bearing balances with banks	2,695	9,850
Total cash and cash equivalents	52,746	57,759
Securities available for sale (amortized cost of \$674,937, 2007; \$508,423, 2006)	664,120	508,370
Securities held to maturity (fair value of \$12,298, 2007; \$20,350, 2006)	12,075	20,019
Loans held for sale	811	781
Loans held for investment, net of unearned income	1,225,502	1,284,863
Less allowance for loan losses	12,833	14,549
Net loans held for investment	1,212,669	1,270,314
Premises and equipment, net	48,383	36,889
Other real estate owned	545	258
Interest receivable	12,465	12,141
Goodwill	66,310	60,135
Other intangible assets	3,746	2,061
Other assets	75,968	64,971
<b>Total Assets</b>	<b>\$2,149,838</b>	<b>\$2,033,698</b>
<b>LIABILITIES</b>		
<b>Deposits:</b>		
Noninterest-bearing	\$ 224,087	\$ 244,771
Interest-bearing	1,169,356	1,150,000
Total Deposits	1,393,443	1,394,771
Interest, taxes and other liabilities	21,454	19,641
Federal funds purchased	18,500	7,700
Securities sold under agreements to repurchase	207,427	201,185
FHLB borrowings and other indebtedness	291,916	197,671
<b>Total Liabilities</b>	<b>1,932,740</b>	<b>1,820,968</b>
<b>Stockholders' Equity</b>		
Preferred stock, par value undesignated; 1,000,000 shares authorized; no shares issued and outstanding in 2007 and 2006	—	—
Common stock, \$1 par value; shares authorized: 25,000,000; shares issued: 11,499,018 in 2007 and 2006; shares outstanding: 11,069,646 in 2007 and 11,245,742 in 2006	11,499	11,499
Additional paid-in capital	108,825	108,806
Retained earnings	117,670	100,117
Treasury stock, at cost	(13,613)	(7,924)
Accumulated other comprehensive (loss) income	(7,283)	232
<b>Total Stockholders' Equity</b>	<b>217,098</b>	<b>212,730</b>
<b>Total Liabilities and Stockholders' Equity</b>	<b>\$2,149,838</b>	<b>\$2,033,698</b>

See Notes to Consolidated Financial Statements.

**FIRST COMMUNITY BANCSHARES, INC.**  
**CONSOLIDATED STATEMENTS OF INCOME**

	<b>Years Ended December 31,</b>		
	<b>2007</b>	<b>2006</b>	<b>2005</b>
	<b>(Amounts in thousands, except share and per share data)</b>		
<b>Interest Income:</b>			
Interest and fees on loans	\$ 93,501	\$ 97,460	\$ 89,903
Interest on securities-taxable	24,725	13,951	11,077
Interest on securities-nontaxable	8,190	7,371	7,451
Interest on federal funds sold and deposits in banks	1,175	1,244	1,077
Total interest income	<u>127,591</u>	<u>120,026</u>	<u>109,508</u>
<b>Interest Expense:</b>			
Interest on deposits	38,757	33,868	24,030
Interest on short-term borrowings	9,760	6,977	9,721
Interest on long-term debt	10,759	7,536	2,129
Total interest expense	<u>59,276</u>	<u>48,381</u>	<u>35,880</u>
Net interest income	68,315	71,645	73,628
Provision for loan losses	717	2,706	3,706
Net interest income after provision for loan losses	<u>67,598</u>	<u>68,939</u>	<u>69,922</u>
<b>Noninterest Income:</b>			
Wealth management income	3,880	2,811	2,956
Service charges on deposit accounts	11,387	10,242	10,095
Other service charges, commissions and fees	3,600	2,992	2,785
Insurance commissions	1,142	—	—
Net gains on sale of securities	411	75	753
Other operating income	4,411	5,203	5,716
Total noninterest income	<u>24,831</u>	<u>21,323</u>	<u>22,305</u>
<b>Noninterest Expense:</b>			
Salaries and employee benefits	25,848	26,867	29,481
Occupancy expense of bank premises	4,180	4,068	3,903
Furniture and equipment expense	3,370	3,466	3,319
Amortization of intangible assets	467	410	435
Prepayment penalties on FHLB advances	—	—	3,794
Other operating expense	16,598	15,026	14,659
Total noninterest expense	<u>50,463</u>	<u>49,837</u>	<u>55,591</u>
Income from continuing operations before income taxes	41,966	40,425	36,636
Income tax expense	12,334	11,477	10,191
Income from continuing operations	<u>29,632</u>	<u>28,948</u>	<u>26,445</u>
Loss from discontinued operations before income tax	—	—	(233)
Income tax benefit	—	—	(91)
Loss from discontinued operations	—	—	(142)
Net income	<u>\$ 29,632</u>	<u>\$ 28,948</u>	<u>\$ 26,303</u>
Basic earnings per common share	<u>\$ 2.64</u>	<u>\$ 2.58</u>	<u>\$ 2.33</u>
Diluted earnings per common share	<u>\$ 2.62</u>	<u>\$ 2.57</u>	<u>\$ 2.32</u>
Basic earnings per common share from continuing operations	<u>\$ 2.64</u>	<u>\$ 2.58</u>	<u>\$ 2.35</u>
Diluted earnings per common share from continuing operations	<u>\$ 2.62</u>	<u>\$ 2.57</u>	<u>\$ 2.33</u>
Dividends declared per common share	<u>\$ 1.08</u>	<u>\$ 1.04</u>	<u>\$ 1.02</u>
Weighted average basic shares outstanding	<u>11,204,676</u>	<u>11,204,875</u>	<u>11,269,258</u>
Weighted average diluted shares outstanding	<u>11,292,871</u>	<u>11,279,480</u>	<u>11,341,804</u>

See Notes to Consolidated Financial Statements.

**FIRST COMMUNITY BANCSHARES, INC.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**

	<b>Years Ended December 31,</b>		
	<b>2007</b>	<b>2006</b>	<b>2005</b>
	<b>(Amounts in thousands)</b>		
<b>Cash flows from operating activities — continuing operations:</b>			
Income from continuing operations	\$ 29,632	\$ 28,948	\$ 26,445
<b>Adjustments to reconcile net income to net cash provided by operating activities:</b>			
Provision for loan losses	717	2,706	3,706
Depreciation and amortization of premises and equipment	3,276	3,366	3,339
Intangible amortization	467	410	436
Net investment amortization and accretion	534	699	1,049
Gains on the sale of assets	(357)	(1,329)	(4,845)
Mortgage loans originated for sale	(42,598)	(33,565)	(37,593)
Proceeds from sale of mortgage loans	42,568	34,058	37,513
Equity-based compensation expense	271	427	—
Deferred income tax expense	216	465	1,864
Increase in interest receivable	(324)	(1,928)	(1,707)
Excess tax benefit from stock-based compensation	(327)	(201)	—
(Increase) decrease in other assets	(3,407)	215	(6,549)
Increase in other liabilities	1,781	769	1,516
<b>Net cash provided by operating activities — continuing operations</b>	<b>32,449</b>	<b>35,040</b>	<b>25,174</b>
<b>Cash flows from investing activities — continuing operations:</b>			
Proceeds from sales of securities available for sale	12,010	14,185	33,159
Proceeds from maturities and calls of securities available for sale	28,635	23,515	44,115
Proceeds from maturities and calls of held to maturity securities	7,907	4,221	10,097
Purchase of securities available for sale	(211,321)	(139,624)	(111,223)
Purchase of bank-owned life insurance	—	(25,000)	—
Net decrease (increase) in loans made to customers	56,623	40,610	(104,307)
Cash used in divestitures and acquisitions, net	(5,364)	(22,046)	(32,630)
Purchase of premises and equipment	(15,160)	(5,709)	(3,215)
Proceeds from sale of equipment	526	402	1,018
<b>Net cash used in investing activities — continuing operations</b>	<b>(126,144)</b>	<b>(109,446)</b>	<b>(162,986)</b>
<b>Cash flows from financing activities — continuing operations:</b>			
Net (decrease) increase in demand and savings deposits	2,158	(17,215)	(6,362)
Net increase (decrease) in time deposits	(3,649)	35,551	95,751
Net increase (decrease) in FHLB and other borrowings	93,272	68,440	(3,088)
Net increase (decrease) in federal funds purchased	10,800	(74,800)	50,000
Net increase in securities sold under agreement to repurchase	6,242	77,369	16,721
Proceeds from the exercise of stock options	781	1,305	522
Excess tax benefit from stock-based compensation	327	201	—
Acquisition of treasury stock	(9,170)	(4,566)	(1,303)
Dividends paid	(12,079)	(11,659)	(11,494)
<b>Net cash provided by financing activities — continuing operations</b>	<b>88,682</b>	<b>74,626</b>	<b>140,747</b>
<b>Net increase (decrease) in cash and cash equivalents — continuing operations</b>	<b>\$ (5,013)</b>	<b>\$ 220</b>	<b>\$ 2,935</b>
<b>Cash flows from discontinued operations:</b>			
Net cash used in operating activities	\$ —	\$ —	\$ (142)
Net cash used in investing activities	—	—	—
Net cash used in financing activities	—	—	—
<b>Net cash used in discontinued operations</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ (142)</b>
Cash and cash equivalents at beginning of year — continuing operations	\$ 57,759	\$ 57,539	\$ 54,746
Cash and cash equivalents at beginning of year — discontinued operations	—	—	—
Cash and cash equivalents at beginning of year	<u>\$ 57,759</u>	<u>\$ 57,539</u>	<u>\$ 54,746</u>
Cash and cash equivalents at end of year — continuing operations	\$ 52,746	\$ 57,759	\$ 57,539
Cash and cash equivalents at end of year — discontinued operations	—	—	—
Cash and cash equivalents at end of year	<u>\$ 52,746</u>	<u>\$ 57,759</u>	<u>\$ 57,539</u>
Supplemental information — Noncash items Transfers of loans to other real estate	\$ 1,342	\$ 1,281	\$ 1,263

(See Note 1 for detail of income taxes and interest paid and Note 2 for supplemental information regarding detail of cash paid in acquisitions.)

See Notes to Consolidated Financial Statements



**FIRST COMMUNITY BANCSHARES, INC.**

**CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY**

	Common Stock	Additional Paid-in Capital	Retained Earnings	Treasury Stock	Accumulated Other Comprehensive (Loss) Income	Total
(Amounts in thousands, except share and per share information)						
Balance December 31, 2004	\$11,472	\$108,263	\$ 68,019	\$ (6,881)	\$ 2,360	\$183,233
Comprehensive income:						
Net income	—	—	26,303	—	—	26,303
Other comprehensive income						
Unrealized loss on securities available for sale of \$5,647, net of \$2,259 tax benefit	—	—	—	—	(3,388)	(3,388)
Less reclassification adjustment for gains realized in net income of \$428, net of \$171 tax benefit	—	—	—	—	257	257
Comprehensive income (loss)	—	—	26,303	—	(3,131)	23,172
Common dividends declared (\$1.02 per share)	—	—	(11,494)	—	—	(11,494)
Purchase of 41,534 treasury shares at \$31.38 per share	—	—	—	(1,303)	—	(1,303)
Acquisition of Stone Capital Management — 2,541 shares issued	2	85	—	—	—	87
Tax benefit from exercise of non-qualified stock options	—	102	—	—	—	102
Equity-based compensation	2	17	—	8	—	27
Exercise of 38,146 options under stock option plans	20	106	—	551	—	677
Balance December 31, 2005	11,496	108,573	82,828	(7,625)	(771)	194,501
Comprehensive income:						
Net income	—	—	28,948	—	—	28,948
Other comprehensive income						
Unrealized gain on securities available for sale of \$1,242, net of \$497 tax expense	—	—	—	—	745	745
Less reclassification adjustment for losses realized in net income of \$10, net of \$4 tax benefit	—	—	—	—	(6)	(6)
Unrealized gain on derivative securities of \$441, net of \$177 tax expense	—	—	—	—	264	264
Comprehensive income	—	—	28,948	—	1,003	29,951
Common dividends declared (\$1.04 per share)	—	—	(11,659)	—	—	(11,659)
Purchase of 145,161 treasury shares at \$31.46 per share	—	—	—	(4,566)	—	(4,566)
Acquisition of Stone Capital Management — 2,706 shares issued	3	85	—	—	—	88
Acquisition of Investment Planning Consultants — 39,874 shares issued	—	217	—	1,248	—	1,465
ESOP allocation 27,733 shares	—	16	—	867	—	883
Equity-based compensation	—	267	—	160	—	427
Tax benefit from exercise of stock options	—	335	—	—	—	335
Exercise of 63,655 options under stock option plans	—	(687)	—	1,992	—	1,305
Balance December 31, 2006	11,499	108,806	100,117	(7,924)	232	212,730
Comprehensive income:						
Net income	—	—	29,632	—	—	29,632
Other comprehensive income						
Unrealized loss on securities available for sale of \$11,028, net of \$4,411 tax benefit	—	—	—	—	(6,617)	(6,617)
Less reclassification adjustment for gains realized in net income of \$263, net of \$105 tax expense	—	—	—	—	158	158
Unrealized loss on derivative securities of \$1,760, net of \$704 tax benefit	—	—	—	—	(1,056)	(1,056)
Comprehensive income	—	—	29,632	—	(7,515)	22,117
Common dividends declared (\$1.08 per share)	—	—	(12,079)	—	—	(12,079)
Purchase of 287,500 treasury shares at \$31.89 per share	—	—	—	(9,170)	—	(9,170)
Acquisition of GreenPoint Insurance Group — 49,088 shares issued	—	133	—	1,524	—	1,657
Acquisition of Investment Planning Consultants — 13,401 shares issued	—	30	—	425	—	455
Equity-based compensation	—	169	—	102	—	271
Tax benefit from exercise of stock options	—	336	—	—	—	336
Exercise of 45,665 options under stock option plans	—	(649)	—	1,430	—	781
Balance December 31, 2007	\$11,499	\$108,825	\$117,670	\$(13,613)	\$ (7,283)	\$217,098

See Notes to Consolidated Financial Statements



**FIRST COMMUNITY BANCSHARES, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**Note 1. Summary of Significant Accounting Policies**

***Basis of Presentation***

The accounting and reporting policies of First Community Bancshares, Inc. and subsidiaries ("First Community" or the "Company") conform to accounting principles generally accepted in the United States and to predominant practices within the banking industry. In preparing financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the period. Actual results could differ from those estimates. Assets held in an agency or fiduciary capacity are not assets of the Company and are not included in the accompanying consolidated balance sheets.

***Principles of Consolidation***

The consolidated financial statements of First Community include the accounts of all wholly-owned subsidiaries. All significant intercompany balances and transactions have been eliminated in consolidation. First Community operates in the community banking segment through its subsidiary bank, First Community Bank, N. A. (the "Bank").

The financial statements and footnotes within this report have been reformatted to conform to the presentation required in Statement of Financial Accounting Standards ("SFAS") 144 for "discontinued operations" pursuant to the Company's sale of its former mortgage banking subsidiary in August 2004. Income statement items for the discontinued subsidiary, including contractual obligations, are presented in discontinued operations without elimination. Interest expense accrued and paid by the discontinued operation is based upon the contractual terms of the obligations entered into by the former mortgage subsidiary including lines of credit extended by its parent company.

***Use of Estimates***

In preparing consolidated financial statements in conformity with generally accepted accounting principles, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

***Cash and Cash Equivalents***

Cash and cash equivalents include cash and due from banks, time deposits with other banks, federal funds sold, and interest-bearing balances on deposit with the Federal Home Loan Bank ("FHLB") that are available for immediate withdrawal. Interest and income taxes paid were as follows:

	<u>2007</u>	<u>2006</u>	<u>2005</u>
	(Amounts in thousands)		
Interest	\$58,797	\$46,241	\$35,880
Income Taxes	12,097	9,717	8,962

Pursuant to agreements with the Federal Reserve Bank, the Company maintains a cash balance of approximately \$1.0 million in lieu of charges for check clearing and other services.

***Trading Securities***

At December 31, 2007 and 2006, no securities were held for trading purposes and no trading account was maintained.



## FIRST COMMUNITY BANCSHARES, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

#### *Available-for-Sale Securities*

Securities to be held for indefinite periods of time, including securities that management intends to use as part of its asset/liability management strategy and that may be sold in response to changes in interest rates, changes in prepayment risk, or other similar factors, are classified as available-for-sale and are recorded at estimated fair value. Unrealized appreciation or depreciation in fair value above or below amortized cost is included in stockholders' equity, net of income taxes, and is entitled "Other Comprehensive Income." Premiums and discounts are amortized to expense or accreted to income over the life of the security. Gain or loss on sale is based on the specific identification method. Other than temporary impairment, if any, on available-for-sale securities are included in net securities losses and gains. All securities, including held-to-maturity securities, are evaluated for indications of other-than-temporary impairment. For available-for-sale debt securities with unrealized losses, management has the intent and ability to hold these securities until such time as the value recovers or the securities mature.

#### *Held-to-Maturity Securities*

Investments in debt securities that management has the ability and intent to hold to maturity are carried at amortized cost. Premiums and discounts are amortized to expense and accreted to income over the lives of the securities. Gain or loss on the call or maturity of investment securities, if any, is recorded based on the specific identification method.

#### *Loans Held for Sale*

Loans held for sale primarily consist of one-to-four family residential loans originated for sale in the secondary market and are carried at the lower of cost or estimated fair value determined on an aggregate basis. The long-term, fixed-rate loans are sold to investors on a best efforts basis such that the Company does not absorb the interest rate risk involved in the loan. The fair value of loans held for sale is determined by reference to quoted prices for loans with similar coupon rates and terms.

The Company enters into rate-lock commitments it makes to customers with the intention to sell the loan in the secondary market. The derivatives arising from the rate-lock commitments are recorded at fair value in other assets and liabilities and changes in that fair value are included in other income. The fair value of the rate-lock commitment derivatives are determined by reference to quoted prices for loans with similar coupon rates and terms. The Company also enters into forward sales commitments with institutional investors for the sale of those loans, which have been determined not to qualify as derivatives. Gains and losses on the sale of those loans are included in other income.

#### *Loans Held for Investment*

Loans held for investment are carried at the principal amount outstanding less any write-downs which may be necessary to reduce individual loans to net realizable value. Individually significant commercial loans are evaluated for impairment when evidence of impairment exists. Impairment allowances are recorded through specific additions to the allowance for loan losses. Loans are considered past due when principal or interest becomes delinquent by 30 days or more. Consumer loans are charged off when the loan becomes 120 days past due (180 days if secured by residential real estate). Other loans are charged off against the allowance for loan losses after collection attempts have been exhausted, which generally is within 120 days. Recoveries of loans charged off are credited to the allowance for loan losses in the period received.

#### *Allowance for Loan Losses*

The allowance for loan losses is maintained at levels management deems adequate to absorb probable losses inherent in the portfolio, and is based on management's evaluation of the risks in the loan portfolio and changes in the nature and volume of loan activity. The Company consistently applies a review process to periodically evaluate

## FIRST COMMUNITY BANCSHARES, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

loans and commitments for changes in credit risk. This process serves as the primary means by which the Company evaluates the adequacy of the allowance for loan losses.

The Company determines the allowance for loan losses by making specific allocations to impaired loans that exhibit inherent weaknesses and various credit risk factors. General allocations to commercial, residential real estate, and consumer loan pools are developed giving weight to risk ratings, historical loss trends and management's judgment concerning those trends and other relevant factors. These factors may include, among others, actual versus estimated losses, regional and national economic conditions, business segment and portfolio concentrations, industry competition and consolidation, and the impact of government regulations. The foregoing analysis is performed by management to evaluate the portfolio and calculate an estimated valuation allowance through a quantitative and qualitative analysis that applies risk factors to those identified risk areas.

This risk management evaluation is applied at both the portfolio level and the individual loan level for commercial loans and credit relationships while the level of consumer and residential mortgage loan allowance is determined primarily on a total portfolio level based on a review of historical loss percentages and other qualitative factors including concentrations, industry specific factors and economic conditions. The commercial portfolio requires more specific analysis of individually significant loans and the borrower's underlying cash flow, business conditions, capacity for debt repayment and the valuation of secondary sources of payment, such as collateral. This analysis may result in specifically identified weaknesses and corresponding specific impairment allowances. While allocations are made to specific loans and classifications within the various categories of loans, the allowance for loan losses is available for all loan losses.

The use of various estimates and judgments in the Company's ongoing evaluation of the required level of allowance can significantly impact the Company's results of operations and financial condition and may result in either greater provisions against earnings to increase the allowance or reduced provisions based upon management's current view of portfolio and economic conditions and the application of revised estimates and assumptions. Differences between actual loan loss experience and estimates are reflected through adjustments either increasing or decreasing the loan loss provision based upon current measurement criteria.

#### *Long-term Investments*

Certain long-term equity investments representing less than 20% ownership are accounted for under the cost method, are carried at cost, and are included in other assets. These investments in operating companies represent required long-term investments in insurance, investment and service company affiliates or consortiums which serve as vehicles for the delivery of various support services. In accordance with the cost method, dividends received are recorded as current period revenues and there is no recognition of the Company's proportionate share of net operating income or loss. The Company has determined that fair value measurement is not practical, and further, nothing has come to the attention of the Company that would indicate impairment of any of these investments.

#### *Premises and Equipment*

Premises and equipment are stated at cost less accumulated depreciation. Depreciation and amortization are computed on the straight-line method over estimated useful lives. Useful lives range from 5 to 10 years for furniture, fixtures, and equipment; three to five years for software, hardware, and data handling equipment; and 10 to 40 years for buildings and building improvements. Land improvements are amortized over a period of 20 years, and leasehold improvements are amortized over the lesser of the useful life or the term of the lease plus the first optional renewal period, when renewal is reasonably assured. Maintenance and repairs are charged to current operations while improvements that extend the economic useful life of the underlying asset are capitalized. Disposition gains and losses are reflected in current operations.

**FIRST COMMUNITY BANCSHARES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

The Company leases various properties within its branch network. Leases generally have initial terms of up to 20 years and most contain options to renew with reasonable increases in rent. All leases are accounted for as operating leases.

***Other Real Estate Owned***

Other real estate owned and acquired through foreclosure is stated at the lower of cost or fair value less estimated costs to sell. Loan losses arising from the acquisition of such properties are charged against the allowance for loan losses. Expenses incurred in connection with operating the properties, subsequent write-downs and gains or losses upon sale are included in other noninterest expense.

***Goodwill and Other Intangible Assets***

The excess of the cost of an acquired company over the fair value of the net assets and identified intangibles acquired is recorded as goodwill. The net carrying amount of goodwill was \$66.31 million and \$60.14 million at December 31, 2007 and 2006, respectively. A portion of the purchase price in certain transactions has been allocated to values associated with the future earnings potential of acquired deposits and is being amortized over the estimated lives of the deposits, ranging from seven to ten years while the weighted average remaining life of these core deposits is approximately 4.0 years. As of December 31, 2007 and 2006, the balance of core deposit intangibles was \$4.59 million and \$4.42 million, respectively, while the corresponding accumulated amortization was \$3.41 million and \$2.89 million, respectively. The net unamortized balance of identified intangibles associated with acquired deposits was \$1.18 million and \$1.53 million at December 31, 2007 and 2006, respectively. The acquisition of Greenpoint added \$5.69 million of goodwill and \$2.15 million in other identified intangible assets. The acquisition of Investment Planning Consultants, Inc. has added a total of \$1.44 million of goodwill and \$534 thousand in other intangible assets. Annual amortization expense of all intangibles for 2008 and the following four years is approximately \$615 thousand, \$577 thousand, \$484 thousand, \$479 thousand, and \$290 thousand, respectively.

The Company reviews and tests goodwill for potential impairment on an annual basis. Goodwill is tested for impairment by comparing the fair value of the unit with its book value, including goodwill. If the fair value of the Company is greater than its book value, no goodwill impairment exists. However, if the book value of the Company is greater than its determined fair value, goodwill impairment may exist and further testing is required to determine the amount, if any, of the actual impairment loss.

**FIRST COMMUNITY BANCSHARES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

The progression of the Company's goodwill and intangible assets for continuing operations for the three years ended December 31, 2007, is detailed in the following table:

	<b>Goodwill</b>	<b>Other Intangibles</b>
	<b>(Amounts in thousands)</b>	
Balance at December 31, 2004	\$ 58,828	\$ 2,482
Dispositions	—	(109)
Tax Benefits, Exercise of Stock Options and Other Adjustments	354	—
Amortization	—	(436)
Balance at December 31, 2005	59,182	1,937
Acquisitions and dispositions, net	953	472
Tax Benefits, Exercise of Stock Options and Other Adjustments	—	—
Amortization	—	(348)
Balance at December 31, 2006	60,135	2,061
Acquisitions	6,175	2,152
Tax Benefits, Exercise of Stock Options and Other Adjustments	—	—
Amortization	—	(467)
Balance at December 31, 2007	<u>\$ 66,310</u>	<u>\$ 3,746</u>

***Securities Sold Under Agreements to Repurchase***

Securities sold under agreements to repurchase are generally accounted for as collateralized financing transactions. Securities, generally U.S. government and Federal agency securities, pledged as collateral under these arrangements cannot be sold or replighted by the secured party. The fair value of the collateral provided to a third party is continually monitored, and additional collateral is provided as appropriate.

***Loan Interest Income Recognition***

Accrual of interest on loans is based generally on the daily amount of principal outstanding. Loans are considered past due when either principal or interest payments are delinquent by 30 or more days. It is the Company's policy to discontinue the accrual of interest on loans based on the payment status and evaluation of the related collateral and the financial strength of the borrower. The accrual of interest income is normally discontinued when a loan becomes 90 days past due as to principal or interest. Management may elect to continue the accrual of interest when the loan is well secured and in process of collection. When interest accruals are discontinued, interest accrued and not collected in the current year is reversed from income and interest accrued and not collected from prior years is charged to the allowance for loan losses. Interest income realized on impaired loans is recognized upon receipt if the impaired loan is on a non-accrual basis. Accrual of interest on non-accrual loans may be resumed if the loan is brought current and follows a period of substantial performance, including six months of regular principal and interest payments. Accrual of interest on impaired loans is generally continued unless the loan becomes delinquent 90 days or more. Cash receipts are credited first to interest unless the loan has been converted to non-accrual, in which case the receipts are applied to principal.

***Loan Fee Income***

Loan origination and underwriting fees are reduced by direct and indirect costs associated with loan processing, including salaries, review of legal documents and obtainment of appraisals. Net origination fees and costs are deferred and amortized over the life of the related loan. Loan commitment fees are deferred and

## FIRST COMMUNITY BANCSHARES, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

amortized over the related commitment period. Net deferred loan costs were \$574 thousand and \$57 thousand at December 31, 2007 and 2006, respectively.

#### *Advertising Expenses*

Advertising costs are generally expensed as incurred. Amounts recognized for the three years ended December 31, 2007, are detailed in Note 15 — Other Operating Expenses.

#### *Equity-Based Compensation*

The Company has stock option plans for certain executives and directors. The Financial Accounting Standards Board ("FASB") issued SFAS 123R, "Share-Based Payment," which is an amendment of SFAS 123. For public companies, the cost of employee services received in exchange for equity instruments including options and restricted stock awards generally will be measured at fair value at the grant date. The Company adopted the standard's fair-value method of accounting for share-based payments to employees on January 1, 2006, using the "modified prospective" method. Under the modified prospective method the Company recognized compensation cost beginning January 1, 2006, for all share-based payments granted after December 31, 2005, and for all unvested awards granted prior to January 1, 2006.

The effect of option shares on earnings per share relates to the dilutive effect of the underlying options outstanding. To the extent the granted exercise share price is less than the current market price, or "in the money", there is an economic incentive for the options to be exercised and an increase in the dilutive effect on earnings per share.

#### *Income Taxes*

Income tax expense is comprised of federal and state current and deferred income taxes on pre-tax earnings of the Company. Income taxes as a percentage of pre-tax income may vary significantly from statutory rates due to items of income and expense which are excluded, by law, from the calculation of taxable income. These items are commonly referred to as permanent differences. The most significant permanent differences for the Company include income on state and municipal securities which are exempt from federal income tax, income on bank-owned life insurance, certain dividend payments which are deductible by the Company, and tax credits generated by investments in low income housing and rehabilitation of historic structures.

The Company adopted FIN 48 on January 1, 2007, which had no significant impact. The Company includes interest and penalties related to income tax liabilities in income tax expense. The Company and its subsidiaries' tax filings for the years ended December 31, 2003 through 2006 are currently open to audit under statutes of limitation by the Internal Revenue Service and various state tax departments.

During 2005 and 2006, the Company invested in limited partnerships formed to perform the rehabilitation of properties certified as historic structures by the National Park Service. The Company's investment in these partnerships generates federal and state historic tax credits. The associated credits are realized and the balance of the investment is written off at the time the buildings are placed in service. As of December 31, 2007, all buildings associated with the partnership investments were in service.

Deferred tax assets and liabilities are recognized for the estimated future tax consequences attributable to differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. Deferred tax assets and liabilities are measured using enacted tax rates in effect for the year in which the temporary differences are expected to be recovered or settled. Deferred tax assets are reduced by a valuation allowance if it is more likely than not that the tax benefits will not be realized.

**FIRST COMMUNITY BANCSHARES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

***Earnings Per Share***

Basic earnings per share is determined by dividing net income by the weighted average number of shares outstanding. Diluted earnings per share is determined by dividing net income by the weighted average shares outstanding increased by the dilutive effect of stock options. Basic and diluted net income per common share calculations follow:

	<b>For the Year Ended December 31,</b>		
	<b>2007</b>	<b>2006</b>	<b>2005</b>
	<b>(Amounts in thousands, except share and per share data)</b>		
<b>Basic:</b>			
Income from continuing operations	\$ 29,632	\$ 28,948	\$ 26,445
Loss from discontinued operations	—	—	(142)
Net income	\$ 29,632	\$ 28,948	\$ 26,303
Weighted average shares outstanding	11,204,676	11,204,875	11,269,258
Dilutive shares for stock options	65,320	74,605	72,546
Contingently issuable shares	22,875	—	—
Weighted average dilutive shares outstanding	11,292,871	11,279,480	11,341,804
<b>Basic:</b>			
Earnings per share continuing operations	\$ 2.64	\$ 2.58	\$ 2.35
Loss per share discontinued operations	—	—	(0.02)
Earnings per share	2.64	2.58	2.33
<b>Diluted:</b>			
Diluted earnings per share continuing operations	\$ 2.62	\$ 2.57	\$ 2.33
Diluted loss per share discontinued operations	—	—	(0.01)
Diluted earnings per share	2.62	2.57	2.32

***Variable Interest Entities***

The Company maintains ownership positions in various entities which it deems variable interest entities ("VIE's") as defined in FIN 46R. These VIE's include certain tax credit limited partnerships and other limited liability companies which provide aviation services, insurance brokerage, investment brokerage, title insurance and other financial and related services. Based on the Company's analysis, it is a non-primary beneficiary; accordingly, these entities do not meet the criteria for consolidation under FIN 46R. The carrying value of VIE's was \$1.89 million and \$3.20 million at December 31, 2007 and 2006, respectively. The Company's maximum possible loss exposure was \$1.93 million and \$3.24 million at December 31, 2007 and 2006, respectively. Management does not believe losses resulting from its involvement with the entities discussed above will be material.

***Derivative Instruments***

The Company enters into derivative transactions principally to protect against the risk of adverse price or interest rate movements on the value of certain assets and liabilities and on future cash flows. In addition, certain contracts and commitments are defined as derivatives under generally accepted accounting principles.

Under the requirements of SFAS 133, "Accounting for Derivative Instruments and Hedging Activities," as amended, all derivative instruments are carried at fair value on the balance sheet. SFAS 133 provides special hedge accounting provisions, which permit the change in the fair value of the hedged item related to the risk being hedged to be recognized in earnings in the same period and in the same income statement line as the change in the fair value of the derivative.

Derivative instruments designated in a hedge relationship to mitigate exposure to changes in the fair value of an asset, liability, or firm commitment attributable to a particular risk, such as interest rate risk, are considered fair value hedges under SFAS 133. Derivative instruments designated in a hedge relationship to mitigate exposure to variability in expected future cash flows, or other types of forecasted transactions, are considered cash flow hedges.



## FIRST COMMUNITY BANCSHARES, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

The Company formally documents all relationships between hedging instruments and hedged items, as well as its risk management objective and strategy for undertaking each hedge transaction.

#### *Reclassifications*

The Company has made certain reclassifications of amounts necessary to conform with the current year presentation. These reclassifications had no effect on the Company's financial position, stockholders' equity, or results of operations.

#### *Other Recent Accounting Developments*

In December 2007, the FASB issued SFAS No. 141(R), "Business Combinations." SFAS 141(R) will significantly change how entities apply the acquisition method to business combinations. The most significant changes affecting how the Company will account for business combinations under this Statement include: the acquisition date will be the date the acquirer obtains control; all (and only) identifiable assets acquired, liabilities assumed, and noncontrolling interests in the acquiree will be stated at fair value on the acquisition date; assets or liabilities arising from noncontractual contingencies will be measured at their acquisition date fair value only if it is more likely than not that they meet the definition of an asset or liability on the acquisition date; adjustments subsequently made to the provisional amounts recorded on the acquisition date will be made retroactively during a measurement period not to exceed one year; acquisition-related restructuring costs that do not meet the criteria in SFAS No. 146, "Accounting for Costs Associated with Exit or Disposal Activities," will be expensed as incurred; transaction costs will be expensed as incurred; reversals of deferred income tax valuation allowances and income tax contingencies will be recognized in earnings subsequent to the measurement period; and the allowance for loan losses of an acquiree will not be permitted to be recognized by the acquirer. Additionally, SFAS 141(R) will require new and modified disclosures surrounding subsequent changes to acquisition-related contingencies, contingent consideration, noncontrolling interests, acquisition-related transaction costs, fair values and cash flows not expected to be collected for acquired loans, and an enhanced goodwill rollforward.

The Company will be required to prospectively apply SFAS 141(R) to all business combinations completed on or after January 1, 2009. Early adoption is not permitted. For business combinations in which the acquisition date was before the effective date, the provisions of SFAS 141(R) will apply to the subsequent accounting for deferred income tax valuation allowances and income tax contingencies and will require any changes in those amounts to be recorded in earnings. Management is currently evaluating the effects that SFAS 141(R) will have on the financial condition, results of operations, liquidity, and the disclosures that will be presented in the consolidated financial statements.

In November 2007, the Securities and Exchange Commission ("SEC") issued Staff Accounting Bulletin No. 109 ("SAB 109"), which addresses the valuation of written loan commitments accounted for at fair value through earnings. The guidance in SAB 109 expresses the staff's view that the measurement of fair value for a written loan commitment accounted for at fair value through earnings should incorporate the expected net future cash flows related to the associated servicing of the loan. Previously under SAB 105, "Application of Accounting Principles to Loan Commitments," this component of value was not incorporated into the fair value of the loan commitment. The Company adopted the provisions of SAB 109 for written loan commitments entered into or modified after December 31, 2007, related to residential and commercial real estate loans held for sale that are accounted for as derivatives under SFAS 133. The Company does not account for any other written loan commitments at fair value through earnings. The impact of SAB 109 will be to accelerate the recognition of the estimated fair value of the servicing inherent in the loan to the commitment date. The Company does not expect the adoption of this standard to have a significant impact on its consolidated financial statements.

In September 2006, the FASB issued SFAS No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans — an amendment of FASB Statements No. 87, 88, 106, and 132(R)." SFAS 158 requires an employer to: (a) recognize in its statement of financial position an asset for a plan's overfunded status or a



## FIRST COMMUNITY BANCSHARES, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

liability for a plan's underfunded status; (b) measure a plan's assets and its obligations that determine its funded status as of the end of the employer's fiscal year (with limited exceptions); and (c) recognize changes in the funded status of a defined benefit postretirement plan in the year in which the changes occur. Those changes will be reported in comprehensive income. The requirement to recognize the funded status of a benefit plan and the disclosure requirements are effective as of the end of the fiscal year ending after December 15, 2006. The requirement to measure plan assets and benefit obligations as of the date of the employer's fiscal year-end statement of financial position is effective for fiscal years ending after December 15, 2008. The Company does not expect the adoption of this standard to have a significant impact on its consolidated financial statements.

In September 2006, the FASB issued SFAS 157, "Fair Value Measurements," which defines fair value, establishes a framework for measuring fair value in GAAP, and expands disclosures about fair value measurements. SFAS 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years, with early adoption permitted, except for the impact of FASB Staff Position (FSP) 157-2. FSP 157-2 deferred adoption of SFAS 157 for nonfinancial assets and liabilities until years ended after November 15, 2008. The Company must adopt these new requirements no later than the first quarter of 2008. The Company has not yet determined the effect of adopting SFAS 157 on its consolidated financial statements.

In September 2006, the Emerging Issues Task Force reached a consensus regarding EITF 06-4 "Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements." The scope of EITF 06-4 is limited to the recognition of a liability and related compensation costs for endorsement split-dollar life insurance policies that provide a benefit to an employee that extends to postretirement periods. Therefore, this EITF would not apply to a split-dollar life insurance arrangement that provides a specified benefit to an employee that is limited to the employee's active service period with an employer. EITF is effective for fiscal years beginning after December 15, 2007, with earlier application permitted. The Company adopted EITF 06-4 on January 1, 2008, and made a cumulative effect adjustment to equity of \$523 thousand upon adoption.

#### **Note 2. Merger, Acquisitions and Branching Activity**

In September 2007, the Company completed the acquisition of GreenPoint Insurance Group, Inc. ("GreenPoint"), an insurance agency located in High Point, North Carolina. In connection with the initial payment of approximately \$1.66 million, the Company issued 49,088 shares of its common stock. Under the terms of the stock purchase agreement, former shareholders of GreenPoint are entitled to additional consideration aggregating up to \$1.45 million in the form of cash or the Company's common stock, valued at the time of issuance, if certain future operating performance targets are met. If those operating targets are met, portions of the value of the consideration ultimately paid will be added to the cost of the acquisition, which will increase the amount of goodwill related to the acquisition. The Company also assumed \$5.57 million debt in connection with the acquisition, of which approximately \$5.00 million was paid off at closing.

In December 2006, the Company completed the sale of its Rowlesburg, West Virginia, branch location. At the time of the sale, the branch had deposits and repurchase agreements totaling approximately \$10.6 million and loans of approximately \$2.2 million. The transaction resulted in a pre-tax gain of approximately \$333 thousand.

In November 2006, the Company completed the acquisition of Investment Planning Consultants, Inc. ("IPC"), a registered investment advisory firm. In connection with the initial payment of approximately \$1.47 million, the Company issued 39,874 shares of common stock. Under the terms of the stock purchase agreement, former shareholders of IPC are entitled to additional consideration of up to \$1.43 million in the form of the Company's common stock if certain future operating performance targets are met. If those operating targets are met, portions of the value of the consideration ultimately paid will be added to the cost of the acquisition, which will increase the amount of goodwill arising in the acquisition.

**FIRST COMMUNITY BANCSHARES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

In June 2006, the Company completed the sale of its Drakes Branch, Virginia, branch location. At the time of the sale, the branch had deposits and repurchase agreements totaling approximately \$16.4 million and loans of approximately \$1.9 million. The transaction resulted in a pre-tax gain of approximately \$702 thousand.

In December 2005, the Company completed the sale of its Clifton Forge, Virginia, branch location. At the time of the sale, the branch had deposits and repurchase agreements of approximately \$45.3 million and loans of approximately \$7.1 million. The transaction resulted in an approximate \$4.4 million pre-tax gain on sale.

The following table summarizes the net cash provided by or used in acquisitions and divestitures during the three years ended December 31, 2007.

	<u>2007</u>	<u>2006</u>	<u>2005</u>
	<u>(Amounts in thousands)</u>		
Fair value of assets acquired	\$ 382	\$ 232	\$ —
Fair value of liabilities assumed	(1,167)	(17)	—
Purchase price in excess of net assets acquired	7,838	1,488	—
Total purchase price	7,053	1,703	—
Less non-cash purchase price	1,658	1,465	—
Less cash acquired	32	18	—
Net cash paid for acquisition	<u>\$ 5,363</u>	<u>\$ 220</u>	<u>\$ —</u>
Book value of assets sold	\$ —	\$(4,678)	\$(7,803)
Book value of liabilities sold	—	27,164	45,363
Sales price in excess of net liabilities assumed	—	(1,035)	(4,570)
Total sales price	—	21,451	32,990
Add cash on hand sold	—	395	166
Less amount due remaining on books	—	20	526
Net cash paid for divestiture	<u>\$ —</u>	<u>\$21,826</u>	<u>\$32,630</u>

**Note 3. Investment Securities**

The amortized cost and estimated fair value of securities, with gross unrealized gains and losses, classified as available-for-sale are as follows:

	<u>December 31, 2007</u>			
	<u>Amortized</u>	<u>Unrealized</u>	<u>Unrealized</u>	<u>Fair</u>
	<u>Cost</u>	<u>Gains</u>	<u>Losses</u>	<u>Value</u>
	<u>(Amounts in thousands)</u>			
U.S. Government agency securities	\$ 136,791	\$ 2,446	\$ —	\$139,237
States and political subdivisions	186,834	2,667	(965)	188,536
Corporate Notes	164,731	—	(14,106)	150,625
Mortgage-backed securities	177,984	816	(2,073)	176,727
Equities	8,597	814	(416)	8,995
Total	<u>\$ 674,937</u>	<u>\$ 6,743</u>	<u>\$ (17,560)</u>	<u>\$664,120</u>

**FIRST COMMUNITY BANCSHARES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

	December 31, 2006			
	Amortized Cost	Unrealized Gains	Unrealized Losses	Fair Value
	(Amounts in thousands)			
U.S. Government agency securities	\$ 117,777	\$ —	\$ (1,716)	\$116,061
States and political subdivisions	152,189	2,379	(521)	154,047
Corporate Notes	85,080	350	(397)	85,033
Mortgage-backed securities	146,444	206	(1,896)	144,754
Equities	6,933	1,615	(73)	8,475
Total	<u>\$ 508,423</u>	<u>\$ 4,550</u>	<u>\$ (4,603)</u>	<u>\$508,370</u>

The amortized cost and estimated fair value of available-for-sale securities by contractual maturity, at December 31, 2007, are shown below. Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

<u>Available For Sale</u>	<u>U.S. Government Agencies &amp; Corporations</u>	<u>States and Political Subdivisions</u>	<u>Corporate Notes</u>	<u>Total</u>	<u>Tax Equivalent Purchase Yield</u>
	(Dollars in thousands)				
<b>Amortized Cost Maturity:</b>					
Within one year	\$ —	\$ 1,285	\$ —	\$ 1,285	7.28%
After one year through five years	25,000	5,353	—	30,353	5.19%
After five years through ten years	41,370	82,166	70,909	194,445	5.73%
After ten years	70,421	98,030	93,822	262,273	6.15%
Amortized cost	<u>\$ 136,791</u>	<u>\$ 186,834</u>	<u>\$ 164,731</u>	488,356	
Mortgage-backed securities				177,984	5.32%
Equity securities				8,597	2.67%
Total Amortized cost				<u>\$674,937</u>	
Tax equivalent purchase yield	5.46%	6.36%	5.83%	5.93%	
Average contractual maturity (in years)	9.35	11.21	17.34	12.75	
<b>Fair Value Maturity:</b>					
Within one year	\$ —	\$ 1,288	\$ —	\$ 1,288	
After one year through five years	25,009	5,412	—	30,421	
After five years through ten years	42,409	82,985	64,964	190,358	
After ten years	71,819	98,851	85,661	256,331	
Fair Value	<u>\$ 139,237</u>	<u>\$ 188,536</u>	<u>\$ 150,625</u>	478,398	
Mortgage-backed securities				176,727	
Equity securities				8,995	
Total Fair Value				<u>\$664,120</u>	

**FIRST COMMUNITY BANCSHARES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

As a condition to membership in the FHLB system, the Bank is required to subscribe to a minimum level of stock in the FHLB. At December 31, 2007 and 2006, the Bank owned approximately \$16.89 million and \$12.68 million in FHLB stock, respectively, which is classified as other assets. Because of the redemption provisions of the FHLB stock, the Company estimates that fair value approximates cost resulting in no impairment at December 31, 2007 or 2006.

The amortized cost and estimated fair value of securities, with gross unrealized gains and losses, classified as held-to-maturity are as follows:

	<b>December 31, 2007</b>			
	<b>Amortized Cost</b>	<b>Unrealized Gains</b>	<b>Unrealized Losses</b>	<b>Fair Value</b>
	<b>(Amounts in thousands)</b>			
States and political subdivisions	\$ 11,699	\$ 223	\$ —	\$11,922
Other securities	375	—	—	375
Mortgage-backed securities	1	—	—	1
Total	<u>\$ 12,075</u>	<u>\$ 223</u>	<u>\$ —</u>	<u>\$12,298</u>

	<b>December 31, 2006</b>			
	<b>Amortized Cost</b>	<b>Unrealized Gains</b>	<b>Unrealized Losses</b>	<b>Fair Value</b>
	<b>(Amounts in thousands)</b>			
States and political subdivisions	\$ 19,638	\$ 334	\$ (2)	\$19,970
Other securities	375	—	(1)	374
Mortgage-backed securities	6	—	—	6
Total	<u>\$ 20,019</u>	<u>\$ 334</u>	<u>\$ (3)</u>	<u>\$20,350</u>

The amortized cost and estimated fair value of securities by contractual maturity, at December 31, 2007, are shown below. Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

**FIRST COMMUNITY BANCSHARES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

<u>Held-to-Maturity</u>	<u>States and Political Subdivisions</u>	<u>Other Securities</u>	<u>Total</u>	<u>Tax Equivalent Purchase Yield</u>
	(Dollars in thousands)			
<b>Amortized Cost Maturity:</b>				
Within one year	\$ —	\$ 375	\$ 375	6.08%
After one year through five years	5,847	—	5,847	7.87%
After five years through ten years	5,852	—	5,852	8.12%
After ten years	—	—	—	0.00%
Amortized cost	<u>\$ 11,699</u>	<u>\$ 375</u>	12,074	
Mortgage-backed securities			1	6.90%
Total Amortized cost			<u>\$12,075</u>	
Tax equivalent purchase yield	8.00%	6.08%	7.94%	
Average contractual maturity (in years)	5.62	0.75	5.47	
<b>Fair Value Maturity:</b>				
Within one year	\$ —	\$ 375	\$ 375	
After one year through five years	5,928	—	5,928	
After five years through ten years	5,994	—	5,994	
After ten years	—	—	—	
Fair Value	<u>\$ 11,922</u>	<u>\$ 375</u>	12,297	
Mortgage-backed securities			1	
Total Fair Value			<u>\$12,298</u>	

The carrying value of securities pledged to secure public deposits and for other purposes required by law were \$426.41 million and \$341.76 million at December 31, 2007 and 2006, respectively.

At December 31, 2007, there was one security of a single issuer, other than U.S. federal agency debentures and other U.S. government-sponsored agency securities, which exceeded 10% of stockholders' equity. The Company held a AAA-rated, non-agency mortgage-backed security which had a book value and a market value at December 31, 2007, of \$25.26 million and \$23.58 million, respectively.

In 2007, net gains on the sale of securities were \$411 thousand. Gross gains were \$540 thousand while gross losses were \$128 thousand. In 2006, net gains on the sale of securities were \$75 thousand. Gross gains were \$240 thousand while gross losses were \$165 thousand.

The following tables reflect those investments, both available-for-sale and held-to-maturity, in a continuous unrealized loss position for less than 12 months and for 12 months or longer for the years ended December 31, 2007

**FIRST COMMUNITY BANCSHARES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

and 2006. There were no securities for either period in a continuous unrealized loss position for 12 or more months for which the Company does not have the ability to hold until the security matures or recovers in value.

<u>Description of Securities</u>	<b>December 31, 2007</b>					
	<u>Less than 12 Months</u>		<u>12 Months or Longer</u>		<u>Total</u>	
	<u>Fair</u>	<u>Unrealized</u>	<u>Fair</u>	<u>Unrealized</u>	<u>Fair</u>	<u>Unrealized</u>
	<u>Value</u>	<u>Losses</u>	<u>Value</u>	<u>Losses</u>	<u>Value</u>	<u>Losses</u>
	(Amounts in thousands)					
U. S. Government agency securities	\$ —	\$ —	\$ 1,999	\$ —	\$ 1,999	\$ —
States and political subdivisions	40,461	(900)	12,287	(65)	52,748	(965)
Corporate Notes	129,006	(12,431)	21,994	(1,675)	151,000	(14,106)
Mortgage-backed securities	7,991	(108)	63,393	(1,965)	71,384	(2,073)
Equity securities	2,269	(345)	1,759	(71)	4,028	(416)
Total	<u>\$179,727</u>	<u>\$ (13,784)</u>	<u>\$101,432</u>	<u>\$ (3,776)</u>	<u>\$281,159</u>	<u>\$ (17,560)</u>

<u>Description of Securities</u>	<b>December 31, 2006</b>					
	<u>Less than 12 Months</u>		<u>12 Months or Longer</u>		<u>Total</u>	
	<u>Fair</u>	<u>Unrealized</u>	<u>Fair</u>	<u>Unrealized</u>	<u>Fair</u>	<u>Unrealized</u>
	<u>Value</u>	<u>Losses</u>	<u>Value</u>	<u>Losses</u>	<u>Value</u>	<u>Losses</u>
	(Amounts in thousands)					
U. S. Government agency securities	\$ 60,416	\$ (517)	\$ 55,645	\$ (1,199)	\$116,061	\$ (1,716)
States and political subdivisions	10,732	(34)	36,797	(489)	47,529	(523)
Corporate Notes	28,339	(213)	27,698	(185)	56,037	(398)
Mortgage-backed securities	50,093	(223)	66,620	(1,673)	116,713	(1,896)
Equity securities	2,186	(70)	32	(3)	2,218	(73)
Total	<u>\$151,766</u>	<u>\$ (1,057)</u>	<u>\$186,792</u>	<u>\$ (3,549)</u>	<u>\$338,558</u>	<u>\$ (4,606)</u>

At December 31, 2007, the combined depreciation in value of the 159 individual securities in an unrealized loss position was approximately 2.69% of the combined reported value of the aggregate securities portfolio. At December 31, 2006, the combined depreciation in value of the 191 individual securities in an unrealized loss position was less than 1.00% of the combined reported value of the aggregate securities portfolio. Management does not believe any individual unrealized loss as of December 31, 2007, represents an other-than-temporary impairment. The Company has the intent and ability to hold these securities until such time as the value recovers or the securities mature. Furthermore, the Company believes the change in value is attributable to changes in market interest rates and not the credit quality of the issuer. However, the Company acknowledges that any impaired securities may be sold in future periods in response to significant, unanticipated changes in asset/liability management decisions, unanticipated future market movements or business plan changes.

**FIRST COMMUNITY BANCSHARES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**Note 4. Loans**

Loans held for investment, net of unearned income, consist of the following at December 31:

	<u>2007</u>	<u>2006</u>
	<u>(Amounts in thousands)</u>	
Real estate-commercial	\$ 386,112	\$ 421,067
Real estate-construction	163,310	158,566
Real estate-residential	498,345	506,370
Commercial, financial and agricultural	96,261	106,645
Loans to individuals for household and other consumer expenditures	75,447	88,666
All other loans	6,027	3,549
<b>Total loans</b>	<b><u>\$ 1,225,502</u></b>	<b><u>\$ 1,284,863</u></b>

In the normal course of business, the Company's subsidiary bank has made loans to directors and executive officers of the Company and its subsidiaries. All loans and commitments made to such officers and directors and to companies in which they are officers, or have significant ownership interest, have been made on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with other persons. The aggregate dollar amount of such loans was \$5.05 million and \$5.01 million at December 31, 2007 and 2006, respectively. During 2007, approximately \$1.67 million in new loans and increases were made, repayments totaled \$936 thousand, and other decreases due to the change in composition of the Bank's board members and executive officers approximated \$693 thousand.

At December 31, 2007 and 2006, customer overdrafts totaling \$3.23 million and \$1.15 million, respectively, were reclassified as loans.

**Note 5. Allowance for Loan Losses**

Activity in the allowance for loan losses was as follows:

	<u>2007</u>	<u>2006</u>	<u>2005</u>
	<u>(Amounts in thousands)</u>		
Balance at January 1	\$14,549	\$14,736	\$16,339
Provision for loan losses	717	2,706	3,706
Loans charged off	(4,295)	(4,543)	(6,936)
Recoveries credited to allowance	1,862	1,650	2,019
Net charge-offs	<u>(2,433)</u>	<u>(2,893)</u>	<u>(4,917)</u>
Reclassification of allowance for lending-related commitments(1)	—	—	(392)
<b>Balance at December 31</b>	<b><u>\$12,833</u></b>	<b><u>\$14,549</u></b>	<b><u>\$14,736</u></b>

(1) At June 30, 2005, the Company reclassified \$392 thousand of its allowance for loan losses to a separate allowance for lending-related liabilities. Net income and prior period balances were not affected by this reclassification. The allowance for lending-related liabilities is included in other liabilities.

Management analyzes the loan portfolio regularly for concentrations of credit risk, including concentrations in specific industries and geographic location. At December 31, 2007, commercial real estate loans comprised 31.51% of the total loan portfolio. Commercial loans include loans to small to mid-size industrial, commercial and service companies that include but are not limited to coal mining companies, manufacturers, automobile dealers, and retail and wholesale merchants. Commercial real estate projects represent several different sectors of the commercial real estate market, including residential land development, single family and apartment building operators, commercial

**FIRST COMMUNITY BANCSHARES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

real estate lessors, and hotel/motel developers. Underwriting standards require that comprehensive reviews and independent evaluations be performed on credits exceeding predefined market limits on commercial loans. Updates to these loan reviews are done periodically or on an annual basis depending on the size of the loan relationship.

The majority of the loans in the current portfolio were made and collateralized in Virginia, West Virginia, North Carolina, Tennessee and the surrounding region. Although sections of the West Virginia and Southwestern Virginia economies are closely related to natural resources, they are supplemented by service industries. The Company's presence in five states, Virginia, West Virginia, North Carolina, South Carolina, and Tennessee, provides additional diversification against geographic concentrations of credit risk.

The following table presents the Company's investment in loans considered to be impaired and related information on those impaired loans:

	<u>2007</u>	<u>2006</u>	<u>2005</u>
	<u>(Amounts in thousands)</u>		
Recorded investment in loans considered to be impaired	\$4,325	\$5,786	\$4,645
Loans considered to be impaired that were on a non-accrual basis	2,923	3,813	3,383
Recorded investment in impaired loans with related allowance	3,129	4,070	3,555
Allowance for loan losses related to loans considered to be impaired	880	1,531	1,528
Average recorded investment in impaired loans	4,762	6,410	5,687
Total interest income recognized on impaired loans	237	390	338
Recorded investment in impaired loans with no related allowance	1,196	1,716	1,090

**Note 6. Premises and Equipment**

Premises and equipment are comprised of the following as of December 31:

	<u>2007</u>	<u>2006</u>
	<u>(Amounts in thousands)</u>	
Land	\$14,841	\$13,131
Bank premises	42,608	33,022
Equipment	28,087	24,956
	85,536	71,109
Less: accumulated depreciation and amortization	37,153	34,220
Total	<u>\$48,383</u>	<u>\$36,889</u>

Total depreciation and amortization expense for years ended December 31, 2007, 2006, and 2005, was \$3.28 million, \$3.37 million, and \$3.34 million, respectively.

The Company began construction on eight branches over the last four years. The primary contractor for construction of two of those branches is a firm which has a preferred shareholder who is an immediate family member of two directors of the Company. All branch construction contracts involving the related party were let pursuant to a competitive bidding process. Total payments to the related party were \$703 thousand and \$247 thousand for 2007 and 2005, respectively. There were no payments to the related party in 2006.

The Company also enters into land and building leases for the operation of banking and loan production offices, operations centers and for the operation of automated teller machines. All such leases qualify as operating



**FIRST COMMUNITY BANCSHARES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

leases. Following is a schedule by year of future minimum lease payments required under operating leases that have initial or remaining non-cancelable lease terms in excess of one year as of December 31, 2007:

**Year Ended December 31:**

	<b>(Amounts in thousands)</b>
2008	\$ 879
2009	627
2010	513
2011	440
2012	573
Later years	965
Total	\$ 3,997

Total lease expense for the years ended December 31, 2007, 2006, and 2005, was \$981 thousand, \$1.02 million, and \$777 thousand, respectively. Certain portions of the above listed leases have been sublet to third parties for properties not currently being used by the Company. The impact of the future lease payments to be received and the non-cancelable subleases are as follows:

	<b>(Amounts in thousands)</b>
2008	\$ 19
2009	19
2010	19
2011	20
2012	21
Later years	294
Total	\$ 392

**Note 7. Deposits**

The following is a summary of interest-bearing deposits by type as of December 31:

	<b>2007</b>	<b>2006</b>
	<b>(Amounts in thousands)</b>	
Interest-bearing demand deposits	\$ 153,570	\$ 140,578
Money market accounts	167,296	146,052
Savings deposits	160,395	171,626
Certificates of deposit	608,470	614,126
Individual Retirement Accounts	79,625	77,618
Total	\$ 1,169,356	\$ 1,150,000

**FIRST COMMUNITY BANCSHARES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

At December 31, 2007, the scheduled maturities of certificates of deposit are as follows:

	<b>(Amounts in thousands)</b>
2008	\$ 529,699
2009	61,697
2010	45,978
2011	21,582
2012 and thereafter	29,139
	\$ 688,095

Time deposits of \$100 thousand or more were \$246.63 million and \$262.32 million at December 31, 2007 and 2006, respectively.

At December 31, 2007, the scheduled maturities of certificates of deposit of \$100 thousand or more are as follows:

	<b>(Amounts in thousands)</b>
Three months or less	\$ 75,423
Over three to six months	76,014
Over six to twelve months	42,917
Over twelve months	52,273
Total	\$ 246,627

Included in total deposits are deposits by related parties in the total amount of \$30.70 million and \$27.79 million at December 31, 2007 and 2006, respectively.

**Note 8. Borrowings**

The following table details borrowings as of December 31:

	<b>2007</b>	<b>2006</b>
	<b>(Amounts in thousands)</b>	
Federal funds purchased	\$ 18,500	\$ 7,700
Securities sold under agreements to repurchase	207,427	201,185
FHLB borrowings	275,888	182,207
Subordinated debt	15,464	15,464
Other debt	564	—
Total	\$517,843	\$406,556

Securities sold under agreements to repurchase include \$157.43 million and \$151.19 million of retail overnight and term repurchase agreements and \$50.00 million of wholesale repurchase agreements at December 31, 2007 and 2006, respectively.

The Bank is a member of the FHLB which provides credit in the form of short-term and long-term advances collateralized by various mortgage assets. At December 31, 2007, credit availability with the FHLB totaled approximately \$275.89 million. Advances from the FHLB are secured by stock in the FHLB of Atlanta, qualifying first mortgage loans of \$397.55 million, mortgage-backed securities, and certain other investment securities. The FHLB advances are subject to restrictions or penalties in the event of prepayment.

**FIRST COMMUNITY BANCSHARES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

FHLB borrowings include \$275.00 million and \$175.00 million in convertible and callable advances at December 31, 2007 and 2006, respectively. The callable advances may be called, or redeemed at quarterly intervals after various lockout periods. These call options may substantially shorten the lives of these instruments. If these advances are called, the debt may be paid in full, converted to another FHLB credit product, or converted to an adjustable rate advance. At December 31, 2007 and 2006, the Company also held non-callable term advances of \$888 thousand and \$7.21 million, respectively. The weighted-average contractual rate of the FHLB advances was 4.38% at December 31, 2007.

At December 31, 2007, the FHLB advances have approximate contractual final maturities between two and thirteen years. The scheduled maturities of the advances are as follows:

	<b>(Amounts in thousands)</b>
2008	\$ —
2009	—
2010	25,000
2011	—
2012	50,000
2013 and thereafter	200,888
	<b>\$ 275,888</b>

In January 2006, the Company entered into a derivative swap instrument where it receives LIBOR-based variable interest payments and pays fixed interest payments. The notional amount of the derivative swap is \$50 million and effectively fixes a portion of the FHLB borrowings at approximately 4.34%. After considering the effect of the interest rate swap, the effective weighted average interest rate of the FHLB borrowings was 4.30% and 4.47% at December 31, 2007 and 2006, respectively. The fair value of the interest rate swap was a liability of \$1.32 million and an asset of \$441 thousand at December 31, 2007 and 2006, respectively.

Also included in borrowings is \$15.46 million of junior subordinated debentures (the "Debentures") issued by the Company in October 2003 to an unconsolidated trust subsidiary, FCBI Capital Trust (the "Trust"), with an interest rate of three-month LIBOR plus 2.95%. The Trust was able to purchase the Debentures through the issuance of trust preferred securities which had substantially identical terms as the Debentures. The Debentures mature on October 8, 2033, and are callable beginning October 8, 2008. The net proceeds from the offering were contributed as capital to the Company's subsidiary bank to support further growth.

The Company has committed to irrevocably and unconditionally guarantee the following payments or distributions with respect to the trust preferred securities to the holders thereof to the extent that the Trust has not made such payments or distributions: (i) accrued and unpaid distributions, (ii) the redemption price, and (iii) upon a dissolution or termination of the Trust, the lesser of the liquidation amount and all accrued and unpaid distributions and the amount of assets of the Trust remaining available for distribution, in each case to the extent the Trust has funds available.

**FIRST COMMUNITY BANCSHARES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**Note 9. Income Taxes, Continuing Operations**

The components of income tax expense from continuing operations consist of the following:

	Years Ended December 31,		
	2007	2006	2005
(Amounts in thousands)			
<b>Current tax expense</b>			
Federal	\$11,776	\$ 9,883	\$ 7,673
State	342	1,129	654
	<u>12,118</u>	<u>11,012</u>	<u>8,327</u>
<b>Deferred tax expense</b>			
Federal	194	418	1,673
State	22	47	191
	<u>216</u>	<u>465</u>	<u>1,864</u>
<b>Total income tax expense</b>	<u>\$12,334</u>	<u>\$11,477</u>	<u>\$10,191</u>

Deferred income taxes related to continuing operations reflect the net effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting versus tax purposes. The tax effects of significant items comprising the Company's net deferred tax assets as of December 31, 2007 and 2006 are as follows:

	2007	2006
(Amounts in thousands)		
<b>Deferred tax assets:</b>		
Allowance for loan losses	\$ 5,311	\$5,940
Unrealized losses on AFS securities	4,327	21
Unrealized losses on assets	500	465
Unrealized loss on derivative security	528	—
Deferred compensation	2,741	2,554
Other	688	850
Total deferred tax assets	<u>\$14,095</u>	<u>\$9,830</u>
<b>Deferred tax liabilities:</b>		
Intangible assets	\$ 3,263	\$3,214
Odd days interest deferral	2,023	2,548
Fixed assets	1,196	1,336
Accrued discounts	845	755
Other	913	1,088
Total deferred tax liabilities	<u>8,240</u>	<u>8,941</u>
Net deferred tax assets	<u>\$ 5,855</u>	<u>\$ 889</u>

Income taxes as a percentage of pre-tax income may vary significantly from statutory rates due to items of income and expense which are excluded, by law, from the calculation of taxable income, as well as the utilization of available tax credits. State and municipal bond income represent the most significant permanent tax difference. These permanent differences resulted in a consolidated effective tax rate of 29.39% in 2007, compared with 28.39% in 2006, and 27.74% in 2005.

**FIRST COMMUNITY BANCSHARES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

The reconciliation of the statutory federal tax rate and the effective tax rates from continuing operations for the years ended December 31, 2007, 2006, and 2005 is as:

	Years Ended December 31,		
	2007	2006	2005
Tax at statutory rate	35.00%	35.00%	35.00%
(Reduction) increase resulting from:			
Tax-exempt interest, net of nondeductible expense	(5.95)	(5.79)	(6.70)
State income taxes, net of federal benefit	2.12	1.89	2.19
Other, net	(1.78)	(2.71)	(2.67)
Effective tax rate	29.39%	28.39%	27.82%

**Note 10. Employee Benefits**

***Employee Stock Ownership and Savings Plan***

The Company maintains an Employee Stock Ownership and Savings Plan ("KSOP"). Coverage under the plan is provided to all employees meeting minimum eligibility requirements.

*Employer Stock Fund:* Annual contributions to the stock portion of the plan were made through 2006 at the discretion of the Board of Directors, and allocated to plan participants on the basis of relative compensation. The plan was frozen to future contributions for periods after 2006. Substantially all plan assets are invested in common stock of the Company. The Company reports the contributions to the plan as a component of salaries and benefits. The Company made a modification to the KSOP in 2007 that transferred all future contributions to the 401(k) feature of the plan. Accordingly, there were no contributions to the Employer Stock Fund in 2007. Total expense recognized by the Company related to the Employer Stock Fund within the KSOP was \$254 thousand and \$891 thousand in 2006 and 2005, respectively. The 2006 contribution rate was 3.0% of eligible employee compensation, but the total expense was offset by the availability of forfeited shares. The Employer Stock Fund held 423,941 and 495,725 shares of the Company's stock at December 31, 2007 and 2006, respectively.

*Employee Savings Plan:* The Company provides a 401(k) savings feature within the KSOP that is available to substantially all employees meeting minimum eligibility requirements. The cost of Company contributions under the 401(k) savings component of the KSOP was \$942 thousand, \$902 thousand, and \$967 thousand in 2007, 2006 and 2005, respectively. The Company's matching contributions are at the discretion of the Board up to 100% of elective deferrals of compensation of no more than 8% in 2007 and 6% in 2006 and 2005, as designated by the Board. The Company matching rate was 100% for 2007, 2006, and 2005. The employee participants have various investment alternatives available in the 401(k) savings feature, but Company securities are not permitted as an investment alternative.

***Employee Welfare Plan***

The Company provides various medical, dental, vision, life, accidental death and dismemberment and long-term disability insurance benefits to all full-time employees who elect coverage under this program (basic life, accidental death and dismemberment, and long-term disability coverage are automatic). The health plan is managed by a third party administrator. Monthly employer and employee contributions are made to a tax-exempt employer benefits trust against which the third party administrator processes and pays claims. Stop loss insurance coverage limits the Company's risk of loss to \$85 thousand and \$3.28 million for individual and aggregate claims, respectively. Total Company expenses under the plan were \$1.66 million, \$1.62 million, and \$2.66 million in 2007, 2006 and 2005, respectively.

## FIRST COMMUNITY BANCSHARES, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

#### *Deferred Compensation Plan*

The Company has deferred compensation agreements with certain current and former officers providing for benefit payments over various periods commencing at retirement or death. The liability at December 31, 2007 and 2006, was approximately \$494 thousand and \$504 thousand, respectively. The annual expenses associated with these agreements were \$60 thousand, \$64 thousand and \$41 thousand for 2007, 2006 and 2005, respectively. The obligation is based upon the present value of the expected payments and estimated life expectancies of the individuals.

The Company maintains a life insurance contract on the life of one of the participants covered under these agreements. Proceeds derived from death benefits are intended to provide reimbursement of plan benefits paid over the post employment lives of the participants. Premiums on the insurance contract are currently paid through policy dividends on the cash surrender values of \$1.03 million and \$946 thousand at December 31, 2007 and 2006, respectively.

#### *Executive Retention Plan*

The Company maintains an Executive Retention Plan for key members of senior management. The Executive Retention Plan provides for a benefit at normal retirement (age 62) targeted at 35% of final compensation projected at an assumed 3% salary progression rate. Benefits under the Executive Retention Plan become payable at age 62. Actual benefits payable under the Executive Retention Plan are dependent on an indexed retirement benefit formula which accrues benefits equal to the aggregate after-tax income of associated life insurance contracts less the Company's tax-effected cost of funds for that plan year. Benefits under the Executive Retention Plan are dependent on the performance of the insurance contracts and are not guaranteed by the Company.

In connection with the contracts, the Company purchased bank-owned life insurance ("BOLI"), which is anticipated to fully fund the projected benefit payout after retirement. The cash surrender value of the BOLI for the Executive Retention Plan at December 31, 2007 and 2006, was \$3.77 million and \$3.65 million, respectively. The associated benefit accrued as of year-end 2007 and 2006 was \$1.58 million and \$1.33 million, respectively, while the associated expense incurred in connection with the Executive Retention Plan was \$110 thousand, \$131 thousand, and \$247 thousand for 2007, 2006, and 2005, respectively. The income derived from policy appreciation was \$147 thousand, \$134 thousand, and \$117 thousand in 2007, 2006, and 2005, respectively.

In connection with the Executive Retention Plan, the Company has also entered into Life Insurance Endorsement Method Split Dollar Agreements with the individuals covered under the Executive Retention Plan. Under Split Dollar Agreements, the Company shares 80% of death benefits (after recovery of cash surrender value) with the designated beneficiaries of the plan participants under life insurance contracts referenced in the Plan. The Company as owner of the policies retains a 20% interest in life proceeds and a 100% interest in the cash surrender value of the policies.

The Executive Retention Plan also contains provisions for change of control, as defined, which allow the participants to retain benefits and accelerate vesting, subject to certain conditions, in the event of a change in control. Benefits under the Executive Retention Plan, which begin to accrue with respect to years of service, vest 25% after five years, 50% after ten years, 75% after 15 years and 5% per year thereafter, with vesting accelerated to 100% upon attainment of age 62.

#### *Directors Supplemental Retirement Plan*

The Company maintains a Directors Supplemental Retirement Plan (the "Directors Plan") for its non-employee directors. The Directors Plan provides for a benefit upon retirement from service on the Board at specified ages depending upon length of service or death. Benefits under the Directors Plan become payable at age 70, 75, and 78 depending upon the individual director's age and original date of election to the Board. Actual benefits payable under the Directors Plan are dependent on an indexed retirement benefit formula that accrues benefits equal to the

## FIRST COMMUNITY BANCSHARES, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

aggregate after-tax income of associated life insurance contracts less the Company's tax-effected cost of funds for that plan year. Benefits under the Directors Plan are dependent on the performance of the insurance contracts and are not guaranteed by the Company. Participants in the Directors Plan vest in the indexed benefit balance as it accrues.

In connection with the Directors Plan, the Company purchased BOLI, which is anticipated to fully fund the projected benefit payout after retirement. The cash surrender value of the BOLI for the Directors Plan at December 31, 2007 and 2006, was \$3.57 million and \$3.44 million, respectively. The associated benefit accrued as of year-end 2007 and 2006 was \$1.41 million and \$1.44 million, respectively, while the associated expense incurred in connection with the Directors Plan was \$195 thousand, \$366 thousand and \$322 thousand for 2007, 2006 and 2005, respectively. The income derived from policy appreciation was \$134 thousand, \$121 thousand, and \$113 thousand in 2007, 2006 and 2005, respectively.

In connection with the Directors Plan, the Company has also entered into Life Insurance Endorsement Method Split Dollar Agreements (the "Agreements") with certain directors covered under the Directors Plan. Under the Agreements, the Company shares 80% of death benefits, after recovery of cash surrender value, with the designated beneficiaries of the executives under life insurance contracts referenced in the Retention Plan. The Company, as owner of the policies, retains a 20% interest in life proceeds and a 100% interest in the cash surrender value of the policies.

The Directors Plan also contains provisions for change of control, as defined, which allow the directors to retain benefits under the Directors Plan in the event of a termination of service, other than for cause, during the 12 months prior to a change in control or anytime thereafter, unless the director voluntarily terminates his service within 90 days following the change in control.

#### **Note 11. Equity-Based Compensation**

##### *Stock Options*

The Company maintains share-based compensation plans to promote the long-term success of the Company by encouraging officers, employees, directors and individuals performing services for the Company to focus on critical long-range objectives.

At the 2004 Annual Meeting, the Company's shareholders ratified approval of the 2004 Omnibus Stock Option Plan ("2004 Plan") which made available up to 200,000 shares for potential grants of incentive stock options, non-qualified stock options, restricted stock awards or performance awards. Non-qualified and incentive stock options, as well as restricted and unrestricted stock may continue to be awarded under the 2004 Plan. Vesting under the 2004 Plan is generally over a three-year period.

In 2003, with the acquisition of Commonwealth, the Company acquired additional stock options on 120,155 shares (adjusted by the merger conversion factor of .9015 and the 10% stock dividend in 2003). These options were issued by Commonwealth in 12 grants beginning in 1994 and ending in 2002 and, following the merger, reflect adjusted exercise prices ranging from \$4.75 to \$17.40. These options were fully vested at the point of grant and are exercisable for up to ten years following the original grant date.

In 2001, the Company also instituted a plan to grant stock options to non-employee directors (the "Directors Option Plan"). The options granted pursuant to the Plan expire at the earlier of ten years from the date of grant or two years after the optionee ceases to serve as a director of the Company. Options not exercised within the appropriate time shall expire and be deemed cancelled. Options under the Directors Option Plan were granted in the form of non-statutory stock options with the aggregate number of shares of common stock available for grant under the Directors Option Plan set at 108,900 shares (adjusted for the 10% stock dividends paid in 2002 and 2003).

In 1999, the Company instituted the 1999 Stock Option Plan (the "1999 Plan"). Options under the 1999 Plan were granted in the form of non-statutory stock options with the aggregate number of shares of common stock

**FIRST COMMUNITY BANCSHARES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

available for grant under the Plan set at 332,750 (adjusted for 10% stock dividends paid in 2002 and 2003). The options granted under the 1999 Plan represent the rights to acquire the option shares with deemed grant dates of January 1st for each year beginning with the initial year granted and the following four anniversaries. All stock options granted pursuant to the 1999 Plan vest ratably on the first through the seventh anniversary dates of the deemed grant date. The option price of each stock option is equal to the fair market value (as defined by the 1999 Plan) of the Company's common stock on the date of each deemed grant during the five-year grant period. Vested stock options granted pursuant to the 1999 Plan are exercisable during employment and for a period of five years after the date of the grantee's retirement, provided retirement occurs at or after age 62. If employment is terminated other than by early retirement, disability, or death, vested options must be exercised within 90 days after the effective date of termination. Any option not exercised within such period will be deemed cancelled.

The Company adopted FASB Statement No. 123R, "Share-Based Payment" ("SFAS 123R"), on January 1, 2006, using the "modified prospective" method. Under this method, awards that are granted, modified, or settled after December 31, 2005, are measured and accounted for in accordance with SFAS 123R. Also under this method, expense is recognized for unvested awards that were granted prior to January 1, 2006, based upon the fair value determined at the grant date under FASB Statement No. 123, "Accounting for Stock-Based Compensation" (SFAS 123). Prior to the adoption of SFAS 123R, the Company accounted for stock compensation under the intrinsic value method permitted by Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees" and related interpretations. Accordingly, the Company previously recognized no compensation cost for employee stock options that were granted with an exercise price equal to the market value of the underlying common stock on the date of grant.

The following table illustrates the effect on net income and earnings per share if the Company had applied the fair value recognition provisions of SFAS 123 in 2005.

	<b>2005</b>
	<b>(Dollars in thousands, except per share data)</b>
Net income as reported	\$ 26,303
Less: Total stock-based employee compensation expense determined under fair value based method for all awards, net of related tax effects	(258)
Pro forma net income	\$ 26,045
Earnings per share:	
Basic as reported	\$ 2.33
Basic pro forma	\$ 2.31
Diluted as reported	\$ 2.32
Diluted pro forma	\$ 2.30

Prior to the adoption of SFAS 123R, the Company presented all tax benefits of deductions resulting from the exercise of stock options and the vesting of restricted stock as operating cash flows in the consolidated statements of cash flows. SFAS 123R requires the cash flows from the tax benefits resulting from tax deductions in excess of the compensation expense recognized for those options and restricted stock ("excess tax benefits") to be classified as financing cash flows. Excess tax benefits totaling \$327 thousand and \$201 thousand are classified as a financing cash inflows for 2007 and 2006, respectively.

As a result of adopting SFAS 123R, pre-tax income and net income for 2007 are approximately \$242 thousand and \$179 thousand lower, respectively, than accounting for stock options under the intrinsic value method. Pre-tax income and net income for 2006 are approximately \$287 thousand and \$208 thousand lower, respectively, than accounting for stock options under the intrinsic value method. The increased compensation expense decreased basic and diluted earnings per share approximately two cents for 2007 and 2006.



**FIRST COMMUNITY BANCSHARES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

During the years ended December 31, 2007 and 2006, the Company recognized pre-tax compensation expense related to total equity-based compensation of approximately \$271 thousand and \$427 thousand, respectively. The Company recognizes equity-based compensation on a straight-line pro-rata basis, so that the percentage of the total expense recognized for an award is never less than the percentage of the award that has vested.

As of December 31, 2007, there was approximately \$299 thousand unrecognized compensation cost related to unvested stock options. That cost is expected to be recognized over a weighted average period of 1.0 years. The actual compensation cost recognized will differ from this estimate due to a number of items, including new awards granted and changes in estimated forfeitures.

A summary of the Company's stock option activity, and related information for the year ended December 31, 2007, is as follows:

	<u>Option Shares</u>	<u>Weighted Average Exercise Price</u>	<u>Weighted Average Remaining Contractual Term (Years)</u>	<u>Aggregate Intrinsic Value</u> (In thousands)
Outstanding at January 1, 2007	326,640	\$ 22.72		
Granted	9,500	33.05		
Exercised	45,665	16.47		
Forfeited	18,361	27.62		
Outstanding at December 31, 2007	<u>272,114</u>	<u>\$ 23.81</u>	<u>11.1</u>	<u>\$ 2,416</u>
Exercisable at December 31, 2007	<u>228,812</u>	<u>\$ 22.66</u>	<u>11.0</u>	<u>\$ 2,279</u>

The fair value of options was estimated at the date of grant using the Black-Scholes option pricing model and certain assumptions. Expected volatility is based on the weekly historical volatility of our stock price over the expected term of the option. Expected dividend yield is based on the ratio of the most recent dividend rate paid per share of the Company's common stock to recent trading price of the Company's common stock. The expected term is calculated using the SEC's "shortcut method" described in Staff Accounting Bulletin 107 and reaffirmed in Staff Accounting Bulletin 110. The risk-free interest rate is based on the U.S. Treasury yield curve at the time of grant for the period equal to the expected term of the option.

The fair values of grants made during the three years ended December 31, 2007, were estimated using the following weighted-average assumptions:

	<u>2007</u>	<u>2006</u>	<u>2005</u>
Volatility	28.33%	28.95%	28.26%
Expected dividend yield	3.28%	3.00%	3.54%
Expected term (in years)	6.00	6.23	5.53
Risk-free rate	4.74%	4.80%	4.10%

The weighted average grant-date fair value of options granted during the three years ended December 31, 2007, was \$8.14, \$9.16, and \$6.53, respectively. The aggregate intrinsic value of options exercised during the three years ended December 31, 2007, was approximately \$913 thousand, \$830 thousand, and \$650 thousand, respectively.

***Stock Awards***

The 2004 Plan permits the granting of restricted and unrestricted stock grants either alone, in addition to, or in tandem with other awards made by the Company. Stock grants are generally measured at fair value on the date of grant based on the number of shares granted and the quoted price of the Company's stock. Such value is recognized

**FIRST COMMUNITY BANCSHARES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

as expense over the corresponding service period. Compensation costs related to these types of awards are consistently reported for all periods presented.

The following table summarizes the changes in the Company's nonvested shares for the year ended December 31, 2007.

	<u>2007</u>	
	<u>Shares</u>	<u>Weighted Average Grant-Date Fair Value</u>
Nonvested at January 1	4,800	\$ 30.04
Granted	1,050	37.91
Vested	3,150	30.55
Forfeited	1,000	26.24
Nonvested at December 31	<u>1,700</u>	<u>\$ 36.20</u>

As of December 31, 2007, there was approximately \$60 thousand unrecognized compensation cost related to unvested stock awards. That cost is expected to be recognized over a weighted average period of 0.7 years. The actual compensation cost recognized will differ from this estimate due to a number of items, including new awards granted and changes in estimated forfeitures.

**Note 12. Litigation, Commitments and Contingencies**

In the normal course of business, the Company is a defendant in various legal actions and asserted claims, most of which involve lending, collection and employment matters. While the Company and legal counsel are unable to assess the ultimate outcome of each of these matters with certainty, they are of the belief that the resolution of these actions, singly or in the aggregate, should not have a material adverse affect on the financial condition, results of operations or cash flows of the Company.

The Bank is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, standby letters of credit and financial guarantees. These instruments involve, to varying degrees, elements of credit and interest rate risk beyond the amounts recognized on the balance sheet. The contractual amounts of those instruments reflect the extent of involvement the Company has in particular classes of financial instruments. The Company's exposure to credit loss in the event of non-performance by the other party to the financial instrument for commitments to extend credit and standby letters of credit and financial guarantees written is represented by the contractual amount of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments.

Commitments to extend credit are agreements to lend to a customer as long as there is not a violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Company, upon extension of credit is based on management's credit evaluation of the counterparties. Collateral held varies but may include accounts receivable, inventory, property, plant and equipment, and income-producing commercial properties.

Standby letters of credit and written financial guarantees are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. To the extent deemed necessary,

## FIRST COMMUNITY BANCSHARES, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

collateral of varying types and amounts is held to secure customer performance under certain of those letters of credit outstanding.

Financial instruments whose contract amounts represent credit risk at December 31, 2007 and 2006, are commitments to extend credit (including availability of lines of credit) of \$225.41 million and \$206.83 million, respectively, and standby letters of credit and financial guarantees of \$3.60 million and \$6.98 million, respectively.

The Company has issued, through FCBI Capital Trust (the "Trust"), \$15.00 million of trust preferred securities in a private placement. In connection with the issuance of the trust preferred securities, the Company has committed to irrevocably and unconditionally guarantee the following payments or distributions with respect to the trust preferred securities to the holders thereof to the extent that the Trust has not made such payments or distributions and has the funds therefor: (i) accrued and unpaid distributions, (ii) the redemption price, and (iii) upon a dissolution or termination of the Trust, the lesser of the liquidation amount and all accrued and unpaid distributions and the amount of assets of the Trust remaining available for distribution.

#### **Note 13. Derivative Instruments and Hedging Activities**

The Company uses derivative instruments primarily to protect against the risk of adverse price or interest rate movements on the value of certain assets and liabilities and on future cash flows. These derivatives may consist of interest rate swaps, floors, caps, collars, futures, forward contracts, and written and purchased options. Derivative instruments represent contracts between parties that usually require little or no initial net investment and result in one party delivering cash or another type of asset to the other party based on a notional amount and an underlying as specified in the contract.

The Company entered into an interest rate swap derivative accounted for as a cash flow hedge in January 2006. The \$50.00 million notional amount pay fixed, receive variable interest rate swap was a liability with an estimated fair value of \$1.32 million at December 31, 2007, and an asset with an estimated fair value of \$441 thousand at December 31, 2006. The Company pays a fixed rate of 4.34% and receives a LIBOR-based floating rate from the counterparty. The cash flow hedge is accounted for under the shortcut method provided for in SFAS 133. Under the shortcut method, the gains and losses associated with the market value fluctuations of the interest rate swap are included in other comprehensive income. Other comprehensive income included \$1.06 million of unrealized loss and \$264 thousand of unrealized gain on the interest rate swap, net of income taxes, for the years ended December 31, 2007 and 2006, respectively. The Company held no interest rate derivatives at December 31, 2005.

#### **Note 14. Regulatory Capital Requirements and Restrictions**

The primary source of funds for dividends paid by the Company is dividends received from its subsidiary bank. Dividends paid by the Bank are subject to restrictions by banking regulations. The most restrictive provision of the regulations requires approval by the Office of the Comptroller of the Currency if dividends declared in any year exceed the year's net income, as defined, plus retained net profit of the two preceding years. During 2008, subsidiary accumulated earnings available for distribution as dividends to the Company without prior approval are \$31.56 million plus net income for the interim period through the date of dividend declaration.

The Company and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's financial statements. Under the capital adequacy guidelines and the regulatory framework for prompt corrective action, which applies only to the Bank, the Bank must meet specific capital guidelines that involve quantitative measures of the entity's assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classifications are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors. Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum amounts

**FIRST COMMUNITY BANCSHARES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

and ratios for total and Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier 1 capital (as defined) to average assets (as defined). As of December 31, 2007, the Company and the Bank met all capital adequacy requirements to which they are subject. As of December 31, 2007 and 2006, the most recent notifications from regulators categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, the Bank must maintain minimum Total risk-based, Tier 1 risk-based, and Tier 1 leverage ratios as set forth in the table below. There are no conditions or events since those notifications that management believes have changed the institution's category.

The Company's and the Bank's capital ratios as of December 31, 2007 and 2006, are presented in the following table.

	December 31, 2007					
	Actual		For Capital Adequacy Purposes		To Be Well Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
(Dollars in thousands)						
<b>Total Capital to Risk-Weighted Assets</b>						
First Community Bancshares, Inc.	\$182,476	12.34%	\$118,276	8.00%	N/A	N/A
First Community Bank, N. A.	167,865	11.44%	117,398	8.00%	\$ 146,748	10.00%
<b>Tier 1 Capital to Risk-Weighted Assets</b>						
First Community Bancshares, Inc.	\$169,258	11.45%	\$ 59,138	4.00%	N/A	N/A
First Community Bank, N. A.	154,826	10.55%	58,699	4.00%	\$ 88,049	6.00%
<b>Tier 1 Capital to Average Assets (Leverage)</b>						
First Community Bancshares, Inc.	\$169,258	8.09%	\$ 83,639	4.00%	N/A	N/A
First Community Bank, N. A.	154,826	7.44%	83,233	4.00%	\$ 104,041	5.00%

	December 31, 2006					
	Actual		For Capital Adequacy Purposes		To Be Well Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
(Dollars in thousands)						
<b>Total Capital to Risk-Weighted Assets</b>						
First Community Bancshares, Inc.	\$180,758	12.69%	\$113,961	8.00%	N/A	N/A
First Community Bank, N. A.	166,802	11.77%	113,328	8.00%	\$ 141,660	10.00%
<b>Tier 1 Capital to Risk-Weighted Assets</b>						
First Community Bancshares, Inc.	\$165,302	11.60%	\$ 56,981	4.00%	N/A	N/A
First Community Bank, N. A.	152,040	10.73%	56,664	4.00%	\$ 84,996	6.00%
<b>Tier 1 Capital to Average Assets (Leverage)</b>						
First Community Bancshares, Inc.	\$165,302	8.50%	\$ 77,763	4.00%	N/A	N/A
First Community Bank, N. A.	152,040	7.85%	77,424	4.00%	\$ 96,780	5.00%

At December 31, 2007 and 2006, \$15.46 million in subordinated debt is treated as Tier 1 capital for bank regulatory purposes for the Company.

**FIRST COMMUNITY BANCSHARES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**Note 15. Other Operating Expenses**

Included in other operating expenses are certain costs, the total of which exceeds one percent of combined interest income and noninterest income. Following are such costs for the years indicated:

	<b>Years Ended December 31,</b>		
	<b>2007</b>	<b>2006</b>	<b>2005</b>
	<b>(Amounts in thousands)</b>		
Advertising and public relations	\$1,616	\$1,265	\$1,158
Service fees	1,716	1,096	829
Telephone and data communications	1,372	1,403	1,488

**Note 16. Fair Value of Financial Instruments**

Fair value information about financial instruments, whether or not recognized in the balance sheet, for which it is practical to estimate the value is based upon the characteristics of the instruments and relevant market information. Financial instruments include cash, evidence of ownership in an entity, or contracts that convey or impose on an entity that contractual right or obligation to either receive or deliver cash for another financial instrument. Fair value is the amount at which a financial instrument could be exchanged in a current transaction between willing parties, other than in a forced sale or liquidation, and is best evidenced by a quoted market price if one exists.

The following summary presents the methodologies and assumptions used to estimate the fair value of the Company's financial instruments presented below. The information used to determine fair value is highly subjective and judgmental in nature and, therefore, the results may not be precise. Subjective factors include, among other things, estimates of cash flows, risk characteristics, credit quality, and interest rates, all of which are subject to change. Since the fair value is estimated as of the balance sheet date, the amounts that will actually be realized or paid upon settlement or maturity on these various instruments could be significantly different.

	<b>December 31, 2007</b>		<b>December 31, 2006</b>	
	<b>Carrying Amount</b>	<b>Fair Value</b>	<b>Carrying Amount</b>	<b>Fair Value</b>
	<b>(Amounts in thousands)</b>			
<b>Assets</b>				
Cash and cash equivalents	\$ 52,746	\$ 52,746	\$ 57,759	\$ 57,759
Investment Securities	676,195	676,418	528,389	528,720
Loans held for sale	811	813	781	787
Loans held for investment	1,212,669	1,202,396	1,270,314	1,248,960
Derivative financial assets	—	—	441	441
<b>Liabilities</b>				
Demand deposits	224,087	224,087	244,771	244,771
Interest-bearing demand deposits	153,570	153,570	140,578	140,578
Savings deposits	327,691	327,691	317,678	317,678
Time deposits	688,095	688,503	691,744	688,178
Federal funds purchased	18,500	18,500	7,700	7,700
Securities sold under agreements to repurchase	207,427	207,427	201,185	201,185
FHLB and other indebtedness	291,916	286,087	197,671	196,233
Derivative financial liabilities	1,320	1,320	—	—

**FIRST COMMUNITY BANCSHARES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

***Financial Instruments with Book Value Equal to Fair Value:***

The book values of cash and due from banks and federal funds sold and purchased are considered to be equal to fair value as a result of the short-term nature of these items.

***Investment Securities:***

Fair value is based on current market quotations, where available. If quoted market prices are not available, fair value has been based on the quoted price of similar instruments.

***Loans:***

The estimated fair value of loans held for investment is measured based upon discounted future cash flows and using the current rates for similar loans. Loans held for sale are recorded at lower of cost or estimated fair value. The fair value of loans held for sale is determined based upon the market sales price of similar loans.

***Derivative Financial Instruments:***

The estimated fair value of derivative financial instruments is based upon the current market price for similar instruments.

***Deposits and Securities Sold Under Agreements to Repurchase:***

Deposits without a stated maturity, including demand, interest-bearing demand, and savings accounts, are reported at their carrying value in accordance with SFAS 107. No value has been assigned to the franchise value of these deposits. For other types of deposits with fixed maturities, fair value has been estimated by discounting future cash flows based on interest rates currently being offered on deposits with similar characteristics and maturities. Securities sold under agreements to repurchase are reported at their carrying value.

***Other Indebtedness:***

Fair value has been estimated based on interest rates currently available to the Company for borrowings with similar characteristics and maturities.

***Commitments to Extend Credit, Standby Letters of Credit, and Financial Guarantees:***

The amount of off-balance sheet commitments to extend credit, standby letters of credit, and financial guarantees is considered equal to fair value. Because of the uncertainty involved in attempting to assess the likelihood and timing of commitments being drawn upon, coupled with the lack of an established market and the wide diversity of fee structures, the Company does not believe it is meaningful to provide an estimate of fair value that differs from the given value of the commitment.

**Note 17. Accumulated Other Comprehensive Income**

The components of the Company's accumulated other comprehensive (loss) income, net of income taxes, as of December 31, 2007 and 2006, were as follows:

	<b>Unrealized (Loss) on Securities</b>	<b>Unrealized Gain (Loss) on Cash Flow Hedge Derivative</b>	<b>Accumulated Comprehensive Income (Loss)</b>
	<b>(Amounts in thousands)</b>		
December 31, 2006	\$ (32)	\$ 264	\$ 232
December 31, 2007	\$ (6,491)	\$ (792)	\$ (7,283)

**FIRST COMMUNITY BANCSHARES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**Note 18. Parent Company Financial Information**

Condensed financial information related to First Community as of December 31, 2007 and 2006, and for each of the years ended December 31, 2007, 2006, and 2005, is as follows:

<u>Condensed Balance Sheets</u>	<b>December 31,</b>	
	<b>2007</b>	<b>2006</b>
	<b>(Amounts in thousands)</b>	
<b>Assets</b>		
Cash	\$ 2,880	\$ 4,511
Securities available for sale	6,877	9,066
Investment in subsidiary	217,307	214,030
Other assets	6,108	1,328
Total assets	<u>\$233,172</u>	<u>\$228,935</u>
<b>Liabilities</b>		
Other liabilities	\$ 610	\$ 741
Long-term debt	15,464	15,464
Total liabilities	16,074	16,205
<b>Stockholders' Equity</b>		
Common stock	11,499	11,499
Additional paid-in capital	108,795	108,806
Retained earnings	117,670	100,117
Treasury stock	(13,583)	(7,924)
Accumulated other comprehensive (loss) income	(7,283)	232
Total stockholders' equity	<u>217,098</u>	<u>212,730</u>
Total liabilities and stockholders' equity	<u>\$233,172</u>	<u>\$228,935</u>

<u>Condensed Statements of Income</u>	<b>Years Ended December 31,</b>		
	<b>2007</b>	<b>2006</b>	<b>2005</b>
	<b>(Amounts in thousands)</b>		
Cash dividends received from subsidiary bank	\$26,408	\$15,775	\$11,600
Other income	2,853	354	823
Operating expense	(2,106)	(2,049)	(1,808)
	27,155	14,080	10,615
Income tax (expense) benefit	(545)	1,237	662
Equity in undistributed earnings of subsidiary — continuing operations	3,022	13,631	15,026
Net income	<u>\$29,632</u>	<u>\$28,948</u>	<u>\$26,303</u>

**FIRST COMMUNITY BANCSHARES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

<b>Condensed Statements of Cash Flows</b>	<b>Years Ended December 31,</b>		
	<b>2007</b>	<b>2006</b>	<b>2005</b>
	<b>(Amounts in thousands)</b>		
<b>Cash flows from operating activities</b>			
Net income	\$ 29,632	\$ 28,948	\$ 26,303
Adjustments to reconcile net income to net cash provided by operating activities:			
Equity in undistributed earnings of subsidiary — continuing operations	(3,022)	(13,631)	(15,026)
Gain on sale of securities	(447)	(62)	(513)
Decrease in other assets	(2,678)	63	312
Increase (decrease) in other liabilities	996	455	(666)
Other, net	—	(3)	379
Net cash provided by operating activities	<u>24,481</u>	<u>15,770</u>	<u>10,789</u>
<b>Cash flows from investing activities</b>			
Purchase of securities available for sale	(3,217)	(1,881)	(3,819)
Proceeds from sale of securities available for sale	4,671	2,210	1,568
Investment in subsidiary	(5,397)	—	—
Other, net	(2,390)	3	—
Net cash provided by (used in) investing activities	<u>(6,333)</u>	<u>332</u>	<u>(2,251)</u>
<b>Cash flows from financing activities</b>			
Issuance of common stock	1,117	1,518	522
Acquisition of treasury stock	(9,170)	(4,566)	(1,303)
Dividends paid	(12,079)	(11,659)	(11,494)
Other, net	353	1,772	—
Net cash used in financing activities	<u>(19,779)</u>	<u>(12,935)</u>	<u>(12,275)</u>
Net increase (decrease) in cash and cash equivalents	(1,631)	3,167	(3,737)
Cash and cash equivalents at beginning of year	4,511	1,344	5,081
Cash and cash equivalents at end of year	<u>\$ 2,880</u>	<u>\$ 4,511</u>	<u>\$ 1,344</u>

**Note 19. Discontinued Operations**

On August 18, 2004, the Company sold United First Mortgage, Inc., its mortgage banking subsidiary headquartered in Richmond, Virginia. The business related to the former mortgage banking subsidiary is accounted for as discontinued operations in accordance with SFAS 144 for all periods presented in this report. The results of the former mortgage banking subsidiary are presented as discontinued operations in a separate category on the income statement following results from continuing operations.



**FIRST COMMUNITY BANCSHARES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

The results of discontinued operations for the most recent three years ended December 31 are as follows:

	<b>Year Ended December 31,</b>		
	<b>2007</b>	<b>2006</b>	<b>2005</b>
	<b>(Amounts in thousands)</b>		
Interest income	\$ —	\$ —	\$ —
Interest expense	—	—	—
Other income	—	—	—
Other expenses	—	—	233
Loss before income taxes	—	—	(233)
Applicable income tax benefit	—	—	(91)
Net loss	<u>\$ —</u>	<u>\$ —</u>	<u>\$(142)</u>

There were no discontinued assets and liabilities from the former mortgage banking subsidiary at December 31, 2007 and 2006.

**Note 20. Supplemental Financial Data (Unaudited)**

Quarterly earnings for the years ended December 31, 2007 and 2006, are as follows:

	<b>2007</b>			
	<b>Quarter Ended</b>			
	<b>March 31</b>	<b>June 30</b>	<b>Sept 30</b>	<b>Dec 31</b>
	<b>(Amounts in thousands, except per share data)</b>			
Interest income	\$ 30,686	\$ 31,979	\$ 32,732	\$ 32,194
Interest expense	13,671	14,965	15,589	15,051
Net interest income	17,015	17,014	17,143	17,143
Provision for loan losses	—	—	—	717
Net interest income after provision for loan losses	17,015	17,014	17,143	16,426
Other income	5,086	5,517	5,970	7,847
Net securities gains	129	30	50	202
Other expenses	12,158	12,075	12,836	13,394
Income before income taxes	10,072	10,486	10,327	11,081
Income taxes	2,948	3,047	3,011	3,328
Net income	<u>\$ 7,124</u>	<u>\$ 7,439</u>	<u>\$ 7,316</u>	<u>\$ 7,753</u>
Per share:				
Basic earnings	\$ 0.63	\$ 0.66	\$ 0.65	\$ 0.70
Diluted earnings	\$ 0.63	\$ 0.66	\$ 0.65	\$ 0.69
Dividends	\$ 0.27	\$ 0.27	\$ 0.27	\$ 0.27
Weighted average basic shares outstanding	11,259	11,261	11,179	11,121
Weighted average diluted shares outstanding	<u>11,347</u>	<u>11,320</u>	<u>11,230</u>	<u>11,206</u>

**FIRST COMMUNITY BANCSHARES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

	<b>2006</b>			
	<b>Quarter Ended</b>			
	<b>March 31</b>	<b>June 30</b>	<b>Sept 30</b>	<b>Dec 31</b>
	<b>(Amounts in thousands, except per share data)</b>			
Interest income	\$ 28,923	\$ 30,025	\$ 30,240	\$ 30,838
Interest expense	10,858	11,852	12,484	13,187
Net interest income	18,065	18,173	17,756	17,651
Provision for loan losses	408	811	579	908
Net interest income after provision for loan losses	17,657	17,362	17,177	16,743
Other income	4,989	5,614	5,104	5,542
Net securities gains	159	(94)	(6)	15
Other expenses	13,333	12,588	12,213	11,703
Income before income taxes	9,472	10,294	10,062	10,597
Income taxes	2,628	3,002	2,877	2,970
Net income	<u>\$ 6,844</u>	<u>\$ 7,292</u>	<u>\$ 7,185</u>	<u>\$ 7,627</u>
Per share:				
Basic earnings	\$ 0.61	\$ 0.65	\$ 0.64	\$ 0.68
Diluted earnings	\$ 0.61	\$ 0.65	\$ 0.64	\$ 0.68
Dividends	\$ 0.26	\$ 0.26	\$ 0.26	\$ 0.26
Weighted average basic shares outstanding	<u>11,233</u>	<u>11,201</u>	<u>11,174</u>	<u>11,212</u>
Weighted average diluted shares outstanding	<u>11,312</u>	<u>11,259</u>	<u>11,245</u>	<u>11,298</u>

**- REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM -**

To the Audit Committee of the Board of Directors and the Stockholders  
First Community Bancshares, Inc.

We have audited the accompanying consolidated balance sheets of First Community Bancshares, Inc. and its Subsidiaries (the "Company") as of December 31, 2007 and 2006, and the related consolidated statements of income, changes in stockholders' equity and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of First Community Bancshares, Inc. and its Subsidiaries as of December 31, 2007 and 2006, and the results of their operations and their cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company's internal control over financial reporting as of December 31, 2007, based on criteria established in Internal Control — Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), and our report dated March 12, 2008 expressed an unqualified opinion.



Asheville, North Carolina  
March 12, 2008

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Audit Committee of the Board of Directors and  
Stockholders of First  
Community Bancshares, Inc.

We have audited the accompanying consolidated statements of income, stockholders' equity, and cash flows of First Community Bancshares, Inc. and subsidiaries for the year ended December 31, 2005. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated results of their operations and cash flows of First Community Bancshares, Inc. and subsidiaries for the year ended December 31, 2005, in conformity with U.S. generally accepted accounting principles.

Young LLP">

Charleston, West Virginia  
March 3, 2006

## MANAGEMENT'S ASSESSMENT OF INTERNAL CONTROL OVER FINANCIAL REPORTING

First Community Bancshares, Inc. (the "Company") is responsible for the preparation, integrity, and fair presentation of the consolidated financial statements included in this Annual Report on Form 10-K. The consolidated financial statements and notes included in this Annual Report on Form 10-K have been prepared in conformity with U.S. generally accepted accounting principles and necessarily include some amounts that are based on management's best estimates and judgments.

We, as management of the Company, are responsible for establishing and maintaining effective internal control over financial reporting that is designed to produce reliable financial statements in conformity with U.S. generally accepted accounting principles. The system of internal control over financial reporting as it relates to the financial statements is evaluated for effectiveness by management and tested for reliability. Any system of internal control, no matter how well designed, has inherent limitations, including the possibility that a control can be circumvented or overridden and misstatements due to error or fraud may occur and not be detected. Also, because of changes in conditions, internal control effectiveness may vary over time. Accordingly, even an effective system of internal control will provide only reasonable assurance with respect to financial statement preparation.

Management conducted an assessment of the effectiveness of the Company's internal control over financial reporting based on the framework in *Internal Control-Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on this assessment, management concluded that its system of internal control over financial reporting was effective as of December 31, 2007. Dixon Hughes PLLC, independent registered public accounting firm, has issued an attestation report on the effectiveness of the Company's internal control over financial reporting.

The Report of Independent Registered Accounting Firm on Management's Report on Internal Control Over Financial Reporting appears hereafter in Item 8 of this Annual Report on Form 10-K.

**- REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM -**

To the Board of Directors and Stockholders  
First Community Bancshares, Inc.

We have audited First Community Bancshares, Inc. and Subsidiary's (the "Company") internal control over financial reporting as of December 31, 2007, based on criteria established in Internal Control — Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Annual Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included, performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, First Community Bancshares, Inc. maintained, in all material respects, effective internal control over financial reporting as of December 31, 2007, based on criteria established in Internal Control — Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements of First Community Bancshares, Inc. as of and for the year ended December 31, 2007, and our report dated March 12, 2008, expressed an unqualified opinion on those consolidated financial statements.



Asheville, North Carolina  
March 12, 2008

**ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.**

None.

**ITEM 9A. CONTROLS AND PROCEDURES.**

As of the end of the period covered by this report, the Company carried out an evaluation, under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer along with the Company's Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures pursuant to the Exchange Act Rule 13a-15(b). Based upon that evaluation, the Company's Chief Executive Officer along with the Company's Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective in timely alerting them to material information relating to the Company (including its consolidated subsidiaries) required to be included in the Company's periodic SEC filings. There have not been any changes in the Company's internal controls over financial reporting during the most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect the Company's internal controls over financial reporting.

Disclosure controls and procedures are Company controls and other procedures that are designed to ensure that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is accumulated and communicated to the Company's management, including the Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

Our Management's Report on Internal Control Over Financial Reporting and the Report of Independent Registered Public Accounting Firm on Management's Assessment of Internal Control Over Financial Reporting are each hereby incorporated by reference from Item 8 of this Annual Report on Form 10-K.

**ITEM 9B. OTHER INFORMATION.**

None.

**PART III**

**ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE.**

The required information concerning directors and executive officers has been omitted in accordance with General Instruction G. Such information regarding directors and executive officers will be set forth under the headings of "Election of Directors", "Continuing Directors", and "Executive Officers who are not Directors" of the Proxy Statement relating to the 2008 Annual Meeting of Stockholders and is incorporated herein by reference.

A portion of the information relating to compliance with Section 16(a) of the Exchange Act has been omitted in accordance with General Instruction G. Such information will be set forth under the heading of "Section 16(a) Beneficial Ownership Reporting Compliance" of the Proxy Statement relating to the 2008 Annual Meeting of Stockholders and is incorporated herein by reference.

The Company has adopted a Code of Ethics that applies to its principal executive officer, principal financial officer, principal accounting officer or controller or persons performing similar functions, as well as all employees and directors of the Company. A copy of the Company's Code of Ethics is available on the Company's website at [www.fcbinc.com](http://www.fcbinc.com). Since its adoption, there have been no waivers of the code of ethics related to any of the above officers.

A portion of the information relating to the Audit Committee and the Audit Committee Financial Expert has been omitted in accordance with General Instruction G. Such information regarding the Audit Committee and the

Audit Committee Financial Expert will be set forth under the heading "Report of the Audit Committee" of the Proxy Statement relating to the 2008 Annual Meeting of Stockholders and is incorporated herein by reference.

The Company has not made any material changes to the procedures by which stockholders may recommend nominees to the Company's board of directors.

**BOARD OF DIRECTORS, FIRST COMMUNITY BANCSHARES, INC.**

**Franklin P. Hall**

Businessman; Senior Partner, Hall & Family Law Firm

**A. A. Modena**

Past Executive Vice President and Secretary, First Community Bancshares, Inc.; Past President and Chief Executive Officer, The Flat Top National Bank of Bluefield

**Allen T. Hamner, Ph.D.**

Retired Professor of Chemistry, West Virginia Wesleyan College

**Robert E. Perkinson, Jr.**

Past Vice President-Operations, MAPCO Coal, Inc. — Virginia Region

**I. Norris Kantor**

Of Counsel, Katz, Kantor & Perkins, Attorneys-at-Law

**William P. Stafford**

President, Princeton Machinery Service, Inc.

**John M. Mendez**

President and Chief Executive Officer, First Community Bancshares, Inc.; Chief Executive Officer, First Community Bank, N. A.

**William P. Stafford, II**

Attorney at Law, Brewster, Morhous, Cameron, Mullins, Caruth, Moore, Kersey & Stafford, PLLC

**EXECUTIVE OFFICERS, FIRST COMMUNITY BANCSHARES, INC.**

**John M. Mendez**

President and Chief Executive Officer

**David D. Brown**

Chief Financial Officer

**E. Stephen Lilly**

Chief Operating Officer

**Robert L. Buzzo**

Vice President and Secretary



**BOARD OF DIRECTORS, FIRST COMMUNITY BANK, N. A.**

**Gregory J. Beier**

President and Chief Executive Officer, Novant Health —  
Triad Region

**W. C. Blankenship, Jr.**

Agent, State Farm Insurance

**D. L. Bowling, Jr.**

President, True Energy, Inc.

**Juanita G. Bryan**

Homemaker

**Robert L. Buzzo**

Vice President and Secretary, First Community Bancshares,  
Inc.; President, First Community Bank, N. A.

**C. William Davis**

Attorney-at-Law, Richardson & Davis

**Franklin P. Hall**

Businessman; Senior Partner, Hall & Family Law Firm

**Allen T. Hamner, Ph.D.**

Retired Professor of Chemistry, West Virginia Wesleyan  
College

**I. Norris Kantor**

Of Counsel, Katz, Kantor & Perkins, Attorneys-at-Law

**John M. Mendez**

President and Chief Executive Officer, First Community  
Bancshares, Inc.; Executive Vice President, First  
Community Bank, N. A.

**A. A. Modena**

Past Executive Vice President and Secretary, First  
Community Bancshares, Inc.; Past President and Chief  
Executive Officer, The Flat Top National Bank of  
Bluefield

**Robert E. Perkinson, Jr.**

Past Vice President-Operations, MAPCO Coal, Inc. —  
Virginia Region

**Clyde B. Ratliff**

President, Gasco Drilling, Inc.

**William P. Stafford**

President, Princeton Machinery Service, Inc.

**William P. Stafford, II**

Attorney at Law, Brewster, Morhous, Cameron, Mullins,  
Caruth, Moore, Kersey & Stafford, PLLC

**Frank C. Tinder**

President, Tinder Enterprises, Inc. and Tinco Leasing  
Corporation

**Dale F. Woody**

President, Woody Lumber Company

**ITEM 11. EXECUTIVE COMPENSATION.**

The information called for by Item 11 has been omitted in accordance with General Instruction G. Such information will be set forth in the Proxy Statement relating to the 2008 Annual Meeting of Stockholders and is incorporated herein by reference.

**ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS.**

The required information concerning security ownership of certain beneficial owners and management has been omitted in accordance with General Instruction G. Such information appears under the heading of "Beneficial Ownership of Common Stock by Certain Beneficial Owners and Management" of the Proxy Statement relating to the 2008 Annual Meeting of Stockholders and is incorporated herein by reference.

The following table presents information for all equity compensation plans with individual compensation arrangements, whether with employees or non-employees such as directors, in effect as of December 31, 2007.

<u>Plan Category</u>	<u>Number of Securities to be Issued Upon Exercise of Outstanding Options, Warrants and Rights</u> (a)	<u>Weighted-Average Exercise price of Outstanding Options, Warrants and Rights</u> (b)	<u>Number of Securities Remaining Available for Future Issuance Under Equity Compensation Plans (Excluding Securities Reflected in Column (a))</u> (c)
Equity compensation plans approved by security holders	49,250	\$ 29.93	92,993
Equity compensation plans not approved by security holders	222,864	22.45	42,711
<b>Total</b>	<b>272,114</b>		<b>135,704</b>

**ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE.**

The information called for by Item 13 has been omitted in accordance with General Instruction G. Such information shall be set forth in the Proxy Statement relating to the 2008 Annual Meeting of Stockholders and is incorporated herein by reference.

**ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES.**

The information called for by Item 14 has been omitted in accordance with General Instruction G. Such information shall be set forth in the Proxy Statement relating to the 2008 Annual Meeting of Stockholders and is incorporated herein by reference.

**PART IV**

**ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES.**

(a) *Documents Filed as Part of this Report*

(1) *Financial Statements*

The Consolidated Financial Statements of First Community Bancshares, Inc. and subsidiaries together with the Independent Registered Public Accounting Firm's Report dated March 10, 2008, are incorporated by reference to Item 8 hereof.

(2) *Financial Statement Schedules*

No financial statement schedules are being filed since the required information is inapplicable or is presented in the consolidated financial statements or related notes.

(b) *Exhibits*

<u>Exhibit No.</u>	<u>Exhibit</u>
3(i)	— Articles of Incorporation of First Community Bancshares, Inc., as amended.(1)
3(ii)	— Bylaws of First Community Bancshares, Inc., as amended.(17)
4.1	— Specimen stock certificate of First Community Bancshares, Inc.(3)
4.2	— Indenture Agreement dated September 25, 2003.(11)
4.3	— Amended and Restated Declaration of Trust of FCBI Capital Trust dated September 25, 2003.(11)
4.4	— Preferred Securities Guarantee Agreement dated September 25, 2003.(11)
10.1	— First Community Bancshares, Inc. 1999 Stock Option Contracts(2) and Plan.(4)
10.1.1	— Amendment to First Community Bancshares, Inc. 1999 Stock Option Plan.(11)

<u>Exhibit No.</u>	<u>Exhibit</u>
10.2	— First Community Bancshares, Inc. 2001 Non-Qualified Directors Stock Option Plan.(5)
10.3	— Employment Agreement dated January 1, 2000 and amended October 17, 2000, between First Community Bancshares, Inc. and John M. Mendez.(2)(6)
10.4	— First Community Bancshares, Inc. 2000 Executive Retention Plan, as amended.(2)
10.5	— First Community Bancshares, Inc. Split Dollar Plan and Agreement.(2)
10.6	— First Community Bancshares, Inc. 2001 Directors Supplemental Retirement Plan.(2)
10.6.1	— First Community Bancshares, Inc. 2001 Directors Supplemental Retirement Plan. Second Amendment (B.W. Harvey, Sr. — October 19, 2004).(14)
10.7	— First Community Bancshares, Inc. Wrap Plan.(7)
10.8	— Reserved.
10.9	— Form of Indemnification Agreement between First Community Bancshares, its Directors and Certain Executive Officers.(9)
10.10	— Form of Indemnification Agreement between First Community Bank, N. A, its Directors and Certain Executive Officers.(9)
10.11	— Reserved.
10.12	— First Community Bancshares, Inc. 2004 Omnibus Stock Option Plan (10) and Award Agreement.(13)
10.13	— Reserved.
10.14	— First Community Bancshares, Inc. Directors Deferred Compensation Plan.(7)
10.15	— First Community Bancshares, Inc. Deferred Compensation and Supplemental Bonus Plan For Key Employees.(15)
10.16	— Employment Agreement dated November 30, 2006, between First Community Bank, N. A. and Ronald L. Campbell(19)
10.17*	— Employment Agreement dated September 28, 2007, between Green Point Insurance Group, Inc. and Shawn C. Cummings
11	— Statement regarding computation of earnings per share.(16)
12*	— Computation of Ratios.
21	— Subsidiaries of Registrant — Reference is made to "Item 1. Business" for the required information.
23.1*	— Consent of Dixon Hughes PLLC, Independent Registered Public Accounting Firm for First Community Bancshares, Inc.
23.2*	— Consent of Ernst & Young, LLP, former Independent Registered Public Accounting Firm for First Community Bancshares, Inc.
31.1*	— Rule 13a-14(a)/a5d-14(a) Certification of Chief Executive Officer
31.2*	— Rule 13a-14(a)/a5d-14(a) Certification of Chief Financial Officer
32*	— Certification of Chief Executive Officer and Chief Financial Officer Section 1350.

\* Furnished herewith.

- (1) Incorporated by reference from the Quarterly Report on Form 10-Q for the period ended June 30, 2005, filed on August 5, 2005.
- (2) Incorporated by reference from the Quarterly Report on Form 10-Q for the period ended June 30, 2002, filed on August 14, 2002.
- (3) Incorporated by reference from the Annual Report on Form 10-K for the period ended December 31, 2002, filed on March 25, 2003, as amended on March 31, 2003.
- (4) Incorporated by reference from the Annual Report on Form 10-K for the period ended December 31, 1999, filed on March 30, 2000, as amended April 13, 2000.
- (5) The option agreements entered into pursuant to the 1999 Stock Option Plan and the 2001 Non-Qualified Directors Stock Option Plan are incorporated by reference from the Quarterly Report on Form 10-Q for the period ended June 30, 2002, filed on August 14, 2002.
- (6) First Community Bancshares, Inc. has entered into substantially identical agreements with Robert L. Buzzo and E. Stephen Lilly, with the only differences being with respect to title, salary and the use of a vehicle.

- (7) Incorporated by reference from Item 1.01 of the Current Report on Form 8-K dated August 22, 2006, and filed August 23, 2006.
- (8) Reserved.
- (9) Form of indemnification agreement entered into by the Corporation and by First Community Bank, N. A. with their respective directors and certain officers of each including, for the Registrant and Bank: John M. Mendez, Robert L. Schumacher, Robert L. Buzzo, E. Stephen Lilly, David D. Brown, and Gary R. Mills. Incorporated by reference from the Annual Report on Form 10-K for the period ended December 31, 2003, filed on March 15, 2004, and amended on May 19, 2004.
- (10) Incorporated by reference from the 2004 First Community Bancshares, Inc. Definitive Proxy filed on March 19, 2004.
- (11) Incorporated by reference from the Quarterly Report on Form 10-Q for the period ended September 30, 2003, filed on November 10, 2003.
- (12) Incorporated by reference from the Quarterly Report on Form 10-Q for the period ended March 31, 2004, filed on May 7, 2004.
- (13) Incorporated by reference from the Quarterly Report on Form 10-Q for the period ended June 30, 2004, filed on August 6, 2004.
- (14) Incorporated by reference from the Annual Report on Form 10-K for the period ended December 31, 2004, and filed on March 16, 2005. Amendments in substantially similar form were executed for Directors Clark, Kantor, Hamner, Modena, Perkinson, Stafford, and Stafford II.
- (15) Incorporated by reference from Item 1.01 of the Current Report on Form 8-K dated October 24, 2006, and filed October 25, 2006.
- (16) Incorporated by reference from Footnote 1 of the Notes to Consolidated Financial Statements included herein.
- (17) Incorporated by reference from Item 5.03 of the Current Report on Form 8-K dated February 14, 2008, filed on February 20, 2008.
- (18) Reserved
- (19) Incorporated by reference from Exhibit 2.1 of the Form S-3 registration statement filed May 2, 2007.

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized on the 13th day of March, 2008.

First Community Bancshares, Inc.  
(Registrant)

By: /s/ John M. Mendez

\_\_\_\_\_  
John M. Mendez  
President and Chief Executive Officer

By: /s/ David D. Brown

\_\_\_\_\_  
David D. Brown  
Chief Financial Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

<u>Signature</u>	<u>Title</u>	<u>Date</u>
/s/ John M. Mendez _____ John M. Mendez	Director, President and Chief Executive Officer	March 13, 2008
/s/ David D. Brown _____ David D. Brown	Chief Financial Officer	March 13, 2008
/s/ Franklin P. Hall _____ Franklin P. Hall	Director	March 13, 2008
/s/ Allen T. Hamner _____ Allen T. Hamner	Director	March 13, 2008
/s/ I. Norris Kantor _____ I. Norris Kantor	Director	March 13, 2008
/s/ A. A. Modena _____ A. A. Modena	Director	March 13, 2008
/s/ Robert E. Perkinson, Jr. _____ Robert E. Perkinson, Jr.	Director	March 13, 2008
/s/ William P. Stafford _____ William P. Stafford	Chairman of the Board of Directors	March 13, 2008
/s/ William P. Stafford, II _____ William P. Stafford, II	Director	March 13, 2008

**EMPLOYMENT AGREEMENT**

**EMPLOYMENT AGREEMENT** ("Agreement"), dated this 28th day of September 2007, by and between SHAWN CURTIS CUMMINGS (the "Executive") and GREENPOINT INSURANCE GROUP, INC. ("GIG").

**WITNESSETH**

**WHEREAS**, Executive has been employed by GIG as its President.

**WHEREAS**, First Community Bancshares, Inc. ("FCBI") has agreed to purchase all of the outstanding common stock of GIG and to hold GIG as a subsidiary of FCBI, and has made the Executive entering into this Agreement a condition to closing such purchase;

**WHEREAS**, GIG wants to ensure that Executive remains as its President;

**WHEREAS**, Executive wants to remain President in a structure where GIG is affiliated with a larger financial organization, with total compensation and overall benefits that are likely to exceed, over time, that to which he had previously been entitled;

**WHEREAS**, GIG wishes to ensure protection of its business interests, customer relationship and Confidential and Proprietary Information;

**NOW, THEREFORE**, in consideration of the mutual covenants herein set forth, Executive and GIG do agree to the terms of employment as follows:

**1. Definitions.** The following words and terms shall have the meanings set forth below for the purposes of this Agreement:

(a) **Affiliate.** Affiliate of any person or entity means any stockholder or person or entity controlling, controlled by under common control with such person or entity, or any director, officer or key executive of such entity or any of their respective relative. For purposes of this definition, "control", when used with respect to any person or entity, means the power to direct the management and policies of such person or entity, directly or indirectly, whether through ownership of voting securities, by contracting or otherwise; and the terms "controlling" and "controlled" have meanings that correspond to the foregoing.

(b) **Base Salary.** "Base Salary" shall have the meaning set forth in Section 4(a) hereof.

(c) **Business.** "Business" means all right, title and interest of GIG in and to any and all rights, properties, property fights, proprietary information, assets, goodwill, or expectancies relating to the insurance agency and brokerage business of GIG and its subsidiaries, whether tangible or intangible, real, personal or mixed, including receivables due or paid on or after the closing of the transactions pursuant to the Stock Purchase Agreement referenced in Section 4 hereof, Insurance Contracts, Expirations, Commissions and Records.

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(d) **Cause.** "Cause" means that GIG has determined in good faith that the Executive has:

- (i) engaged in criminal, fraudulent or dishonest conduct;
- (ii) acted in a manner that brings or is reasonably likely to bring GIG or any Affiliate into public disgrace or disrepute;
- (iii) violated any law or regulation with which GIG is required to comply or any GIG policy;
- (iv) failed to satisfactorily perform his duties as reasonably directed by GIG, after having been provided with notice hereunder and a 15 day opportunity to cure such unsatisfactory conduct;
- (v) failed to comply with any lawful written instruction of the GIG Board;
- (vi) breached this Agreement or any other material duty owed to GIG, including but not limited to the Executive's fiduciary duty and duty of loyalty.

(e) **Code.** "Code" shall mean the Internal Revenue Code of 1986, as amended.

(f) **Competing Business.** "Competing Business" shall mean any business or enterprise that sells or provides a product or service that is the same or similar to a product or service (i) then being sold or provided by GIG or an Affiliate and (ii) at any time during the twelve (12) months prior to the Date of Termination, in which Executive was involved, to which the Executive's responsibilities related or about which the Executive had access to Confidential or Proprietary Information.

(g) **Confidential and Proprietary Information.** "Confidential and Proprietary Information" shall mean any and all (i) confidential or proprietary information or material not in the public domain about or relating to the Business, or financial condition of GIG, its subsidiaries or any Affiliate of GIG or its subsidiaries, or any of GIG's, its subsidiaries' or any such Affiliate's trade secrets, including, without limitation, all data, figures, projections, estimates, lists, files, records, documents, manuals or other such materials or information regardless of how stored or recorded relating to the Business, including, but not limited to, its Insurance Contracts, Expirations, Records, finances, contemplated acquisitions, business plans, compensation systems, incentive programs, prospective customers, marketing, investigation, surveys, research, computer systems, employees, or customers (including lists of customers and former customers and information relating to the products or services that customers or former customers purchased); and (ii) information, documentation or material not in the public domain by virtue of any action by or on the part of the Executive, the knowledge of which gives or may give GIG, its subsidiaries or any Affiliate of GIG or its subsidiaries, an advantage over any person not possessing such information. For purposes hereof, the term Confidential and Proprietary Information shall not include any information or material (i) that is known to the general public other than due to a breach of this Agreement by the Executive or (ii) was disclosed to the Executive by a person who the Executive did not reasonably believe was bound to a confidentiality or similar agreement with the Employers.

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(h) **Commissions.** "Commissions" means all present and future rights to commissions, fees and income paid or payable to GIG or any of its subsidiaries on and after the closing of the transactions pursuant to the Stock Purchase Agreement referenced in Section 4 hereof, arising out of or in connection with the existing insurance policies, accounts and insurance agency and brokerage business of GIG and its Subsidiaries.

(i) **Covered Period.** "Covered Period" shall mean twenty-four (24) months after the Executive's employment ends for any reason, whether voluntary or involuntary. Covered Period under this Agreement is to be interpreted separately and independent of the Covered Period as defined in the Stock Purchase Agreement.

(j) **Date of Termination.** "Date of Termination" shall mean (i) if the Executive's employment is terminated for Cause or for Disability, the date specified in the Notice of Termination, (ii) if Executive's employment ends as a result of his death, the date of his death; or (iii) if the Executive's employment ends for any other reason, the date on which a Notice of Termination is given or as otherwise specified in such Notice.

(k) **Disability.** "Disability" shall mean Executive's physical or mental inability to perform his duties under this Agreement, even with reasonable accommodation, for more than twenty-six (26) weeks, whether or not consecutive, in any twelve-month period.

(l) **Expirations.** "Expirations" means all customer lists, all records concerning insurance accounts or policies obtained or compiled by GIG or its subsidiaries during the course of their insurance business, all expirations of such insurance policies and records thereof, and all rights to and under insurance policies sold by GIG or its subsidiaries and in force as of the closing of the transactions pursuant to the Stock Purchase Agreement referenced in Section 4 hereof, and to the renewals thereof (whether such rights exist or are derived pursuant to any of the Insurance Contracts or otherwise).

(m) **Insurance Contracts.** "Insurance Contracts" means all contracts and agreements for insurance products between GIG or its subsidiaries (or other employees of GIG or its subsidiaries) and any insurance company, carrier, broker, underwriter, producer, insurance agency or agent, or other such firms or Persons as of the closing of the transactions pursuant to the Stock Purchase Agreement referenced in Section 4 hereof.

(n) **Notice of Termination.** Any purported termination of the Executive's employment by GIG for any reason, including without limitation for Cause or Disability, or by the Executive for any reason other than death, shall be communicated by written "Notice of Termination" to the other party hereto. For purposes of this Agreement, a "Notice of Termination" shall mean a dated notice which (i) indicates the specific termination provision in this Agreement relied upon, (ii) sets forth in reasonable detail the facts and circumstances claimed to provide a basis for termination of Executive's employment under the provision so indicated, (iii) specifies a Date of Termination, which shall be not less than thirty (30) nor more than ninety (90) days after such Notice of Termination is given, except in the case of GIG's termination of Executive's employment for Cause, which shall be effective immediately; and (iv) is given in the manner specified in Section 14 hereof. After a Notice of Termination is given, GIG may place the Executive on administrative leave with pay until the Date of Termination and

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during any such administrative leave, the Executive shall not be authorized to take any actions or make any statements on behalf of GIG and shall fully cooperate with GIG in the fulfillment or transition of his job duties.

(o) **Person.** "Person" shall have the same meaning as that term is applied in Sections 13(d) and 14(d) of the Exchange Act.

(p) **Records.** "Records" means all books, records, files, correspondence, research data and work in process as of the closing of the transactions pursuant to the Stock Purchase Agreement referenced in Section 4 hereof, pertaining to the current or former insurance agency and brokerage business of GIG.

(q) **Restricted Area.** "Restricted Area" shall be 100 miles from any location where GIG is engaged in the Business to which, during the twelve (12) months prior to the Date of Termination, the Executive's responsibilities related or about which the Executive had access to Confidential or Proprietary Information.

(r) **SPA.** "SPA" means the Stock Purchase Agreement dated September 28, 2007, between FCBI, GIG and the parties named therein.

(s) **Separation from Service.** The termination, whether voluntary or involuntary, of the Executive's employment with GIG for reasons other than death. Whether a Separation from Service takes place is determined based on the facts and circumstances surrounding the termination of the Executive's employment and whether GIG and the Executive intended for the Executive to provide significant services for GIG following such termination. A termination of employment will not be considered a Separation from Service if:

(i) the Executive continues to provide services as an employee of GIG at an annual rate that is twenty percent or more of the services rendered, on average, during the immediately preceding three full calendar years of employment (or, if employed less than three years, such lesser period) and the annual remuneration for such services is twenty percent (20%) or more of the average annual remuneration earned during the final three full calendar years of employment (or, if less, such lesser period), or

(ii) the Executive continues to provide services to GIG in a capacity other than as an employee of GIG at an annual rate that is fifty percent or more of the services rendered, on average, during the immediately preceding three full calendar years of employment (or if employed less than three years, such lesser period) and the average annual remuneration earned during the final three full calendar years of employment (or if less, such lesser period).

(t) **Specified Employee.** Pursuant to Code Section 409A, a Specified Employee shall mean a key employee (as defined in Section 416(i) of the Code without regard to paragraph 5 thereof) of GIG if any stock of FCBI is publicly traded on an established securities market or otherwise.

(u) **Term of Employment.** Term of Employment shall have the meaning described in Section 3 below.

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### **3. Term of Employment.**

(a) GIG hereby employs the Executive as President of GIG, and the Executive hereby accepts said employment and agrees to render such services to GIG, on the terms and conditions set forth in this Agreement. The term of employment under this Agreement shall be for a term of five years, commencing on the date of this Agreement, unless such term is extended as provided in this Section 3 ("Term of Employment").

(b) During the Term of Employment, the Executive shall perform such executive services for GIG as may be consistent with his titles and from time to time assigned to him by the GIG Board.

The Executive shall devote his full business time, attention, skill and energy to the Business of GIG and shall not engage or prepare to engage in any other business activity, whether or not such business activity is pursued for gain, profit or other economic or financial advantage. The Executive and GIG agree that the Executive's position is essential to GIG's success and that the highest level of performance is required from the Executive.

The Executive shall comply with the standards and policies that GIG in its sole discretion may from time to time establish.

### **4. Compensation and Benefits.**

(a) During the Term of Employment, GIG shall compensate and pay the Executive for his services during the term of this Agreement at a base monthly salary ("Base Salary") of \$14,583.34 per month. No changes to Base Salary may be made without the approval of the GIG Board. In addition to his Base Salary, the Executive shall be entitled to receive during the term of this Agreement such bonus payments as may be determined by the GIG Board in its sole discretion.

(b) During the Term of Employment, the Executive shall be entitled to participate in and receive the benefits of any pension or other retirement benefit plan, profit sharing, stock option, employee stock ownership, or other plans, benefits and privileges given to employees and executives of the Company, to the extent commensurate with his then duties and responsibilities as fixed by the Board of Directors of the Company and GIG. The Executive will also be eligible to participate in and receive incentive bonus payments that have been established by FCBI pursuant to Section 5.10 of the SPA.

(c) During the Term of Employment, the Executive shall be entitled to take vacation in accordance with GIG's established policies, provided, however, that the Executive shall not be entitled to receive any additional compensation for failure to take a vacation, nor shall the Executive be able to accumulate unused vacation time from one year to the next, except to the extent authorized by the Board of GIG.

(d) In the event the Executive's employment is terminated due to Disability, Employee shall be eligible for any continuation of life, medical, dental and disability benefits in an amount and to the extent provided by GIG's established policies.

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**5. Expenses.** GIG shall reimburse the Executive or otherwise provide for or pay for all reasonable expenses incurred by the Executive in furtherance of or in connection with the business of GIG, including, but not by way of limitation, traveling expenses, subject to such reasonable documentation and other limitations as may be established by the Board of Directors of GIG. If such expenses are paid in the first instance by the Executive, GIG shall reimburse the Executive therefore, as may be appropriate under the circumstances.

**6. Termination.**

(a) GIG shall have the right, at any time upon prior Notice of Termination, to terminate the Executive's employment hereunder for any reason, including, without limitation, termination with or without Cause or for Disability, and the Executive shall have the right, upon prior Notice of Termination, to terminate his employment hereunder for any reason.

(b) In the event that during the Term of Employment, (i) the Executive's employment is terminated by GIG for Cause, (ii) the Executive's employment ends as result of death or (iii) the Executive terminates his employment hereunder, the Executive shall have no right pursuant to this Agreement to compensation or other benefits for any period after the applicable Date of Termination other than for Base Salary accrued through the Date of Termination.

(c) In the event that the Executive's employment is terminated as a result of Disability during the term of this Agreement, the Executive shall receive his salary for the period, if any, after the Date of Termination to which he would be entitled under any then existing GIG policy. The payment shall be made in accordance with any such policy.

(d) In the event that the Executive's employment is terminated by GIG for other than Cause, the Executive's Disability, or the Executive's death, then GIG shall take the following action with respect to the Executive, provided that the Executive has certified that the Executive has complied with Section 7 of this Agreement and has signed in the form provided by GIG a general release of any and all claims the Executive may have against the GIG or its Affiliates or any of GIG's or its Affiliates then current or former officers, directors, or employees and such release has become effective: Pay to the Executive a cash severance amount equal to the Executive's monthly Base Salary as in effect immediately prior to the Date of Termination multiplied by twelve (12) ("Severance Pay"). The parties hereto acknowledge that no Holdback Payment or Earn-Out Payment paid by the Company in acquisition of GIG shall be considered for purposes of determining Severance Pay. Such Severance Pay shall be paid in monthly installments beginning with the first business day of the month following the date the release becomes effective and continuing for one (1) year. However, no such Severance Pay will be paid to the Executive unless the Executive has Separated from Service.

(e) Notwithstanding paragraph (d) of this Section 6, if the Executive is considered a Specified Employee, upon Separation from Service in accordance with Section 409A of the Code, benefit distributions that are made upon Separation from Service may not commence earlier than six months after the date of such Separation from Service. Therefore, in the event this paragraph 6(e) is applicable to the Executive, any distribution or series of

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distributions to be made due to a Separation from Service shall commence no earlier than the first day of the seventh month following the Separation from Service.

(f) Upon a termination of Executive's employment conducted in accordance with the terms of this Agreement, Executive shall be entitled to remove from his office at GIG the following items: (i) Executive's personal artwork on his office walls; (ii) Executive's personal family pictures and frames; (iii) Executive's fish tank and base cabinet; and (iv) Executive's desk and desk chair, credenza, hutch side table, two chairs and round table with accompanying chairs.

#### **7. Restrictions Respecting Competing Businesses, Confidential Information, etc.**

(a) The Executive is subject to certain restrictions regarding competing businesses and confidential and proprietary information set forth in the SPA, to which both the Executive and GIG are parties. Those restrictions are based on the Executive's sale of the majority ownership of GIG. The provisions in this Section 7 are entered into based on the Executive's employment by GIG after the sale. These are separate and independent commitments and the Executive is required to comply with both Section 5.10 of the Stock Purchase Agreement and this Section 7. The Executive acknowledges and agrees that by virtue of the Executive's position and involvement with the Business and affairs of GIG, the Executive has developed and will continue to develop substantial expertise and knowledge with respect to all aspects of GIG's Business, affairs and operations and has had and will continue to have access to all significant aspects of the Business and operations of GIG and to Confidential and Proprietary Information.

(b) The Executive hereby covenants and agrees that, during the Term of Employment and thereafter, unless otherwise authorized by GIG in writing, the Executive shall not, directly or indirectly, under any circumstance: (i) disclose to any other person or entity (other than in the regular course of Business of GIG) any Confidential and Proprietary Information, other than pursuant to applicable law, regulation or subpoena or with the prior written consent of GIG; (ii) act or fail to act so as to impair the confidential or proprietary nature of any Confidential and Proprietary Information; (iii) use any Confidential and Proprietary Information other than for the sole and exclusive benefit of GIG; or (iv) offer or agree to, or cause or assist in the inception or continuation of, any such disclosure, impairment or use of any Confidential and Proprietary Information. When the Executive's employment ends for any reason, the Executive shall return all copies of documents, data, records and other items containing any Confidential and Proprietary Information (regardless of the medium in which maintained or stored).

(c) During the Covered Period, the Executive shall not, directly or indirectly,

(i) in the Restricted Area, manage, own, advise, operate, control or be employed or participate in any Competing Business, or

(ii) induce, encourage or influence any Person that at that time has a business relationship with GIG, any subsidiary or any Affiliate thereof, in which

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Executive was involved or about which Executive had access to Confidential or Proprietary Information, to discontinue, reduce the extent of, or modify in a manner adverse to GIG, such relationship.

For purposes of this Agreement, the Executive shall be deemed to be directly or indirectly participating in a business if he is engaged or interested in that business as a stockholder, director, officer, or executive, agent, partner, individual proprietor, consultant, advisor, or otherwise, but not if the Executive's interest and involvement is limited solely to the ownership of not more than 5% of the securities of any class of equity securities of a corporation or other Person whose shares are listed or admitted to trade on a national securities exchange or are quoted on the Nasdaq Global Market or a similar means if the Nasdaq Global Market is no longer providing such information.

(d) While the Executive is employed by GIG and for one (1) year after the Date of Termination, the Executive shall not hire, or solicit or attempt to solicit for hire a Covered Employee, encourage another Person to hire a Covered Employee, or otherwise seek to adversely influence or alter such Covered Employee's relationship with GIG, any subsidiary or any of their Affiliates (except during the Executive's employment with GIG, when acting on the good faith belief that ending the Covered Employee's employment would be in GIG's best interest). A "Covered Employee" shall be any person who has been employed by GIG, any subsidiary or any of their Affiliates with whom Executive worked or about whom he had access to Confidential and Proprietary Information, as of the date any action prohibited by the preceding sentence occurs or within the twelve (12) months prior to such date.

(e) The Executive acknowledges that as a result of Executive's employment with GIG, Executive has held and will continue to hold a position of the highest trust in which Executive comes to know GIG's employees, its customers and its Confidential and Proprietary Information, as well as that of its Affiliates. The Executive agrees that the provisions of Section 7 (c) and (d) are necessary to protect GIG legitimate business interests. The Executive warrants that these provisions will not unreasonably interfere with his ability to earn a living or to pursue his occupation after his employment ends for any reason. Executive agrees to promptly notify GIG of the name and address of any Person or entity to which Executive provides services during the Covered Period and authorizes GIG, after consultation with Executive as to the form and content of any such notice, to notify that entity of Executive's obligations under this Agreement.

(f) The parties hereto agree that nothing in this Agreement shall be construed to limit or negate the common law of torts, confidentiality, trade secrets, fiduciary duty and obligations where such laws provide GIG with any broader, further or other remedy or protection than those provided herein.

(g) Because the breach of any of the provisions of this Section 7 will result in immediate and irreparable injury to GIG for which GIG will not have an adequate remedy at law, GIG shall be entitled, in addition to all other rights and remedies, to seek a decree of specific performance of the restrictive covenants contained in this Section 7 and to a

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temporary and permanent injunction enjoining such breach, without posting bond or furnishing similar security.

(h) The parties waive the application of any law, regulation, holding or rule of construction providing that ambiguities in the Agreement will be construed against the party drafting such agreement. The language used in this Agreement shall be deemed to be the language chosen by the parties to express their mutual agreement, and this Agreement shall not be deemed to have been prepared by any single party. If any provision of this Section 7 shall be deemed invalid as to its scope, then notwithstanding such invalidity, that provision shall be deemed valid to the fullest extent permitted by law, and the parties agree that, if any court makes such a determination, the parties authorize the court to reduce the duration, scope or area of such provisions and to delete specific words and phrases and, in such modified form, to be enforced to the fullest extent permitted by law.

**8. Cooperation in Legal Proceedings.** After the Date of Termination, the Executive agrees to reasonably cooperate with GIG, its subsidiaries and any of its Affiliates in the defense or prosecution of any claims or actions that may be brought against or on behalf of GIG, its subsidiaries or its Affiliates, which relate to events or occurrences that transpired while the Executive was employed by GIG. The Executive's reasonable cooperation in connection with such claims or actions shall include, but not be limited to, being available to meet with counsel to prepare for discovery or trial and to act as a witness on behalf of GIG, its subsidiaries or any of its Affiliates. The Executive also agrees to reasonably cooperate with GIG, its subsidiaries and any of its Affiliates in connection with any investigation or review of any federal, state, or local regulatory authority as any such investigation or review relates to any acts or omissions that transpired while the Executive was employed by GIG. The Executive understands that in any legal action, investigation, or review covered by this Section 8 that GIG expects the Executive to provide only accurate and truthful information or testimony. GIG will pay expenses necessarily and reasonably incurred by the Executive in complying with this Section.

**9. Work Product.** The Executive acknowledges that all inventions, innovations, improvements, developments, methods, designs, analyses, drawings, reports and all similar or related information (whether or not patentable) that relate to GIG or its subsidiaries and Affiliates' research and development or existing or future products or services and that are conceived, developed or made by the Executive while employed by GIG or using Confidential and Proprietary Information ("Work Product") belong to GIG, its subsidiaries or their Affiliates (as applicable). The Executive shall promptly disclose such Work Product to the board of directors of GIG and perform all actions reasonably requested by the board of directors (whether during or after the Executive's employment) to establish and confirm GIG's ownership (including, without limitation, executing assignments, consents, powers of attorney and other instruments).

**10. Return of Property.** On and after the Date of Termination for any reason, or at any time during the Executive's employment, on the request or direction of GIG, the Executive will immediately deliver to GIG any or all equipment, property, material, Confidential and Proprietary Information, Work Product or copies thereof which are owned by GIG and are in the Executive's possession or control. This includes documents or other information prepared by the

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Executive, on Executive's behalf or provided to the Executive in connection with the Executive's duties while employed by GIG, regardless of the form in which such document or information are maintained or stored, including computer, typed, written, electronic, audio, video, micro-fiche, imaged, drawn or any other means of recording or storing documents or other information. The Executive hereby warrants that the Executive will not retain in any form such documents, Confidential and Proprietary Information, Work Product or other information or copies thereof. The Executive may retain a copy of this Agreement and any other document or information describing any rights the Executive may have after the termination of the Executive's employment.

**11. [Intentionally Left Blank.]**

**12. Withholding.** All payments required to be made by GIG hereunder to the Executive shall be subject to the withholding of such amounts, if any, relating to tax and other payroll deductions as GIG may reasonably determine should be withheld pursuant to any applicable law or regulation.

**13. Assignability.** GIG may assign this Agreement and its rights and obligations hereunder in whole, but not in part, to any corporation, bank or other entity with or into which GIG may hereafter merge or consolidate or to which GIG may transfer all or substantially all of their assets, if in any such case said corporation, bank or other entity shall by operation of law or expressly in writing assume all obligations of GIG hereunder as fully as if it had been originally made a party hereto, but may not otherwise assign this Agreement or its rights and obligations hereunder. The Executive may not assign or transfer this Agreement or any rights or obligations hereunder.

**14. Notice.** For the purposes of this Agreement, notices and all other communications provided for in this Agreement shall be in writing and addressed to the respective addresses set forth on the signature page hereto. Any notice, request, demand or other communication shall be deemed to have been duly given (as the case may be) upon the earliest of (a) the date it is actually received, (b) the business day after the day on which it is delivered by hand, (c) the business day after the day on which it is properly deposited with Federal Express (or a comparable overnight delivery service) and delivery is specified for the next business day, or (d) the third business day after the day on which it is deposited in the United States certified or registered mail, return receipt requested, postage prepaid. GIG or the Executive may change its address by notifying the other party of the new address in any manner permitted by this Section 14.

**15. Amendment; Waiver.** No provisions of this Agreement may be modified, waived or discharged unless such waiver, modification or discharge is agreed to in writing and signed by the Executive and such officer or officers as may be specifically designated by the Board of Directors of GIG to sign on their behalf. No waiver by any party hereto at any time of any breach by any other party hereto of, or compliance with, any condition or provision of this Agreement to be performed by such other party shall be deemed a waiver of similar or dissimilar provisions or conditions at the same or at any prior or subsequent time.

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**16. Governing Law.** The validity, interpretation, construction and performance of this Agreement shall be governed by the laws of the United States where applicable and otherwise by the substantive laws of North Carolina.

**17. Nature of Obligations.** Nothing contained herein shall create or require GIG to create a trust of any kind to fund any benefits which may be payable hereunder, and to the extent that the Executive acquires a right to receive benefits from GIG hereunder, such right shall be no greater than the right of any unsecured general creditor of GIG.

**18. Headings.** The section headings contained in this Agreement are for reference purposes only and shall not affect in any way the meaning or interpretation of this Agreement.

**19. Validity.** The invalidity or unenforceability of any provision of this Agreement shall not affect the validity or enforceability of any other provisions of this Agreement, which shall remain in full force and effect.

**20. Counterparts.** This Agreement may be executed in one or more identical counterparts, all of which shall be considered one and the same agreement and shall become effective when counterparts have been signed by each party and delivered to the other party; provided that a facsimile signature shall be considered due execution and shall be binding upon the signatory thereto with the same force and effect as if the signature were an original, not a facsimile signature.

**21. Entire Agreement.** This Agreement embodies the entire agreement between GIG and the Executive with respect to the matters agreed to herein except as specified in the SPA. All prior agreements between GIG and the Executive with respect to the matters agreed to herein are hereby superseded and shall have no force or effect except as specified in the SPA.

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**IN WITNESS WHEREOF**, this Agreement has been executed as of the date first above written.

**GREENPOINT INSURANCE GROUP, INC.**

Address:

One Community Place  
P.O. Box 989  
Bluefield, VA 24605-0989

By: /s/ Robert L. Buzzo  
Chairman

**EXECUTIVE**

Address:

1844 Buxton Way  
Burlington, NC 27215

By: /s/ Shawn C. Cummings  
Shawn Curtis Cummings

**Section 3: EX-12 (EX-12)**

## Computation of Ratios

Basic Earnings Per Share	=	Net Income/Average Common Shares Outstanding
Diluted Earnings Per Share	=	Net Income/Average Diluted Shares Outstanding
Cash Dividends Per Share	=	Dividends Paid/Average Common Shares Outstanding
Book Value Per Share	=	Total Shareholders' Equity/Average Common Shares Outstanding
Return on Average Assets	=	Net Income/Average Assets
Return on Average Assets — Continuing	=	Net Income from Continuing Operations/Average Assets
Return on Average Shareholders' Equity	=	Net Income/Average Shareholders' Equity
Return on Average Shareholders' Equity — Continuing	=	Income from Continuing Operations/Average Shareholders' Equity
Efficiency Ratio	=	Noninterest Expense/(Net Interest Income Plus Noninterest Income)
Loans to Deposits	=	Average Net Loans/Average Deposits Outstanding
Dividend Payout	=	Dividends Declared/Net Income
Average Shareholders' Equity to Average Assets	=	Average Shareholders' Equity/Average Assets
Tier I Capital Ratio	=	Shareholders' Equity - Intangible Assets - Securities Mark-to-market Capital Reserve (Tier I Capital)/ Risk Adjusted Assets
Total Capital Ratio	=	Tier I Capital Plus Allowance for Loan Losses/Risk Adjusted Assets
Tier I Leverage Ratio	=	Tier I Capital/Average Assets
Net Charge-offs to Average Loans	=	(Gross Charge-offs Less Recoveries)/Average Net Loans
Non-performing Loans to Total Loans	=	(Nonaccrual Loans Plus Loans Past Due 90 Days or Greater)/Gross Loans Net of Unearned Interest)
Non-performing Assets to Total Loans Plus OREO	=	(Nonaccrual Loans Plus Loans Past Due 90 Days or Greater Plus OREO)/Total Loans plus OREO
Allowance for Loan Losses to Total Loans	=	Allowance for Loan Losses/(Gross Loans Net of Unearned Interest)
Allowance for Loan Losses to Non-performing Assets	=	Allowance for Loan Losses/(Nonaccrual Loans plus Loans Past Due 90 days or Greater plus OREO)
Allowance for Loan Losses to Non-performing Loans	=	Allowance for Loan Losses/(Nonaccrual Loans plus Performing Loans)
Net Interest Margin	=	Tax Equivalent Net Interest Income/Average Earning Assets
Basic Earnings Per Share — Continuing	=	Income from Continuing Operations/Average Common Shares
Diluted Earnings Per Share — Continuing	=	Income from Continuing Operations/Average Diluted Shares

## Section 4: EX-23.1 (EX-23.1)

LOGO

**- Consent of Independent Registered Public Accounting Firm -**

The Board of Directors and Stockholders  
First Community Bancshares, Inc.

We consent to the incorporation by reference in the registration statements pertaining to the 2004 Omnibus Stock Option Plan (Form S-8, No. 333-120376); the 2001 Directors Stock Option Plan (Form S-8, No. 333-75222); the 1999 Stock Option Plan (Form S-8, 333-31338); the Employee Stock Ownership and Savings Plan (Form S-8, No. 333-63865); Form S-3, No 333-142558; and Form S-3, No 333-148279 of First Community Bancshares, Inc. and Subsidiaries (the "Company") of our reports dated March 12, 2008, with respect to the consolidated financial statements of the Company and the effectiveness of internal control over financial reporting, which reports appear in the Company's 2007 Annual Report on Form 10-K.



Asheville, North Carolina  
March 12, 2008

LOGO

**Section 5: EX-23.2 (EX-23.2)**

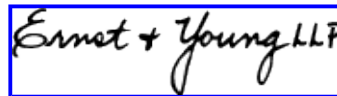
**Consent of Independent Registered Public Accounting Firm**

We consent to the incorporation by reference in this Annual Report (Form 10-K) of First Community Bancshares, Inc. of our report dated March 3, 2006, with respect to the consolidated financial statements relative to the year ended December 31, 2005 of First Community Bancshares, Inc. and subsidiaries, included in this 2007 Annual Report (Form 10-K).

We consent to the incorporation by reference in the following Registration Statements:

- (1) Registration Statement pertaining to the 2004 Omnibus Stock Option Plan (Form S-8, No. 333-120376) of First Community Bancshares, Inc.,
- (2) Registration Statement pertaining to the 2001 Directors Stock Option Plan (Form S-8, No. 333-75222) of First Community Bancshares, Inc.,
- (3) Registration Statement pertaining to the 1999 Stock Option Plan (Form S-8, No. 333-31338) of First Community Bancshares, Inc.,
- (4) Registration Statement pertaining to the Employee Stock Ownership and Savings Plan (Form S-8, No. 333-63865) of First Community Bancshares, Inc.,
- (5) Registration Statement pertaining to the registration of 92,094 shares of common stock (Form S-3, No. 333-148279) of First Community Bancshares, Inc.,
- (6) Registration Statement pertaining to the registration of 79,111 shares of common stock (Form S-3, No. 333-142558) of First Community Bancshares, Inc.;

of our report dated March 3, 2006, with respect to the consolidated financial statements relative to the year ended December 31, 2005, of First Community Bancshares, Inc. and subsidiaries included in this Annual Report (Form 10-K) for the year ended December 31, 2007.



Charleston, West Virginia  
March 10, 2008

**Section 6: EX-31.1 (EX-31.1)**

### CERTIFICATION

I, John M. Mendez, certify that:

1. I have reviewed this Annual Report on Form 10-K of First Community Bancshares, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's fourth fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors:
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ John M. Mendez

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John M. Mendez  
Chief Executive Officer

Date: March 13, 2008

### CERTIFICATION

I, David D. Brown, certify that:

1. I have reviewed this Annual Report on Form 10-K of First Community Bancshares, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's fourth fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors:
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ David D. Brown

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David D. Brown  
Chief Financial Officer

Date: March 13, 2008

**CERTIFICATION  
PURSUANT TO 18 U.S.C. SECTION 1350  
AS ADOPTED PURSUANT TO SECTION 906 OF THE  
SARBANES-OXLEY ACT OF 2002**

In connection with the Annual Report of First Community Bancshares, Inc. (the "Company") on Form 10-K for the period ended December 31, 2007, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned hereby certify, to the officers' best knowledge and belief, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

(a) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and

(b) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

First Community Bancshares, Inc.

/s/ John M. Mendez

\_\_\_\_\_  
John M. Mendez  
Chief Executive Officer

/s/ David D. Brown

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David D. Brown  
Chief Financial Officer

Dated this 13th day of March, 2008.